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How did we get here?

Rural systems approach

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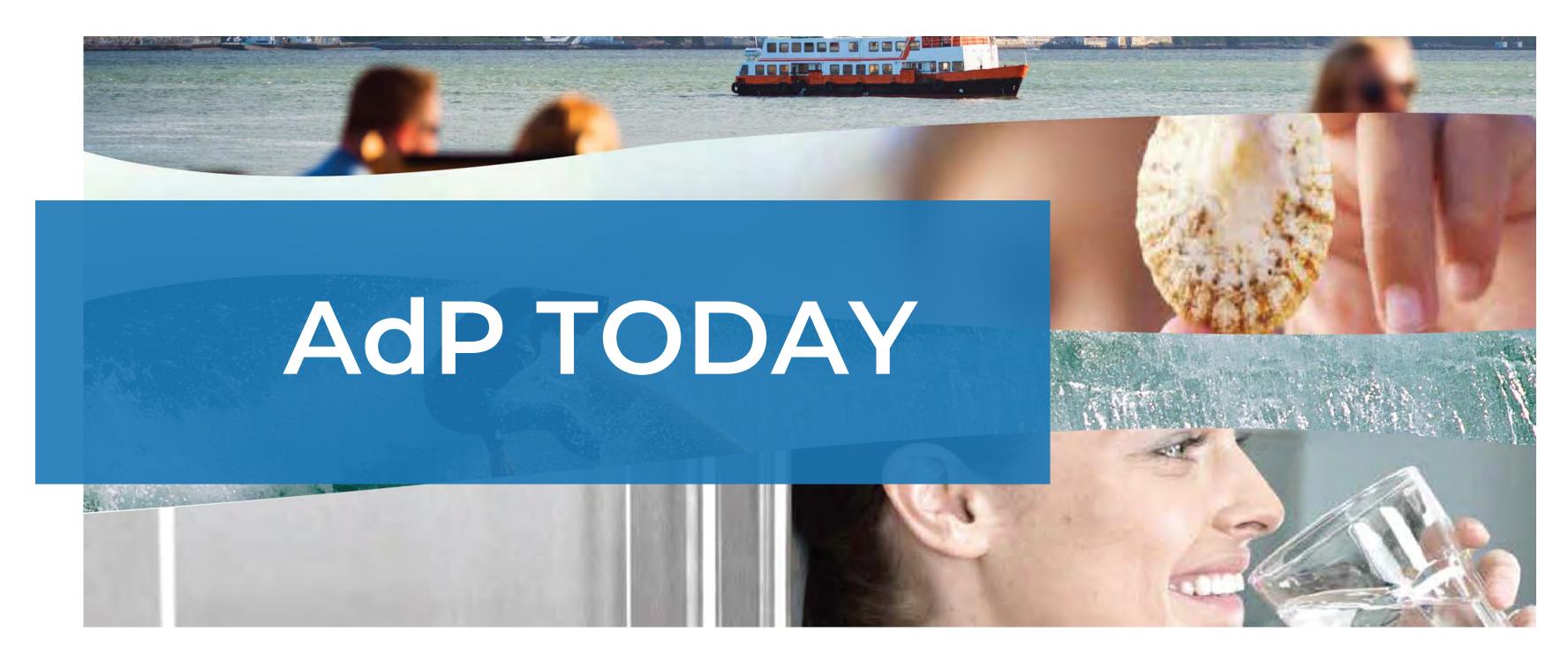
Current challenges

Portugal in a glance

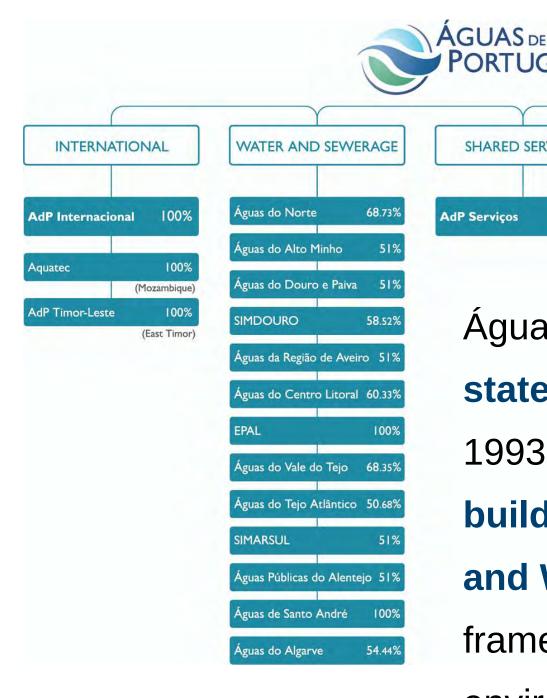
- 10 million inhabitants
- Mediterranean climate
- Strong assimetries in flow regime: inter and intra-annual
- Strong assimetries on demografics: country side and litoral;
- Water regulation schemes (involving several large dams).
- Shared river basins with Spain
- Tourism and beaches
- 70% of water demand for irrigation







OUR GROUP



Águas de Portugal is an **100**% state owned holding founded in 1993 with the mission of design, build and manage Water Supply and Wastewater Systems, in a framework of economic, social and environmental sustainability.

OTHER BUSINESS

100%

AdP Energias

Trevo Oeste

43.24%

SHARED SERVICES

7,400 M€ Total assets

691.5 M€

Turnover

80% of portuguese population served

3,308 Employees

and 13 operational companies

(2019)

WATER SUPPLY AND WASTEWATER SYSTEMS



150 WTP

1 135

Water intakes

970

WWTP

16 386 km

Water trunks and networks

1680

Reservoirs

9 465 km

Sewerage networks

2 510

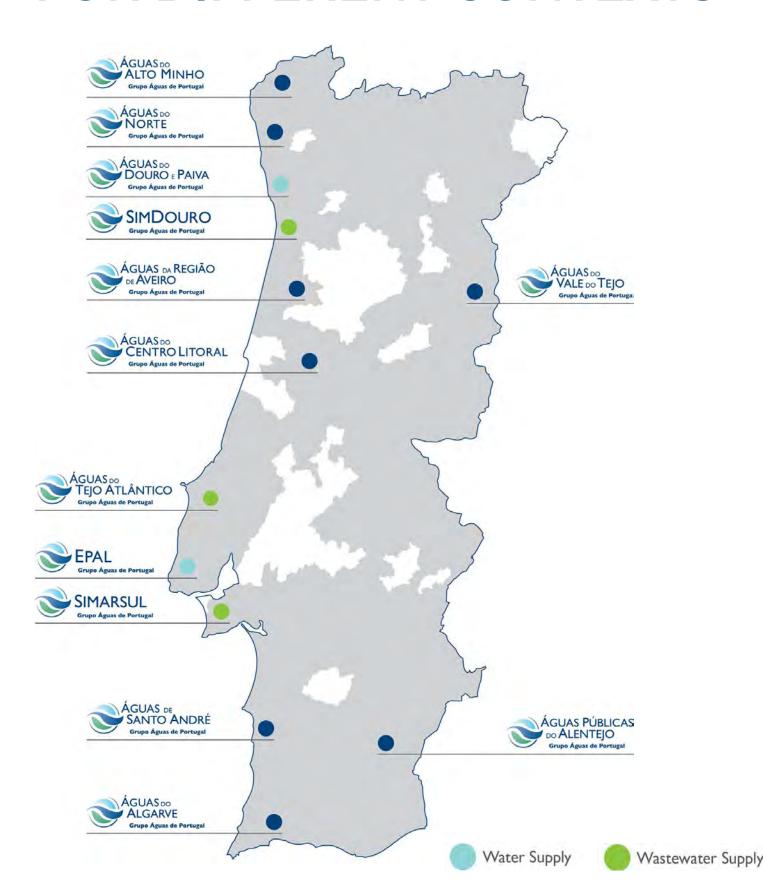
Water and wastewater pumping stations



AdP utilities manage thousands of infrastructures

A WIDE RANGE OF SOLUTIONS FOR DIFFERENT CONTEXTS





Services provision to 80% of the Portuguese Population



In the last 25 years, the AdP Group has created many water supply and sanitation regional utilities



From highly density urban areas to rural regions. From small decentralized systems to large high-tech and smart systems

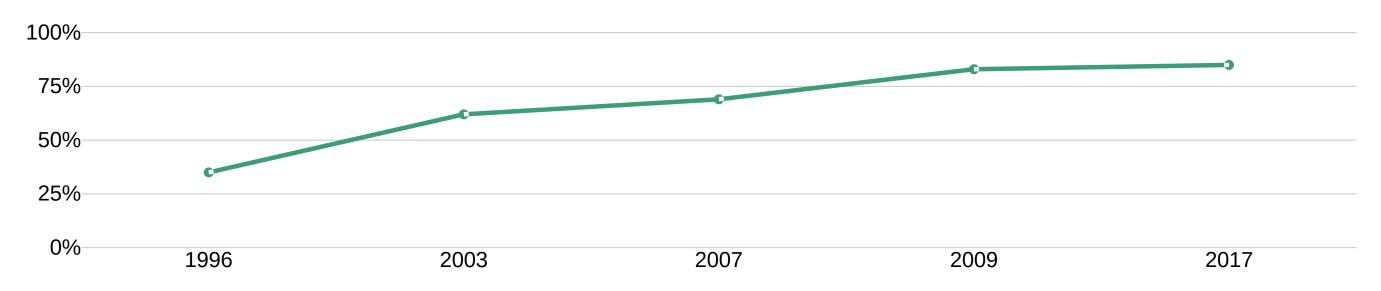


ACHIEVEMENTS





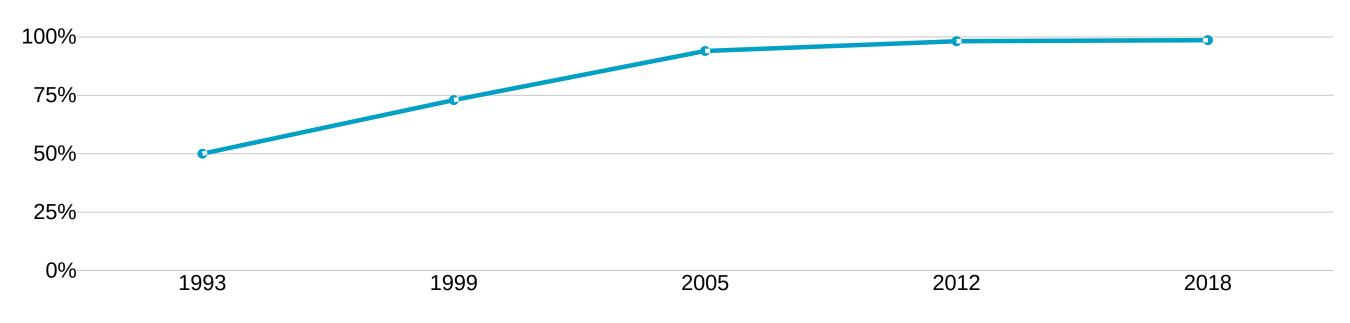
Population served by wastewater services*



Source: PORDATA

*Does not include private solutions

Water controlled and achieving good quality

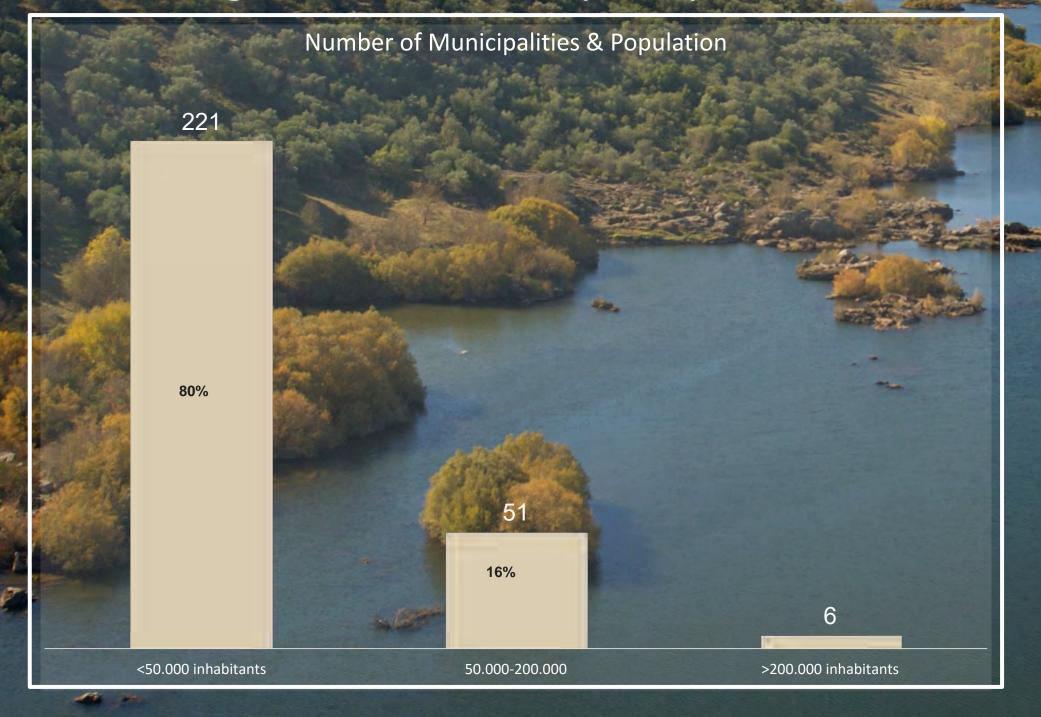


Source: ERSAR (Portuguese Water and Waste Sectors Regulator)



Portugal 25 years ago...





15%

Population served by waste water treatment systems

50%

Safe water distributed to the population

75%

Population connected to a public water supply systems



An institutional reform was needed



Central Government decided to built upon the example and experience of EPAL

The Institutional Reform



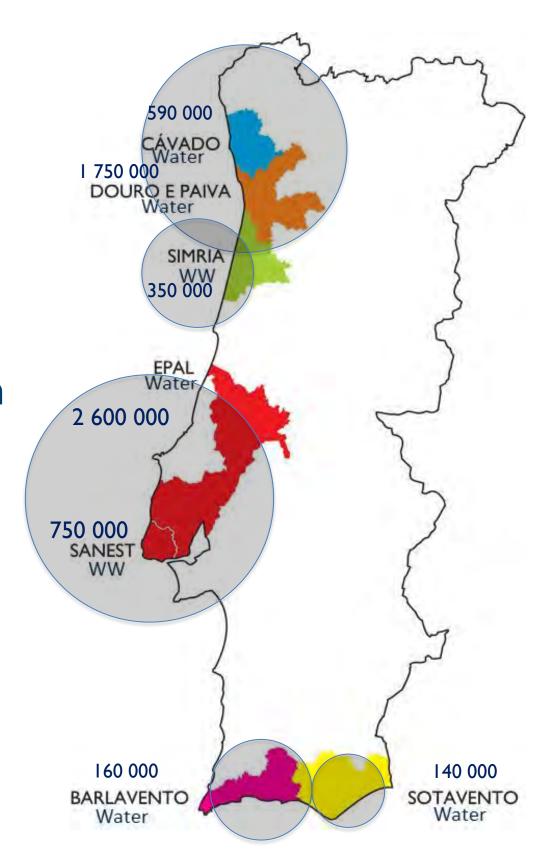
The Multimunicipal Systems

- Multimunicipal companies provide wholesale water services to the municipalities, through an in-house contract is awarded by the Government to these SOE.
- Contract includes a capital investment plan for the duration of the contract.
- Full cost recovery tariffs are set annually by the Regulator on the basis of a budget presented by the company.
- Cost-of-service model with a fixed return on capital
- Benchmarking by the National Regulator by annually monitoring a set of KPI's.



First Generation of Multimunicipal systems

- Focus on regional critical challenges
- Separated companies for water supply and wastewater
- Densely populated metropolitan areas
- Mature projects and master plans available
- Grants from Cohesion Fund were made available



RESULTS ACHIEVED BY 1999

- Relevant scale economies and efficient regional infrastructural systems.
- Great improvement in water services in metropolitan areas.
- Effectiveness in EU funds application.
- Accomplishment of EU environmental standards.
- Full cost-recovery
 implementation in bulk water services.

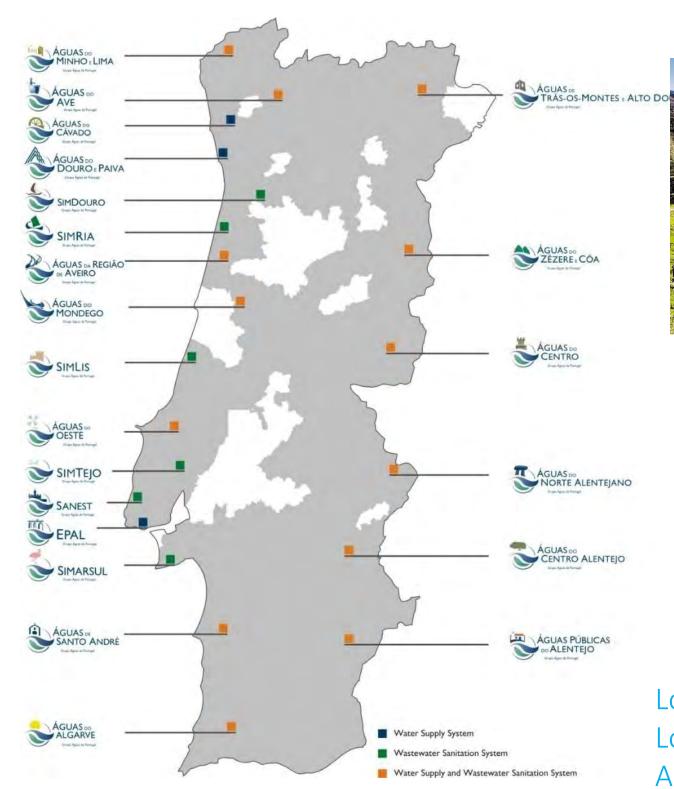
Multimunicipal systems 2nd Generation

In face of the good results, in **2000** the Central Government decided to extend the solution to other parts of the country















Low population density
Low income
Aged population
Decreasing demography
Frequently adverse topography

HOW TO CLOSE THE RURAL ACCESS GAP TO WASTEWATER TREATMENT AND SANITATION SERVICES?

Small and very small WTTP were needed (more than 500)

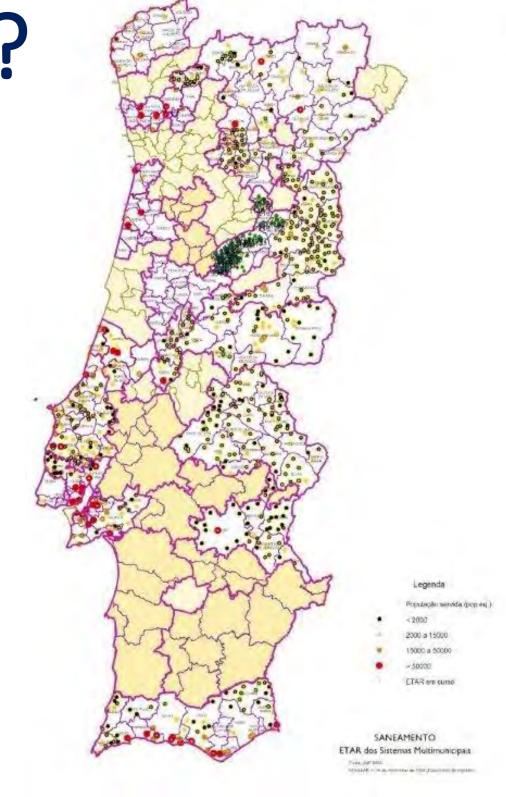
Largest part bellow 2000 Inhab.

Serve only 6% of the national population

Represent 20% of the global investment

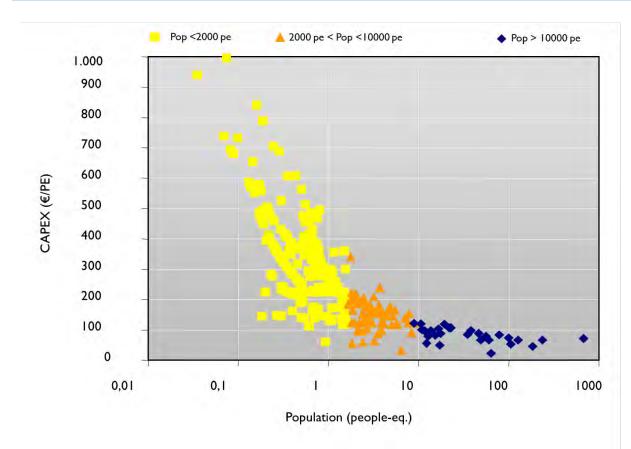
Represent an high investment per capita

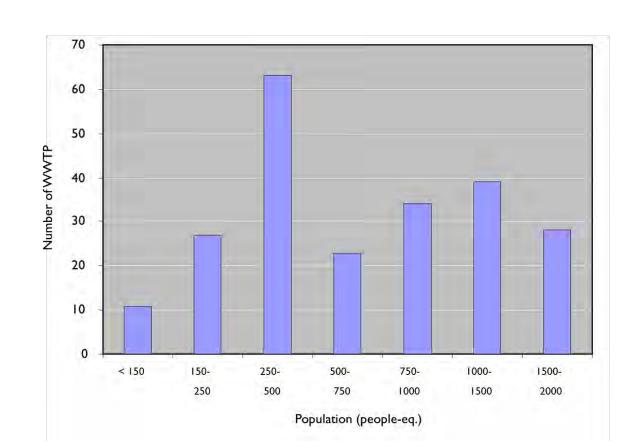
Slow investment process



AdP's small size WWTP

	WWTP SiZE		
	< 2 000	2 000 - 10 000	> 10 000
TOTALWWTP	70%	22%	8%
TOTAL POPULATION (habeq.)	6%	11%	83%
TOTAL INVESTMENT	19%	17%	64%
INVESTMENT PER CAPITA *(€/PE)	266	146	70

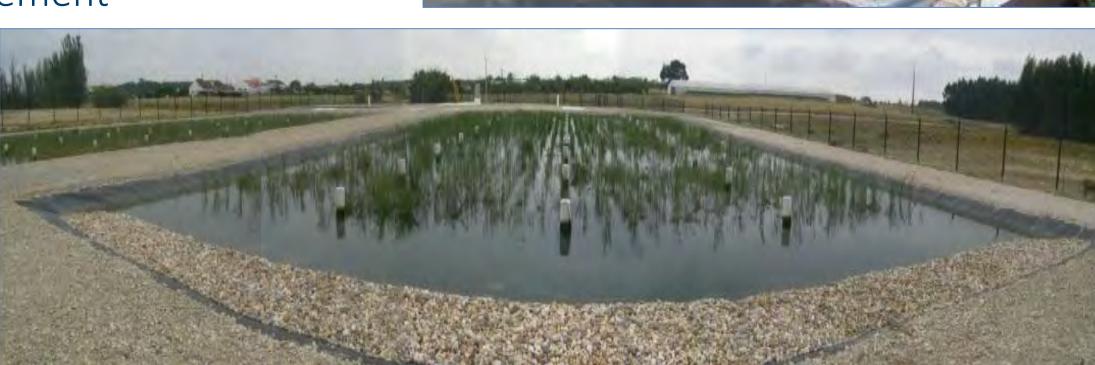




Our Goals

- Standardization of < 2000 PE WWTP
- Minimization of project, tendering and construction time
- CAPEX and OPEX optimized solutions
- Full compliance with legal discharge limits
- Optimization of O&M teams
- Optimization of small WWTP management





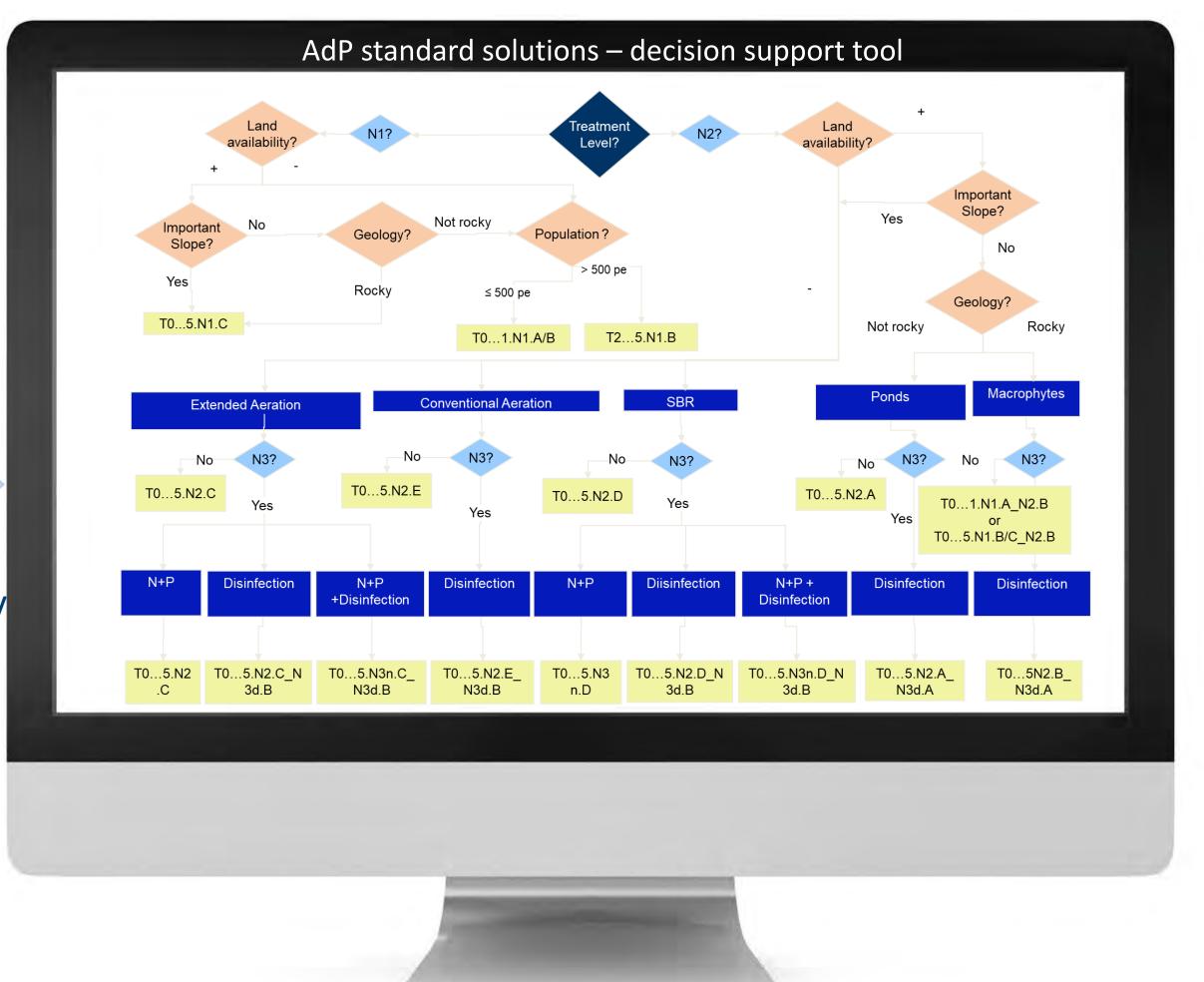


Our approach

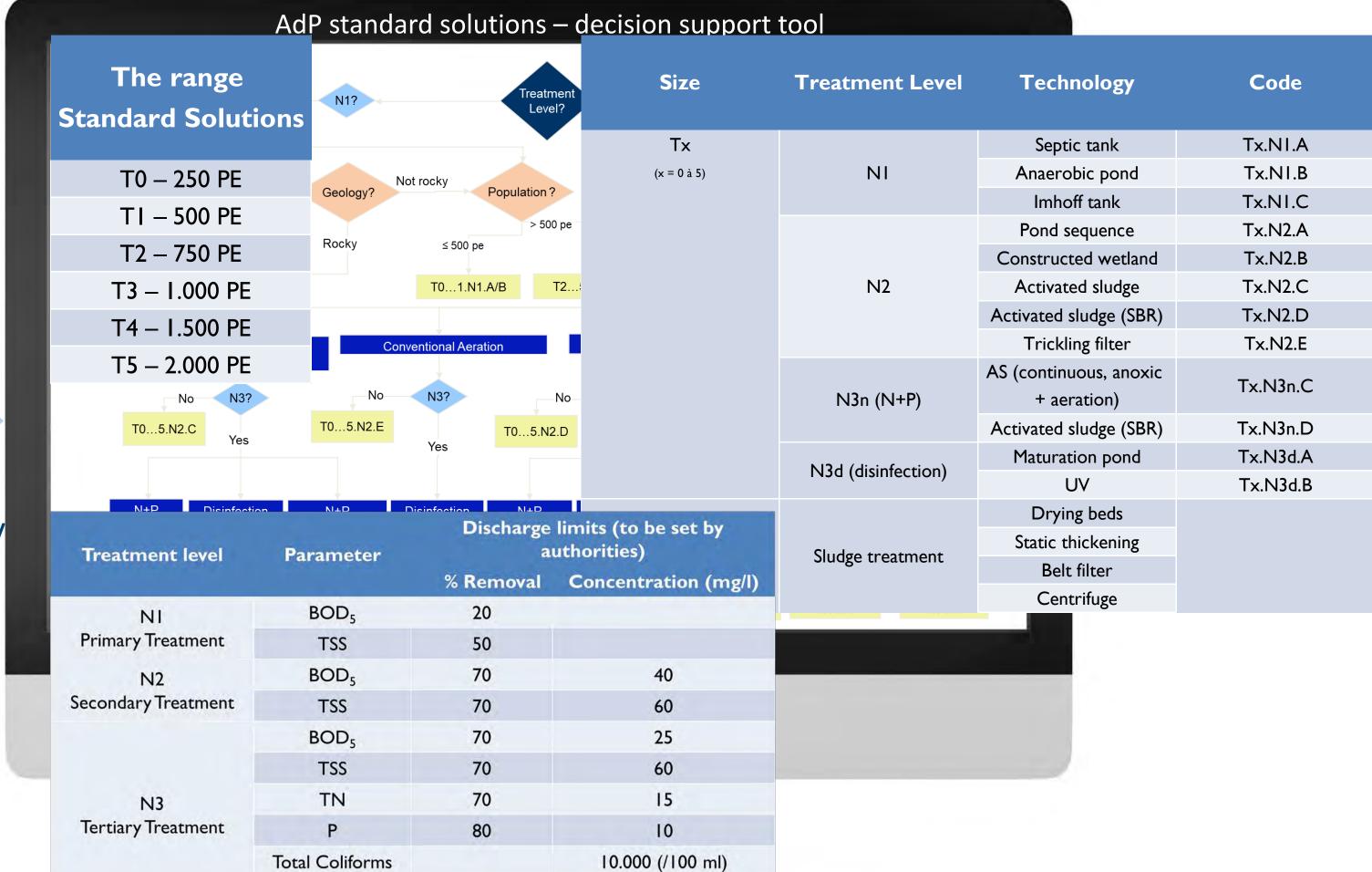
- A global solution, from inlet works to discharge rather than a "technological" solution focused on each of the different treatment stages
- Production of decision support software
- Production of standard documents :
- Price lists
- Drawings
- Project specifications (process, civil, equipment, electrics)
- Tender documents



- Population
- Required treatment level
- If tertiary, N+P, disinfection or both?
- Available land
- Site characteristics
 (plain or sloping, rocky
 or not)

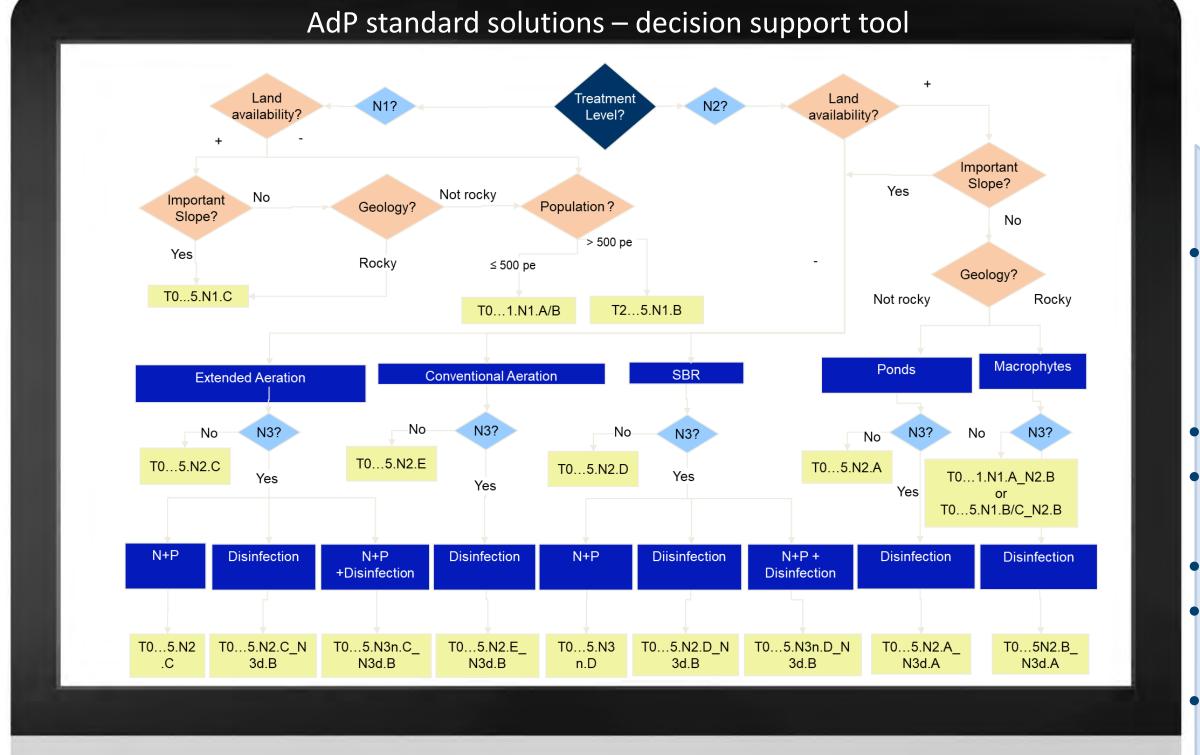


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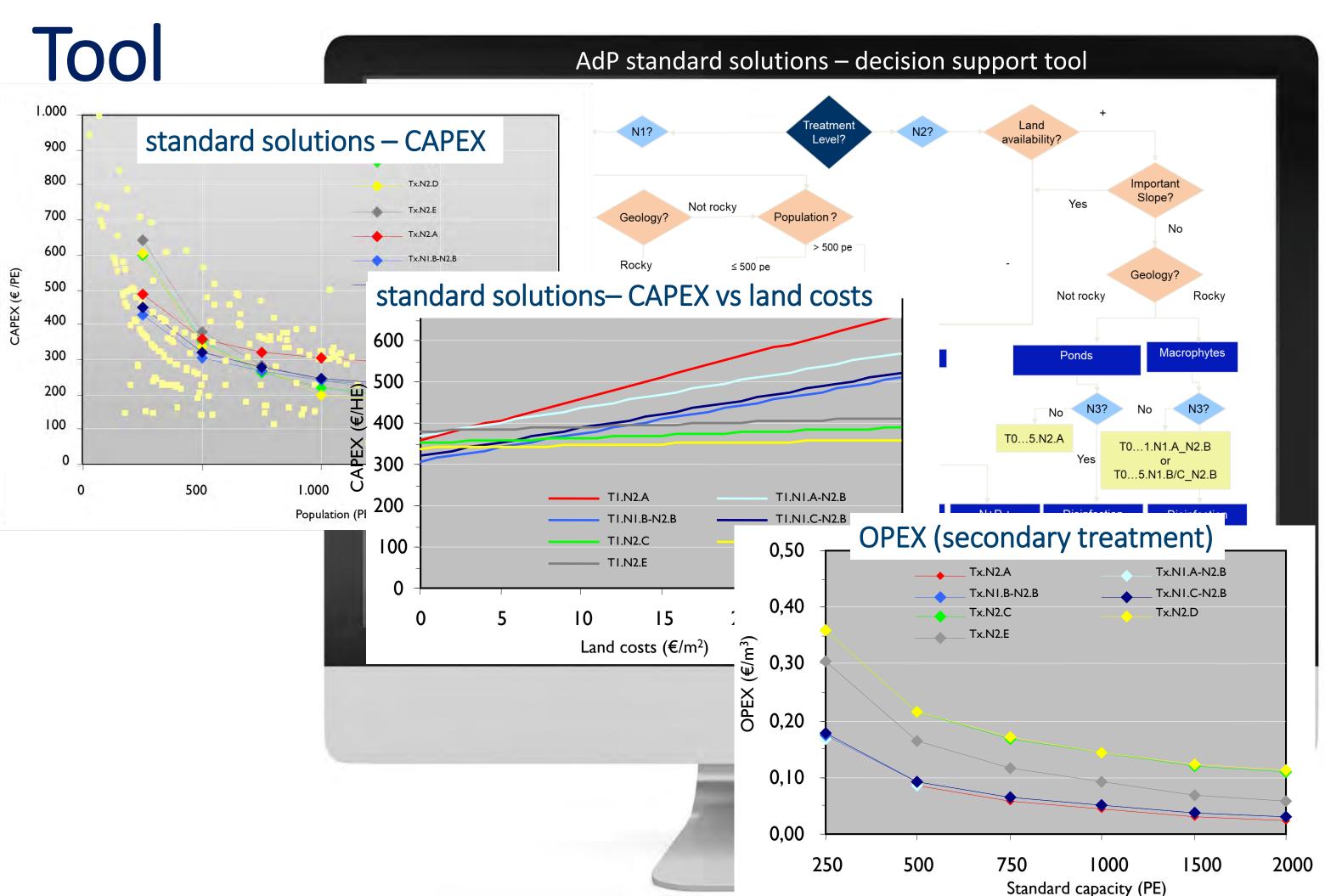


2.000 (/100 ml)

Fæcal Coliforms

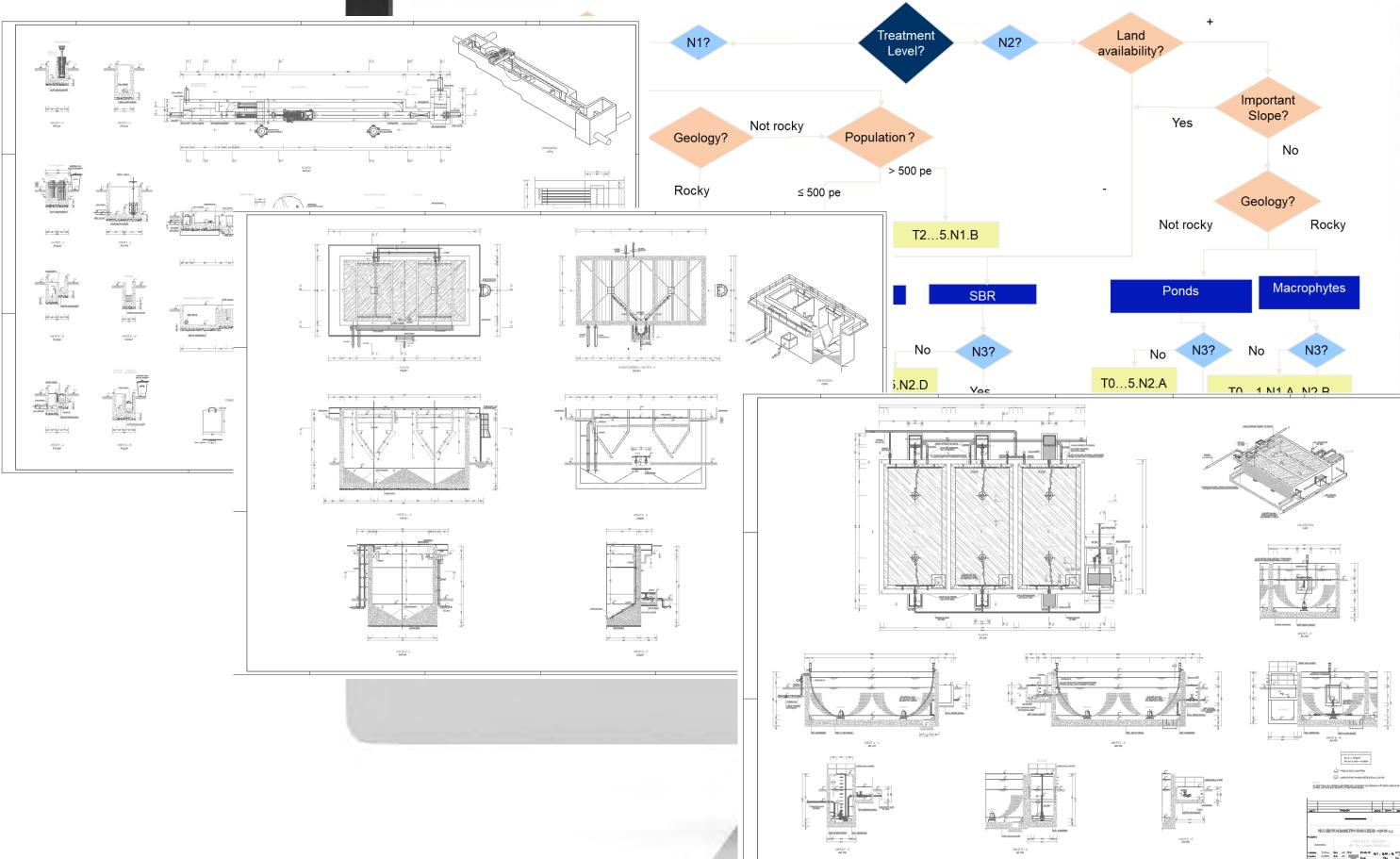


- Treatment line(s) and their advantages and inconvenients
- CAPEX estimation
- Project specifications
- Price list
- Drawings for each treatment stage
- Building specifications



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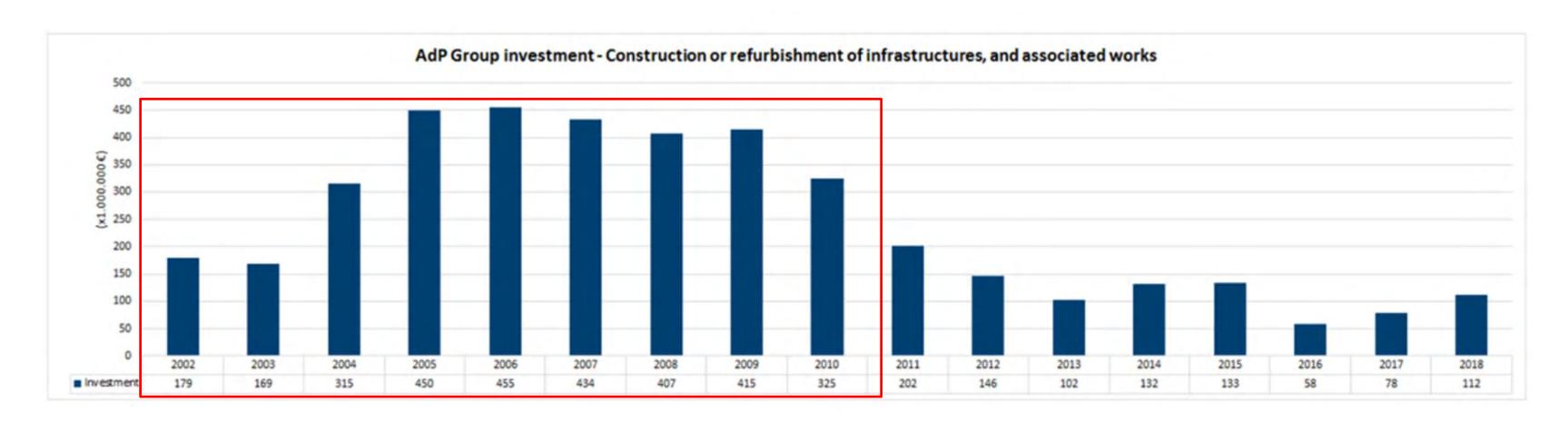
AdP standard solutions – decision support tool Level? availability? Slope? Yes Not rocky



- Treatment line(s) and their advantages and inconvenients
- **CAPEX** estimation
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Achivements

- Rural wastewater GAP closed in about a decade 2000-2010
 - Pre-engineered solutions
 - More than 500 WWTP built with very short tendering process (according public law)
 - Standard solutions
 - Optimized costs CAPEX and OPEX
- Standardization allows OPEX optimization and internal benchmarking



Current and future Challenges (20 years after...)

- Rural population keeps decreasing
- New technologies available (renewable energy, treatment)
- Aged infrastructures
- New challenges (Energy neutrality, circular economy, digitalization)
- Return of experience of 15 years of operation
- Updated running costs for energy, sludge management, etc.
- New discharge permits

Reengineering of our systems

