

The Portuguese Water Supply and Sanitation Sector Reforms



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Contents



Brief overview of the Portuguese water sector

Aggregation of utilities

Regulation



Ancient water tank, "Mãe d'Agua", EPAL, Lisbon

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Ancient pumping station, Museu da Água, EPAL, Lisbon Photo: Américo Simas



Portugal presented a challenging baseline back in 1992



1992 KEY INDICATORS

- Water network coverage: < 82%
- Drinking water quality: < 50%
- Wastewater network coverage: < 60%
- Wastewater treatment: < 28%
- Coastal bathing waters quality: < 70%
- Inland bathing waters quality: < 30%

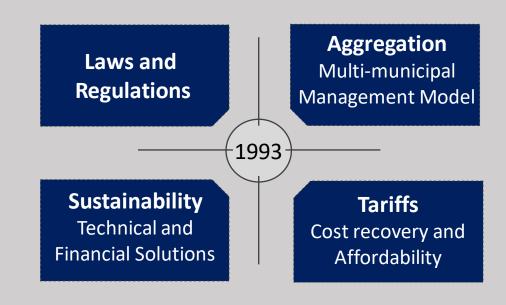
Source: ERSAR

- Portugal entered in the EEC/EU in 1986
- Up to 1992, Portugal was facing little improvement in the water and sanitation
- Municipalities were exclusively responsible for water and sanitation systems, and their capacity to invest was very limited
- Grants from EU were being directed to local, detached solutions, without national coherence
- Negotiations with the EU triggered the structural reforms introduced in Portugal



Portugal undertook legal, institutional and organizational reforms starting in 1993-1995

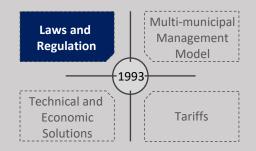
- **Legal reforms**
- **Creation of a National Regulator**
- **Establishment of a National Water Company** for "bulk" WSS (Águas de Portugal), and...
- ... Aggregation through regional "bulk" water companies (100% public)
- **Support from EU and EIB**
- **Cost recovery policy**
- Incentive to private sector participation





Legal reforms encouraged a true water industry with the required investment capacity

- ♦ Until 1993 local authorities were exclusively responsible for water and sanitation systems.
- In 1993, two distinct concession models were created:
 - Public multi-municipal systems between
 Government (51%) and Municipalities (49%);
 - Private concessions through international public tender promoted by the municipalities.

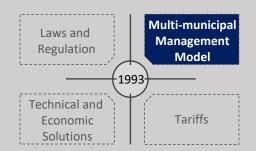


- Adequate management of water resources
- Professionalism of the water market
- Acceleration of the rate of capital investment
- Access to private capital



Aggregation of bulk water and wastewater systems allowed to accelerate investment

- Large scale systems; 100% public concessions from 20 to 50 years
- Responsible for "bulk" services:
 - Water treatment and supply to municipalities
 - Wastewater collection and treatment
- Downstream, municipalities still manage (or grant in private concession) the distribution networks to consumers and also sewerage networks ("retail" service).

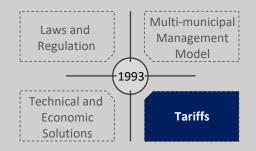


- Municipalities are simultaneously shareholders and clients of the multimunicipal companies;
- European Union "Cohesion Funds" supporting capital investment up to 85%



Each utility has its own tariffs scheme. Usually, tariffs include fixed and volumetric block charges

- ♦ Tariff to be charged to consumer include:
 - **♦ Multi-municipal tariff**
 - Water distribution and sewerage collection tariff
- Multi-municipal systems practice "full cost recovery",
 assuring sustainability and efficient asset management;
- Municipalities are responsible to fix consumer's tariffs and may subsidize service to practice lower tariffs although "full cost recovery" is encouraged;
- ♦ Social Tariffs are in force in 70% of the municipalities



TARIFFS ENSURE AFFORDABILITY

WATER TARIFF (€)

Average Multi-municipal Tariff

Average Tariff to Consumers

1,14

0,56

SANITATION TARIFF (€)

Average Multi-municipal Tariff

0,54

Average Tariff to Consumers

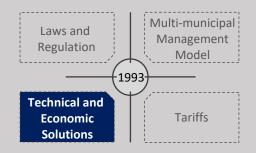
0,90

Source: ERSAR, RASARP, Data: 2021



Long term, resilient infrastructure Full compliance with UWWTD and DWD

- Master Plans to large urban areas:
 - Oporto and Algarve: raw water reservoirs, WTP, strategic treated water tanks;
 - **♦ Estoril and Aveiro: Sewer main ring and WWTP.**
- "Second generation" of multi-municipal systems to less populated regions;
- National Strategic Plans approved each 7 years;



- Capacity to enlarge systems
- High degree of automation
- Careful selection of materials in terms of quality and price
- Financial support from
 European Union and European
 Investment Bank.



The tremendous task ahead required planning, stakeholders' alignment and sound application of resources; A WSS national strategy plan was necessary

PEAASAR 2000-2006 Focus on Capital Investment on 1st generation Multi-municipal Systems

PEAASAR 2007-2013

- Focus on Capital Investment on 2nd generation Multi-municipal Systems
- Merging municipal systems to improve sustainability

PENSAAR 2014-2020

- Focus on efficiency
- Merging municipal systems to improve sustainability

- Since 2000, National Strategy Plans are approved every 7 years
- Naturally, each plan was improved with the experience of the previous one
- The establishment of sequential strategic plans resulted on a constant improvement of the WSS sector



Strategic Plans and the national utility Águas de Portugal led to "creditworthiness" Significant investment was made in the form of true blended finance

Accumulated Capital Expenditure [1993-2020]

f Total: M€ 14 718

Annual average: M€ 545

Water: M€ 7 775

Sanitation: M€ 6 943

Funding Sources [accumulated 1993-2020]







Bonds – Private Placement M€ 600

Other ^(*) M€ 3 518

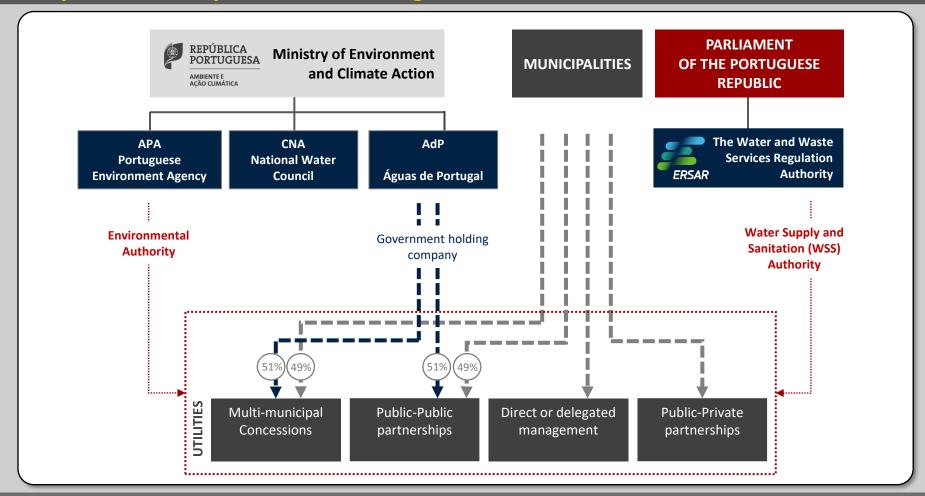
(*) The remaining financial needs came from commercial loans, utilities self cash-flow and subsidies from taxes

Sources: ERSAR, RASARP; GAG PENSAARP 2020; POSEUR, CUA; Defining Future Options Data: 2020

Water sector organization



In Portugal, Municipalities are responsible for the provision of water and wastewater services. They can voluntarily choose their management model



Aggregation of utilities



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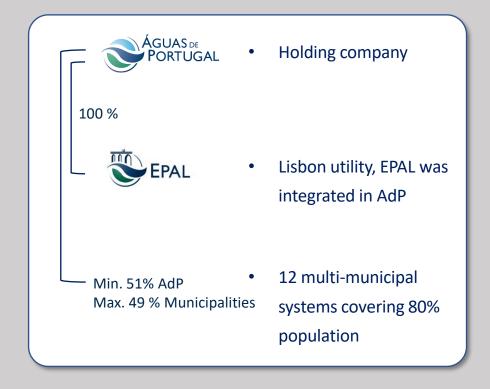
Ancient standpost, Torres Vedras; Photo: Victor Oliveira

The state-owned utility AdP-Águas de Portugal



A state-owned company, AdP-Águas de Portugal, is responsible for water and wastewater treatment "bulk systems"

- Multi-municipal management model between AdP (51%) and the municipalities (49%)
- Municipalities are simultaneously shareholders and clients of the multimunicipal companies
- Large scale systems: 100% public concessions from 20 to 50 years
- Responsible for the design, build, finance, maintenance and operation of the systems (DBFOT)



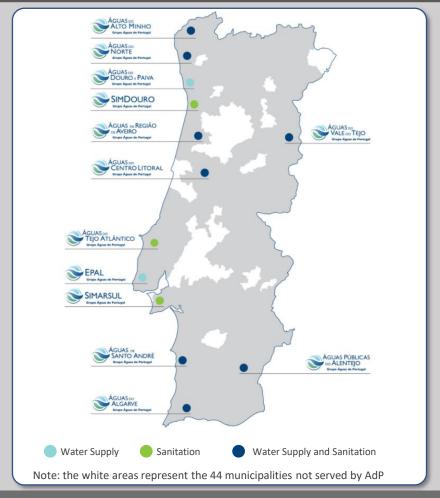
Downstream, municipalities still manage (or delegate in private concession) the distribution networks to consumers and sewerage networks ("retail service")

The state-owned utility AdP-Águas de Portugal



Municipalities' participation in the aggregated bulk systems is volunteer. 80% of the municipalities are partnering with AdP-Águas de Portugal

- AdP-Águas de Portugal financed 100% of the assets while:
 - (1) managing properly the water resources;
 - (2) ensuring financial and operational sustainability with full cost recovery tariffs;
 - (3) introducing skilled professionals in management and operation and;
 - (4) taking the "burden" of financing, building and operating WTP/WWTP out of municipalities

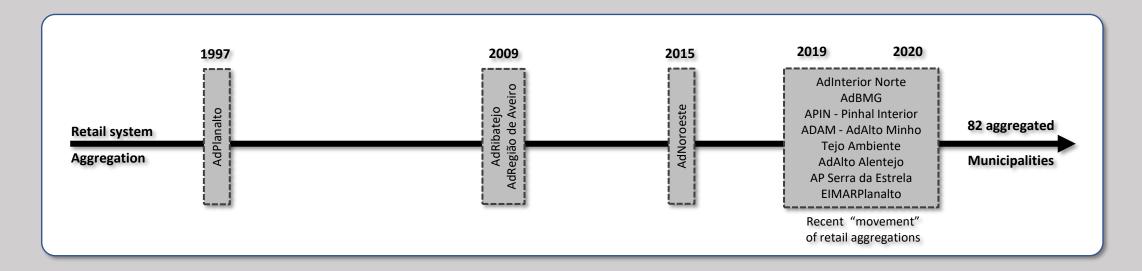


Aggregation of the distribution systems



82 Municipalities (out of 278) choose to aggregate their systems into 12 regional utilities

- Although a very limited number of retail systems' aggregations occurred in the past, a successful "movement" of aggregations kicked-off in 2019-2020
- This was largely possible due to an incentive scheme made available to municipalities



Regulation



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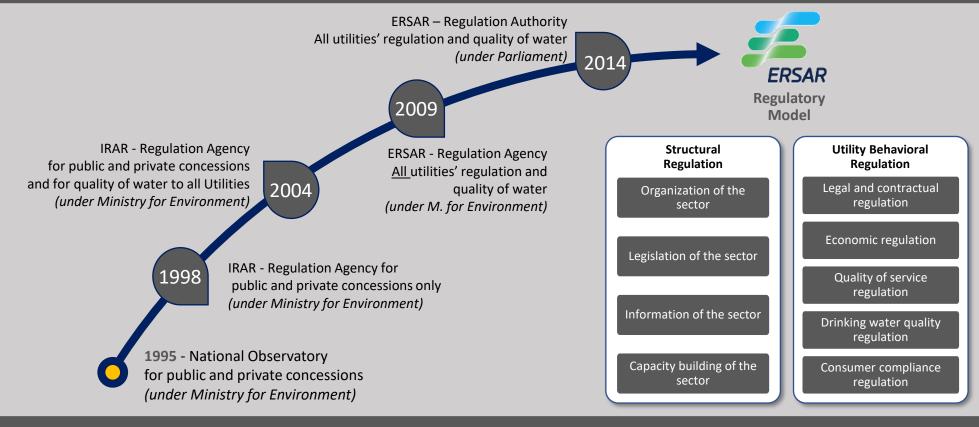


Ancient standpost, Torres Vedras; Photo: Victor Oliveira

Regulation



A national regulator evolved from a mere Observatory to an autonomous and politically independent Authority



The regulator introduces confidence in investors, operators and customers

Final remarks



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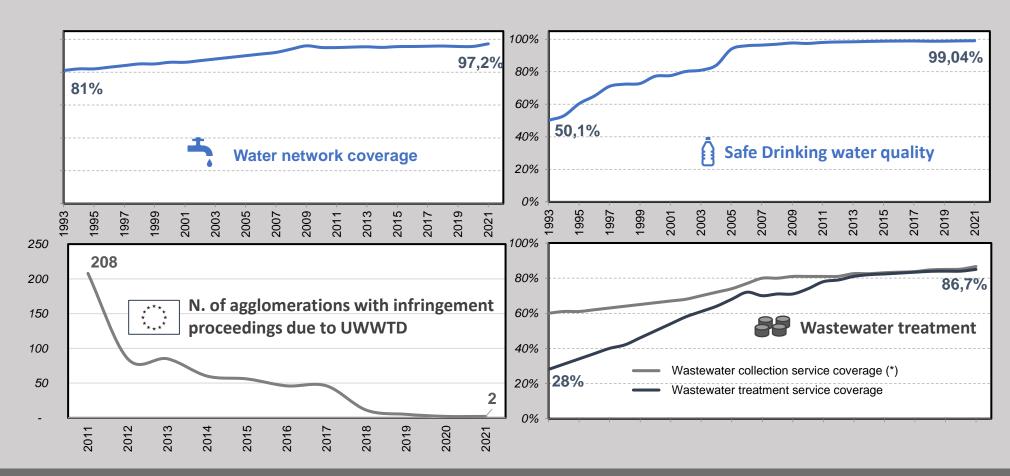


Ancient water tank, Águas e Energia do Porto; Photo: Expresso

The Portuguese WSS evolution



As result, the Portuguese WSS revealed impressive improvement



Lessons Learned



- Legal, institutional and organizational reforms
 are needed to introduce governance
 trustworthiness and creditworthiness
- A sound Strategy Plan allows to align stakeholders, and focus on priorities
- Aggregation of "bulk" services, through a national water utility, accelerate compliance with the EU directives (UWWTD and DWD)

- Aggregation of "retail" services, is possible if the right incentives and enforcement are in place
- A strong Regulator, introduces transparency, professional culture and a path to "full cost recovery" policies
- A positive evolution on moving to **full cost recovery** is possible with an effective

 institutional framework and strategic planning,

 without compromising affordability

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