

# JUNE 2017 PHASE II NORK PLAN

June 2017

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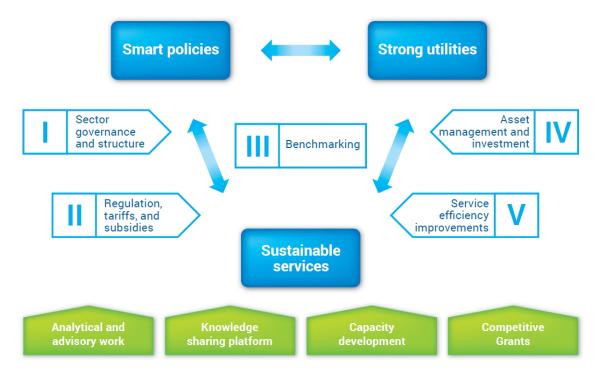
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# **INTRODUCTION**

This document presents the updated Work Plan of the Danube Water Program ("DWP" or "the Program"), as of June 2017. This version replaces the previous Work Plan for the implementation of the Program, approved by the Steering Committee on an absence of objection basis in July 2016, and covers all on-going and proposed activities under both Phase I and Phase II of the Program.

The Work Plan follows the Program's vision of *Smart policies, Strong utilities and Sustainable services*; it lays out a series of individual activities itself, which will be conducted at (sub-) regional and at national levels, through three main instruments: analytical and advisory work, a knowledge sharing platform and capacity development activities along the Program's five pillars, as shown below.



This updated Work Plan is consistent with the Program's objective and revised results framework as agreed upon during the Phase II preparation. It also reflects progress made and feedback received since July 2016. An electronic version of this report for external audiences will be made available on the Program's website <u>www.danube-water-program.org</u>.

The document is structured as follows:

- ▶ The work plan (page 8) itself is presented through the following sections:
  - Overview of Program activities provides a succinct overview of all planned activities and how they fit in the program's different areas of work (Advisory and Analytical work, Capacity Development and Knowledge Sharing Platform), Pillars, and their geographical level (regional or national). The Country Activities Overview on page 9 presents all country-level activities, according to the main regional activities they correspond to.
- The detailed regional activity sheets provide further details on each regional activity, including an objective, budget, short description, timeline, team composition, contribution to the Program's overall indicators, and current status.



▶ The *detailed country sheets* provide the same information for country-level activities.

As was the case under the first phase of the Danube Water Program, this Work Plan commits more resources than currently available in the expectation that some of the activities will not take place as expected, and other sources of financing will become available as the implementation progresses. Two areas are in particular underfunded: the capacity-building activities, and the competitive grant window. Efforts are on-going to obtain additional resources to increase the financing available to those two activities. The financing gap however has been reduced from the previous version of July 2016 as additional resources were identified for some of the ongoing analytical work under component 1 and through savings on some projected costs under component 2.

Compared to the previous version dated July 2016, the main changes are:

- Most activities at national level have now been further identified with a confirmed financial allocation. With regards to the analytical/advisory activities at national level, there is still an amount of to be allocated which the team expects to define in the next few months, as the policy dialogue with new sector authorities resulting from recent elections in a number of the region's countries is reestablished, and country priorities are further clarified.
- Support to national benchmarking activities has been further defined, as new countries have signed the MoU to adopt the Danubis DCM platform as a data collection and management system in the country (Macedonia, Montenegro, BiH, Serbia,) and the need to support local capacity building and the data collection exercises has been evidenced.
- The further development of the Utility Benchmarking activities, and the scope of the leading utility benchmarking program for the benchmarking cycle 2017-2018 in particular, has been further defined and budget allocated accordingly.
- The overall financing gap between DWP funds and proposed activities has been reduced to reflect the greater level of definition of activities and decreased uncertainties. Details on the current financing gap will be presented in the next Steering Committee meeting programmed for June 21, 2017.
- There have been some changes in the composition and location of the team. In July 2016, David Michaud left his position as program leader and took management oversight of the program. On August 16, 2016, Ms. Patricia Lopez was officially appointed as the new DWP leader from the Bank side and Ms. Elvira Broeks as the new program analyst. Mr. Stjepan Gabric, continues to be the co-Task Team Leader alongside Ms. Patricia Lopez.
- In 2016 IAWD undertook efforts to strengthen further its technical secretariat by adding Katerina Schilling as a part-time Knowledge Management and Capacity Building Coordinator. In addition, reorganization of the responsibilities of Katherine Wagner at Vienna Waterworks enabled her to spend more time as a member of the Technical Secretariat. IAWD has also undertaken a number of other measures to strengthen the organizational capacity and to ensure greater likelihood of sustainability of initiatives under the DWP (i.e. preparation of a Business Plan for the organization).



# **OVERVIEW OF PROGRAM ACTIVITIES**

Note: activities that had been contemplated in the previous version of the Work Plan, but were discontinued in this version have been removed from this version of the Work Plan but are included in the Table of Content for consistency. Number in [brackets] indicates page number of full activity description. Color indicates main implementing responsibility: Joint / case-by-case; IAWD-led; World Bank-led.

	R	Ν
	Regional / Sub-regional activities	National activities
<b>A</b> Analytical and Advisory policy work	<ul> <li>RA.1: State of the Sector study [12]</li> <li>RA.2: Review of aggregation experience of water and wastewater utilities [13]</li> <li>RA.3: Access and performance of WSS sector [14]</li> <li>RA.5: Services beyond the public utility service areas [15]</li> <li>RA.6: Wastewater management in Danube region [17]</li> </ul>	NA.2: Targeted analytical and advisory support in Flagship countries [46] (refer to next page for full list)
C Capacity Development	<ul> <li>RC.1: WSS association strengthening &amp; support [19]</li> <li>RC.2: IAWD Strengthening Support [20]</li> <li>RC.3: D-LeaP Danube Learning Partnership for Sustainable WSS services [21]</li> <li>Pillar I Sector governance and structure         <ul> <li>RC.1: Regional support for WSS sector policies and governance [23]</li> <li>RC.1.2: Regional EU accession cross-support in water sector [24]</li> </ul> </li> <li>Pillar II: Regulation, tariffs and subsidies         <ul> <li>RC.II.1: Regional support on WSS sector regulation [26]</li> </ul> </li> <li>Pillar III: Benchmarking         <ul> <li>RC.III.1: Regional PI System initiative (DANUBIS) [27]</li> <li>RC.III.2: Benchmarking for utility improvement (EBC/Danube) [28]</li> <li>RC.III.3: IAWD Benchmarking for Leading Utilities [30]</li> </ul> </li> <li>Pillar IV: Asset management and investment         <ul> <li>RC.IV.2: D-LeaP Utility Access to Financing program [33]</li> </ul> </li> <li>Pillar V: Service efficiency improvement         <ul> <li>RC.V.2: D-LeaP Commercial Practices program [35]</li> <li>RC.V.2: D-LeaP Risk Management and Business Continuity program [38]</li> <li>RC.V.4: D-LeaP Non – Revenue Water Management program [39]</li> <li>RC.V.5: D-LeaP Non – Revenue Water Management program [39]</li> <li>RC.V.5: D-LeaP Non – Revenue Water Management program [39]</li> <li>RC.V.5: D-LeaP Management training program [41]</li> </ul> </li> </ul>	<ul> <li>NC.2: Competitive Grant Window activities [Error! Bookmark not defined.] (refer to next page for full list)</li> <li>NC.III.1: National Benchmarking Systems Support [48] (refer to next page for full list)</li> </ul>
S Knowledge sharing	<ul> <li>RS.1: Annual regional event [43]</li> <li>RS.3: Outreach and Communication [43]</li> <li>RS.5: DANUBIS water platform development [45]</li> </ul>	



# **COUNTRY ACTIVITIES OVERVIEW**

	NA.2 Analytical and Advisory activities	NC.III Benchmarking activities	NC.2 Competitive Grant activities
Sub- regional activities		<ul> <li>NC.III.7: Support to regional EBC/Danube hub for BiH, HR, Ma, Me and Se. [51]</li> <li>NC.III.8: Support to regional EBC/Danube hub for Albania and Kosovo [52]</li> </ul>	<ul> <li>NC.2.13: BiH, Me and Se Strengthening Capacity of Water Utilities with Benchmarking [50]</li> </ul>
Albania	NA.2.1: Water Supply and Sanitation Sector Support [54]		<ul> <li>NC.2.11: Western Balkans Training Center - Framework &amp; Business Model [55]</li> <li>NC.2.12: Training Course for Business Planning for Water Utility Associations [57]</li> <li>NC.2.15. Developing a Utility Management Training Program Curricula [59]</li> <li>NC.2.16. Improving Service Quality and Efficiency in Korce regionalised service area [61]</li> </ul>
Bosnia and Herzegovina	NA.2.11: Support to BiH policy reform [69]	NC.III.2: BiH Support to Benchmarking Activities [63]	<ul> <li>NC.2.6: Editing DVGW Technical rules / guidelines in Bosnia language [64]</li> <li>NC.2.7: WSS network GIS for efficiency improvement in East Sarajevo [65]</li> <li>NC.2.17. Center for monitoring and reduction of losses in Banja Luka Uility [66]</li> <li>NC.2.18. Active Control of Losses in WSS of East Sarajebo [68]</li> </ul>
Bulgaria		<ul> <li>NC.III.9: Formalizing a Self-Financing Utility Benchmarking Program [72]</li> </ul>	<ul> <li>NC.2.4: Utility Benchmarking [71]</li> <li>NC.2.19. Design of DMAs for the city of Stara Zagora [73]</li> <li>NC.2.20 Improvement of the Asset Management in Sofiyska Voda utility [73]</li> </ul>
Croatia	<ul> <li>NA.2.2: Support to Croatia' utility aggregation process [76]</li> </ul>		<ul> <li>NC.2.21 Leak Detection Competition [77]</li> </ul>
Kosovo	NA.2.4: Review of PPP policy framework [79]		<ul> <li>NC.2.10: Development of Young Professionals Network [79]</li> <li>NC.2.22 Commercial Efficiency Improvements in Hidrodrini Peja [80]</li> </ul>



	NA.2 Analytical and Advisory activities	NC.III Benchmarking activities	NC.2 Competitive Grant activities
FYR Macedonia	NA.2.15: Water Utility Sector Support [8890]	<ul> <li>NC.III.4: Support to Benchmarking Activities [83]</li> </ul>	<ul> <li>NC.2.8: Capacity Development for Utilities: Regulation, Efficiency and Quality [83]</li> <li>NC.2.9: Reduction of NRW in PUC [85]</li> <li>NC.2.23 Capacity Development for Business Planning [83]</li> </ul>
Moldova	NA.2.12: Support to MD RWSS engagement [90]		<ul> <li>NC.2.2: AMAC members retraining on operation of WSS systems [89]</li> <li>NC.2.24 AMAC members training for custormer relation services [90]</li> </ul>
Montenegro	<ul> <li>NA.2.13: Montenegro policy support [95]</li> </ul>	<ul> <li>NC.III.5: Support to Benchmarking Activities [92]</li> </ul>	<ul> <li>NC.2.25 Preparation for Implementation of reforms in the area of utility services [93]</li> </ul>
Romania	NA.2.14: Romania Policy Support [97]		<ul> <li>NC.2.3: Strengthening capacity of the Water Training Center and water utilities [96]</li> </ul>
Serbia	NA.2.5: Support for EU accession process in the WSS sector [98]	<ul> <li>NC.III.6: Serbia Support to Benchmarking Activities [99]</li> </ul>	<ul> <li>NC.2.14: Performance improvement of the water utilities in South Serbia [100]</li> <li>NC.2.5: DVGW technical rules Training of Trainers [101]</li> <li>NC.2.26 Introduction of technical safety management in Serbian Water Utility Companies [102]</li> </ul>
Ukraine	<ul> <li>NA.2.7: Support regulatory capacity building [104]</li> </ul>	<ul> <li>NC.III.10: Support to national EBC/Danube hub for Ukraine [104]</li> </ul>	<ul> <li>NC.2.27 Improvement of Customer Service Level in Ivano-Frankisvk Utiliy [105]</li> </ul>



# **RESULT FRAMEWORK OVERVIEW**

PDO LEVEL RESULTS INDICATORS	Base-			-	-	rget Val			1	Status
	line		2012	2013	2014		2016	2017	2018	olaido
Indicator One: [NUMBER] of target countries in which regulatory and policy	0	Planned	0			8			8	On track
recommendations have been discussed by decision makers.	0	Actual		0	2	5	7	7		On traok
Indicator Two: [NUMBER] of participating utilities that have completed an operational	0	Planned	0			15			70	On track
performance improvement program.	0	Actual		0	22	49	49	49		On track
Indicator Three: [NUMBER] of participating countries that have implemented and are	3	Planned	3	3	4	6			6	Exceeded
using a sector information system to track utility performance.	5	Actual	3	3	4	5	7	8		LACEEded
Indicator Four: [NUMBER] of participating utility associations that are implementing their	0	Planned							6	On track
business plans.	0	Actual				0	0	2		Ontrack
Indicator Five: [NUMBER] of water utilities that the project is supporting.	0	Planned							150	On track
	0	Actual				108	114	114		Ontrack
INTERMEDIA	TE RESUI	LTS								
Intermediate Result (Component One): Developed regulatory a	nd policy i	nstruments	for impre	oved cou	untry frai	mework	conditio	ns.		
Intermediate Result indicator One: [NUMBER] of sector regulation and policy reviews	0	Planned	0			11			22	On the alt
conducted.		Actual		0	0	16	17	18		On track
Intermediate Result indicator Three: [NUMBER] of energy audits conducted for		Planned	0			15			20 0 0 1 1 2 1	On track
participating utilities.	0	Actual		0	17	18	18	18 18	Ontrack	
Intermediate Result indicator Four: [NUMBER] of utility records reported to	0714	Planned							3500	Evenedad
IBNET/DANUBIS.org from participating countries.	2711	Actual				3896	4206	4304		Exceeded
Intermediate Result (Component Two): Increa	sed institu	tional capac	city in pa	rticipatir	ng utilitie	s.				
Intermediate Result indicator One: [NUMBER] of policy makers, higher-level technical		Planned	0			45			350	
and managerial staff from participating countries that benefited from cross-country capacity	0	Actual		85	200	367	515	607		Exceeded
building activities.		Actual		00	200	307	515	007		
Intermediate Results indicator Three: [NUMBER] of female representatives that		Planned							100	Exceeded
benefited from capacity building activities.		Actual				134	197	229		LACEEUEU
Intermediate Result indicator Two: [NUMBER] of utilities that have prepared business plans.		Planned				15			30	On track
		Actual				19	19	19		Ontrack
Intermediate Result indicator Four: [NUMBER] of participating utility associations that	0	Planned							8	Excoorded
have prepared business plans.	U	Actual				0	0	10		Exceeded
Intermediate Result indicator Five: [NUMBER] of Competitive Grants completed as	0	Planned							20	On trools
planned.	0	Actual				12	12	12		On track



# **RA / REGIONAL ANALYTICAL WORK**

<b>RA.1</b> :	State	of	the	Sector	Review
		-			

# Led by

World Bank

### Objective

The objective of the initial 2015 *State of the Sector* review was to create a comparative national and regional information and knowledge basis to focus subsequent policy actions in the water and sanitation (WSS) sector of the participating countries. Under the second phase of the Danube Water Program, a second State of the Sector will be issued in 2018 with the additional objective of reviewing progress made and sector developments in the region since the 2015 edition. In addition to a general update of all the areas covered in the last State of the Sector published in 2015, the team will include additional focus areas as well as exploring possibilities for leveraging additional funds to support supplementary analysis. Areas on which the regional analysis will focus include gender balance in the WSS sector (utilities and sector institutions) in terms of access to jobs and opportunities, and the status of service delivery in rural areas, as well as a more in-depth analysis of sector financing gap.

Target audience	WSS opinion leaders, policy makers and sector professionals
	in the Danube region

### Description and outcomes

The 2018 SoS review will result again in two complementary products:

- **Regional** *State of the Sector* report, presenting a comparative analysis of the situation in the region for key transversal topics, as well as the progress made since 2015; and
- Sector Issues Notes, presenting a short and structured account of the analysis of specific issues undertaken;

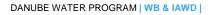
The State of the Sector study will continue to be a flagship product of the Program which will serve as a basis and complement the on-going and expanded policy-level engagement in the various countries, led by the respective Task Team Leaders.

At the request of participating countries, the activity will also include selected non-participating countries from the Danube region (Austria, Czech Republic, Slovakia, Slovenia and Hungary) to allow for a wider comparison and opportunities to learn from good practices. The overall methodology will be consistent with the one adopted during the first edition, and will be detailed further in a concept note to be prepared in June/July 2017. The second edition will also include the results of the regional analytical work conducted during Phase II (for example on RA.5 Services beyond the public utility service areas).

Finally, particular attention will be put in ensuring proper dissemination of the work in the specific countries.

#### Contribution to Program Indicators, targets and progress to date

Indicator	Progress	Target
[NUMBER] of target countries in which regulatory and policy recommendations have been discussed by decision makers.	5	6
[NUMBER] of sector regulation and policy reviews conducted.	16	32





### Team

The team for the 2<sup>nd</sup> State of the Sector review will be confirmed at Concept Stage but will tentatively include:

- Patricia Lopez (TTL): overall responsibility for the study and lead author
- Stjepan Gabric, Susanna Smets and others, as co-authors of regional report
- Senior Water Economist (to be determined)
- Team of international (on specific topics) and local consultants (one in each country, based on local knowledge and language skills)
- Bank water teams in countries: support to open doors for data gathering, quality control
- Elvira Broeks: Program Analyst, technical and overall coordination support
- Guy Tchabo: Program Assistant
- Peer-Reviewers: will be defined once the Concept Note is drafted
- Partners and responsibilities
- IB-Net (data provision)
- Line Ministries, regulators and utility associations in the respective countries (for validation)

#### Timeline

- Summer 2017: Concept Note
- Summer / Fall 2017: data collection
- Fall / Winter 2017: report preparation
- Spring 2018 (2018 Danube Water Conference): presentation of preliminary results
- Fall 2018: Report release and dissemination in countries

#### Status

The first State of the Sector report was released in May 2015 at the Danube Water Conference; and is available at sos.danubis.org. In addition, translation of the regional report and most of the country notes is well underway, and dissemination events at national level are being organized in a number of countries. Finally, a note reflecting lessons learned from the first edition is being prepared to inform the preparation of the second edition. The team is initiating preparation of the activity as of June 2017 with preparatory discussions and on-boarding of the team. The team expects to have the concept note reviewed and begin data collection in July of 2017.

### **RA.2:** Review of Aggregation Experience of Water and Wastewater Utilities

Led by	World Bank				
Objective					
Improve understanding of potential efficiency gains and other benefits associated with utility aggregation.					
Target audience         Countries contemplating sector reforms and aggregation of utilities					



This activity will build on the preparatory and supporting work developed as part of the first phase of the DWP and in particular the State of the Sector report. It will make use of the growing IB-Net dataset available for Eastern Europe and seek to explore in particular the differential performance of aggregating utilities compared to non-aggregated utilities, using econometric tools. Given the relevance of the topic, the Danube region contribution will be included in a global note on utility aggregation with the purpose of learning from and informing regionalization processes also beyond the Danube region. The outcome will be a policy paper and toolkit that should inform the on-going sector reform efforts in a number of countries. The expected deliverables are: (i) a Main Report (relying on the conceptual framework and international experiences; (ii) a Diagnostic and Design Decision Tool (based on typology and lessons learned from international experience at both utility and country level); and (iii) a Roadmap (addressing risk management and the conditions of an enabling environment for aggregation). The final results of this work might also find their way into the 2018 edition of the State of the Sector report.

#### Contribution to Program Indicators, targets and progress to date

Indicator	Progress	Target
NA	NA	NA

#### Team

- David Michaud (lead): study lead
- Carlos Diaz (coordinator, technical consultant)
- Michael Klien (economic consultant)
- Other consultants for national case studies

#### Partners and responsibilities

- IB-Net, EBC (data provision)
- World Bank Water Practice / Global Solution Group on Water Services (technical guidance and co-financing)

#### Timeline

- Spring 2016: concept note and review
- Fall 2016: data collection and analysis
- Winter 2017: report write-up and edition
- Fall 2017: Publication and dissemination

#### Status

Under the first phase of the Program the proposed review of aggregation work based on 2-3 countries could not be completed as expected, largely because of data availability constraints. However, a comprehensive literature review was conducted and on that basis a significant analytical effort took place to determine the impact of aggregation processes on the performance of utilities in the existing IB-Net dataset. The main results were published in the 2015 State of the Sector report and a supporting paper was also made available on the <u>sos.danubis.org</u> website. At present this global study is almost finalized with a Decision Meeting planned for late June, and publishing/dissemination after the summer.

RA.3: Access and Performance of Water and Wastewater Sector [COMPLETED]		
Led by	World Bank	
Objective		
Generate reliable statistics on the state of access and performance of the water and sanitation sector in participating and neighboring countries of the Danube Water Program		
Target audience         Regulators and Policy Makers in Countries		



Using micro data from available national household surveys, the proposed review will compute household access to services by consumption/expenditure quintiles, by asset/wealth quintiles, by region, by ethnicity, and urban/rural split. It will also identify variables in these household surveys that inform on the performance of the sector (e.g. water quality, 24 hour water) and validate this information with utility data, where available.

Apart from supporting the sector review (RA.1) with statistical evidence, the computed statistics will serve as input to the social impact analysis of tariff reform (RA.4) and enable more evidence-based policy decisions. A module will be prepared to enable easy updating with more recent survey data.

Contribution to Program Indicators, targets and progre	ess to date	
Indicator	Progress	Target
NA	NA	NA
Team		
Kirsten Hommann (lead)		
Petra Sauer (local consultant)		
Partners and responsibilities		
No other partners identified		
Timeline		
February 2014: Hiring of short term consultant		
• December 2014: Analysis of household data for 16 c	countries	
Fall 2015: Preparation of model for easy update of here	ousehold data for second	phase

#### Status

The analysis has been finalized and used for the State of the Sector report. A consultant is working on the proper documentation and organization of the results in order to facilitate their replication in other countries. This will also be used as a basis for the next State of the Sector review in 2018.

#### **RA.5: Services beyond the public utility service areas**

Led by	World Bank
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# Objective

Document the current mechanism for service provision among those not covered by public suppliers; and establish good practices and policy recommendations to extend universal access to sustainable services for all.

Target audience	WSS opinion leaders, policy makers and sector professionals
	in the Danube region, especially of the participating countries
	Albania, BiH, Croatia, Kosovo, Moldova, Romania, Ukraine
	(and Austria as comparator)



The 2015 State of the Sector report brought to light important service gaps in particular beyond the service areas of the utilities, especially rural areas. It also identified the lack of solid information about the types of service providers and the exact levels of service in those areas. The study aims to analyze the situation of rural water supply and sanitation services and recommend possible paths forward to improve service quality and access to safely managed water supply and sanitation services

To achieve its objective, national assessments and a regional analysis across participating countries, will be carried out, using – to the extent feasible - a unified methodology. Participating countries selected based on having a large share of the population not served by formal utility providers, stark urban-rural disparities in access to piped services, or implementing a relevant approach to expand water services to rural areas. The study will deliver a regional assessment report, presenting a comparative analysis of the service delivery situation in the seven countries, using comparator examples of good practices from Austria (and other relevant cases). In addition, country briefs will be prepared, with a diagnostic of the service delivery situation in rural areas and recommendations to improve access and quality of services. The study is proposed to be implemented in two phases, with the help of local consultants and local survey firms for data collection:

- Phase 1 from June-December 2016: This will include a stock-taking exercise of institutional, policy, and financing framework for rural services, mining existing secondary data and using interviews with sector stakeholders to develop an overview of rural service delivery challenges. It will also help to inform the strategy for primary data collection.
- Phase 2 from Dec 2016- Sept 2017: This will be a deep dive, including primary data collection at household, provider and service authority level, to understand gaps and challenges e.g. related to demand and supply of services, effectiveness of management models, institutional capacities, financing, and monitoring and regulation. Depending on resources, 10-20 locations would be sampled across a different management models in different geographies. The preliminary results are expected to be analyzed and consolidated from March-May 2017, and are planned to be disseminated in the next Danube Water Conference in May 2017. Final products will be delivered in September 2017.

A regional Steering committee will be convened to guide the process and in-country dialogue will be facilitated with support of local staff and consultants, and technical visits.

Contribution to Program Indicators, targets and prog	ress to date	
Indicator	Progress	Target
[NUMBER] of target countries in which regulatory and policy recommendations have been discussed by decision makers.	0	2
[NUMBER] of sector regulation and policy reviews conducted.	2	4

#### Team

The team will be confirmed at Concept Stage but will tentatively include:

- Susanna Smets (TTL): overall responsibility for the study
- Andrew Shantz: international research analyst, responsible for day-to-day follow-up with local consultants and methodological instruments, etc.
- Elvira Broeks: technical support such as review of deliverables and inputs to county and regional report drafting
- Kirsten Hommann: support with recent HH survey analysis (technical backstopping only)
- Bank water teams in countries: support to open doors for data gathering, quality control, including Stjepan Gabric, Sana Al Nimer, Igor Palandzic, etc.
- Team of local consultants/firms (one in each country, based on local knowledge and language skills) (BiH and Kosovo will both work with NGOs)
- Program Assistant: Guy Tchabo
- Peer-Reviewers: Pierre Mantovani, Almud Weitz, Philip Weller, Yogita Mumssen

#### Partners and responsibilities

- Line Ministries, regulators and utility, local government associations in the respective countries (for validation).
- Development partners: SDC, ADA, GiZ and EU



#### Timeline

- Spring 2016: Concept Note completed (15 June)
- Fall / Winter 2017: data collection

investigation.

- Winter / Spring 2017: report preparation
- Spring 2017 (2017 Danube Water Conference): report release
- Summer / Fall 2017: Dissemination in countries

#### Status

This piece continues to advance satisfactorily. Analysis of main results have begun. In mid-February, the team carried out an internal workshop with key team members to go over the results obtained in Moldova and agree on the main approach of data analysis which would then be extrapolated to the other countries. A summary of the main results was presented during the 2017 Danube Water Conference, with first drafts of country reports expected by June 2017 and final products in September 2017.

### **RA.6: Wastewater management in the Danube region**

Led by		World Bank
Objective		
		y is to assess: implementation, and results of the UWWTD implementation in environmental, economic, sustainability and affordability perspective.
Target aud	ience	Policy Makers and Government sector representatives in the participating countries
Descriptior	n and outcon	nes
important ch Directive ma the new infr utility provid	nallenge in the andates signif astructure tha ers.	s in the Danube watershed, managing wastewater and sludge remains an e context of their EU accession process. The Urban Waste Water Treatment ficantly higher levels of collection and treatment than currently available, and at is being built or needs to be built creates financial and technical strains for Regional Assessment Report tentatively titled "Wastewater Management in
the Danube	e Basin: Cha	llenges and Opportunities of the Urban Wastewater Treatment Directive nvisaged to cover the following sections:
(i)	implementati	and context: Regional context and EU accession, experience of UWWTD on 25 years after adoption, linkages and dependence between UWWTD and vater quality in Danube River Basin, status and trends; (reference to bathing ve)
(ii)	The right thi impact. Achie the Czech R	<b>ing?</b> Surface water quality, trends and development. Sources of pollution and evement of UWWTD in selected countries of DRB (Austria, Bulgaria, Croatia, Republic, Hungary, Romania, Slovakia, and Slovenia), and achieved water s, achievement of WFD (in the DRB, objectives and achieved results);
(iii)	The right w financial, ed	<b>vay?</b> Institutional and policy mechanisms for UWWTD implementation, conomic mechanisms and framework for UWWTD implementation. <i>y</i> and affordability of UWWTD compliance.
(iv)	Is it worth it	? Economic benefits of UWWTD compliance,
(v)		s and the way forward: Rational, issues and challenges of UWWT directive on, and correlation between achievement of UWWTD and WFD, lessons

Contribution to Program Indicators, targets and progress to o	late	
Indicator	Progress	Target

learned that could benefit member and candidate countries, points for further analysis and



[NUMBER] of target countries in which regulatory and policy recommendations have been discussed by decision makers.	0	4
Team		
The team will include:		
Stjepan Gabric, overall responsibility for the activity		
Patricia Lopez (advise and review), Genevieve Connors (ad	vise and review)	
Valerie Sturm, analyst		
International consultant company (with multisectoral team)		
Bank water teams in countries: support for data gathering, or		
Peer-Reviewers: Bruno Rakedjian, Ivaylo Kolev, and Diego F	Rodriguez, Philip W	eller and Katerina
Schilling and		
Partners and responsibilities		
<ul> <li>Water and Environmental Ministries in the respective countr</li> </ul>	ies	
ICPDR		
Timeline		
December 2016: Concept Note		
Mid-March 2017: Contract award		
<ul> <li>March - September 2017: report preparation</li> </ul>		
October 2017: Report release		
<ul> <li>Winter 2017/Spring 2018: Report dissemination and in court</li> </ul>	try discussions	
Status		
Following selection of consultant for the assignment, and contrac is making a good progress with preparation of the study. Request		

Following selection of consultant for the assignment, and contract award in April 2016, the consultant is making a good progress with preparation of the study. Requests for information and questionnaire have been shared with relevant ministries in all participating countries, and this data will be additional source of information for the consultant analysis.

# RC REGIONAL CAPACITY-BUILDING WORK

# **RC.1: WSS Association Strengthening Support**

Led by

IAWD

#### Objective

Strengthen the water utility associations and improve their capacity to become self-sustainable and active members of the Regional Training Partnership.

Target audience	National Water Associations in DWP countries

#### Description and outcomes

Water Utility Associations will be offered the possibility to prepare (if they do not already have one) a Business plan. Preparation of the Business Plan (BP) is considered as an absolutely necessary step in strengthening the WSS Associations. During preparation of the BP, WSS Associations will be forced to take an objective and critical look at their business activities; to document the actions to be taken as commitments for improvement of the Association's overall performance and effectiveness; to communicate their ideas to others. The business plan, which will be prepared either in house or with a consultant, should provide the basis for the financial stability; and finally to make rational and coordinated decisions about levels and types of programs and activities. The outcome is expected to be completed business plans for the Water Utility Associations and a least one key action taken to strengthen and improve the association.

Based upon the Business plan a second stage of funding will be allotted to each association to carry out actions identified as needed in the business plan. This funding will provide an incentive for the Business Plan implementation and Associations' active development. Capacity building and knowledge sharing activity will be one of the core activities of many WSS Associations and these activities would be linked to the Activity RC.3: Regional Training Partnership.

Contribution to Program Indicators, targets and progre	ess to date	
Indicator	Progress	Target
[NUMBER] of utility associations that have prepared business plans.	10	8
[NUMBER] of participating utility associations that are implementing their business plans.	2	8

#### Team

- Violeta Wolff (lead)
- Philip Weller

#### Partners and responsibilities

• Each national water utility association (s) participates and provides input

#### Timeline

- Launch of the Call for Grants summer: 2016
- Business plans developed, revised and internally accepted: 2016
- On-going: Participation in the ongoing capacity building projects within the Regional Training Partnership program from the beginning of the respective capacity building programs
- Specific activities defined in the BP to be financed

#### Status

Launch of the call for applications was made in July 2016 with a deadline of end of September 2016. Up to the end of May 2017 10 Associations have completed business plans and priority activities are proposed for further support are being developed for the second stage grant.



	IAWD		
Objective			
the Danube River Catchme	ustainability of the International Association of Wa ent Area" (IAWD) to achieve financial and instituti rovement of water utilities in the Danube region.		
Target audience	IAWD		
Description and outcomes	5		
The actions undertaken as p development, and might incl	part of this activity will be derived from IAWD's busin lude:	iess plan curre	ently under
Conference/Event Org Institutionalization of K Creating a Utility CEO Maintaining the Round Undertaking members Development of a regio Support for cooperatio Establishing capacity f As part of the strengthening between IAWD and UN-Ha region. This initiative offers between participating utilit complementary motivation b	ic priorities such as securing the financial basis for anization, and Capacity Building. Anowledge Management activities Forum in the Danube region on a biannual basis atable of Danube Water Utility Associations whip Recruitment and Management of Services onal Young Water Professionals Network (linked to on with Strategic Partners for management of Donor funded project manager g of IAWD in March 2016 a Memorandum of Ur abitat to establish Water Operators' Partnerships a IAWD genuine and practical solutions for bring ties, with the added value of peer-to-peer s based on not-for-profit cooperation for the benefit of 2016 in Serbia between Waterworks of Subotica ar	o IWA) nent. derstanding w (WOPs) in th ing increased ipport exchar a whole region	as signed e Danube cohesion nges, and n. The first
Contribution to Program I	ndicators, targets and progress to date	I	1
_	Indicator	Progress	Target
[NUMBER] of policy makers participating countries that bene	Indicator s, higher-level technical and managerial staff from efited from cross-country capacity building activities.	-	Target 10
[NUMBER] of policy makers participating countries that bene [NUMBER] of female represent	Indicator s, higher-level technical and managerial staff from efited from cross-country capacity building activities. tatives that benefited from capacity building activities	n 0 0	10 5
[NUMBER] of policy makers participating countries that bene [NUMBER] of female represent [NUMBER] of utility association	Indicator s, higher-level technical and managerial staff from efited from cross-country capacity building activities.	n 0 0 0	10



### Timeline

- Late winter 2016: first Annual event for IAWD, to be held each year for three years (CEO Forum or Utility Conference).
- Spring 2016 and thereafter Annual meeting of IAWD reporting and updating and reviewing business plan implementation.
- Late fall 2016: The activities and actions will begin after the presentation of the IAWD Business plan
- Fall of 2016 begin of membership campaign

#### Status

First CEO forum held in spring 2016. Further activities to be started in fall 2016 following finalization of IAWD Business Plan. The draft Business plan was updated in late 2017 and was discussed at the IAWD Board meeting in March 2017. Four new members and a number of extraordinary members (10) have been recruited to IAWD and an overall strengthening of this effort will continue throughout 2017.

Led by IAWD			
Objective			
Create a cooperative capacity building program for water utilities in the Danube region. The program would be facilitated by the International Association of Danube Water Companies (IAWD) in cooperation with National Water utility associations.			
Target audience         IAWD/National Water Utility Associations, Water utilities			



A refined concept and business plan for a regional training partnership is under development and will be completed by late fall 2015. The concept will be presented to the Roundtable of Water Utility Associations for adoption and support. Following this actions in support of the activity will be undertaken. These will involve:

- Offering a common curriculum (training materials and program) on specific topics to national water utility associations to use in their national language. The common curriculum would build upon the materials and approaches developed and tested under the Danube Water program on such topics as Energy Efficiency, Asset Management, Utility Benchmarking and Commercial Efficiency but also additional topics such as Non-Revenue Water and Water Safety Plans can be included.
- Written documentation and training kits developed on the respective topic in English language.
- Approaches and methods of delivery of capacity building developed that use the common curriculum in a structured and focused way relying on but not necessarily limited to learning by doing.
- A pool of international experts established who could offer and support the delivery of the training programs on the particular topic,
- Train the trainer sessions convened to expand the cadre of persons in the region (persons connected to national water utility associations) who could provide the training in national languages and support participants in training programs in their national language.
- A regular program of training programs on specific topics within the period of existence of the Danube Water Program from December 2015 to the end of 2018.
- Preparation of fact sheets and online tools to reinforce and support the curriculum and associated actions will be prepared.
- An evaluation of a model of accreditation based upon capacity building among various countries on specific topics will be carried out.
- Preparation of a business plan to secure the long-term sustainability of capacity building.

IAWD takes care of the cohesion of all of its programs, because its aim is to improve the quality of services in the region. Therefore, IAWD will make sure to identify synergies between D-LeaP and UN-Habitat Programs that can be compatible with GWOPA Charter and Code of Conduct.

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
Refer to individual activity sheets for details	NA	NA	
Team			
Philip Weller and Violeta Wolff			
Katerina Schilling			
The Roundtable of Water Utility Associations			
Partners and responsibilities			
<ul> <li>The national water utility associations will provide leadership and guidance to this initiative through the Roundtable of Utility Associations.</li> </ul>			
Timeline			
<ul> <li>November 2015: a detailed plan and approach for capacity building will be prepared  – the contract has been issued and a report will be completed end of November 2015.</li> </ul>			

- November/December 2015 meeting of Water Utility Associations: Approval of the work plan and steps for carrying out the capacity building.
- Launch of the Capacity Building Programs beginning summer 2016



#### Status

A declaration to establish D-LeaP was signed by National Association in May 2016. Revisions to the D-LeaP Business plan and preparation of Governance arrangements, management documents (bylaws, hub agreement etc.) are in preparation. These were completed in December 2016. Rollout of CB offerings in preparation in the summer of 2016 and contracting of some of the Technical Experts was completed. It is expected that the program is fully launched by fall of 2016 and in operation with governance arrangements and management in place in late fall 2016.

The first training of Trainer program (energy efficiency) took place in March 2017 and was followed by the Commercial Efficiency program ToT in later March. Asset Management has begun and shortly after and NRW and Water Safety Planning in fall of 2017. The first meeting of the D-LeaP Governing Committee took place in May 2017 and a Chair and Vice Chair were elected by the National Associations.

Overall establishment of Hubs is proceeding more slowly than planned (the major reason seems to be anxiety of financial obligations) and an evaluation and assessment of what efforts are needed to accelerate the process is being prepared for the early summer. It is hoped that with small adjustments the process of establishing delivery can be accelerated.

# Pillar I - Policies

RC.I.1: Regional Support for WSS sector policies and governance		
Led by	World Bank	
Objective		
Provide interested and committed government counterparts with the appropriate knowledge, exposure and expertise to support their sector modernization efforts and development of sector policies.		
Target audience	Line ministry staff; regulators, utility associations	



This activity will cover number of WSS sector governance and policy topics, which have been recognized as regionally relevant by recently prepared of State of the Sector report and though evolving dialogue with country sector counterparts and stakeholders. Activities will be implemented primarily through specific workshops focused on above issues, trough transfer of knowledge by regional experts, and between the participants themselves, bringing local and European experiences to the individual countries, and (ii) focused cross support (couching) of individual country/or group of countries.

Discussions are ongoing around the following topics:

- UWWTD compliance for category C agglomerations (2,000-10,000 inhabitants)
- WSS services in coastal/tourist areas, of relevance for many of the region's countries particularly in the Western Balkans
- Water utility sector reform (utility governance, corporatization and aggregation)
- EU accession policy (targeted regional and multi/bilateral cross-support)
- Water utility sector financing (sources of funding, sector financing policy and strategies, subsidies and tariffs)

The idea is to provide at least 3 regional knowledge exchange activities on some of the above subjects, primarily through the exchange of experiences and knowledge transfer among participants and experts from the region, using outside experts only for very specific assignments, and to aim toward creating a regional community of knowledge in water policy and governance.

During the above events, country delegation will have the opportunity to define concrete priority areas, course of action and necessary support that would lead to country-level activities, which could then be supported by the Program Targeted Analytical and Advisory work.

Implementation of proposed activities will draw from, and prepared in coordination with linking Programs activities that are focused on specific topics, like utility aggregation, performance based contracting, etc.

The activities and the events will be prepared by the Bank team, and delivered by selected regional experts and relevant national/utility representatives.

Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
[NUMBER] of policy makers, higher-level technical and managerial staff from 31 participating countries that benefited from cross-country capacity building activities.		50
[NUMBER] of female representatives that benefited from capacity building activities.	8	15
Team		
Patricia Lopez; Stjepan Gabric (leads)		
Philippe Marin, Elvira Broeks, Susanna Smets, others (TBC)		
Partners and responsibilities		
Line Ministries, regulators and utility associations, and utilities in the regulators	spective count	tries
Timeline		
September 30, 2016: Preparing draft program and implementation plan for all 3 workshops		
November 30, 2016: Defining detailed program/scope of the events		
Until June 2018: Workshop implementation in coordination with linked Program activities		
Status		
The activity is under preparation and contacts with relevant stakeholders ha	ve started.	

RC.I.2: Regional EU accession cross support in water sector [COMPLETED]	
Led by	World Bank



#### Objective

Develop more knowledge on requirements and challenges of EU accession process in water sector among responsible Ministries and Water Agencies in the region

Target audience	Ministries responsible for water sector, and State Water Agencies in EU and
	non-EU member countries in the region

#### **Description and outcomes**

The process of EU integration and consequent requirement for harmonization with EU water directives represents a driving factor of change in water sector throughout the Danube region. Due to the political and economic diversity among countries in the region, there is a wide difference in current EU membership status between individual countries. Since almost all DWP participating countries still not EU members have declared their objective toward EU membership, there is a need to build knowledge on requirements and consequences of EU integration for a water sector, using the knowledge that already exist among EU member countries.

The activities will be customized to fit the needs of the countries at the same level of EU integration, and would include: (i) development of knowledge on EU membership requirements in water sector, with the particular emphasis on EU water directives, (ii) transfer and exchange of experience and knowledge on EU accession between the counties that have completed accession process and those that are still in early stage. The events will be focused on high level representatives from line Ministry/agency staff from member, and candidate countries, and should be prepared in coordination and participation of EU representative up to the level that is found relevant for involved state representatives.

The activities will be followed up by advisory cross support between the countries, based on specific issues that are relevant for an individual country.

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	11	20*	
[NUMBER] of female representatives that benefited from capacity building activities.	8	7	
Team			
Stjepan Gabric (lead)			
<ul> <li>Helmut Bloech (Consultant, EU water policies)</li> </ul>			
Angelika Heider (support)			

#### Partners and responsibilities

• Governments of Montenegro, Serbia, FYR Macedonia, Croatia, Albania, Bosnia and Herzegovina and Kosovo.

#### Timeline

• September 2015: regional workshop in Zagreb

#### Status

The activity is completed. The workshop took place at the end of September in Zagreb. The Croatia former negotiations team and former staff of EC commission have been secured as presenters. Further EU accession support will be conducted as part of the *RC.I.1: Regional Support for WSS sector policies and governance* activity.



# Pillar II - Regulation, tariff and subsidies

RC.II.1: Regional support on WSS sector regulation			
Led by	World Bank		
Objective			
	acity of WSS sector regulatory agenci facilitating the exchange of ideas and be		
Target audience	WSS sector regulators at both manage	rial and technical le	evel
Description and outcor	nes		
While the Danube region has many regulatory agencies, most Regulators in the region are relatively new – having been created in the last 10 years. All of them recognize the value of learning from their respective experiences as well as from more experienced regulators. The Program has played an important role in bringing the agencies together through a series of dedicated workshops and side meetings. In addition, the Program has also reached out to established regulatory networks, such as the Public Utility Regulation Center (PURC), the Energy Regulator Regional Association (ERRA) and the Water Regulators Group (WAREG) to promote the involvement of Danube Region regulators in those good practice networks.			
Under the second phase of the Program, the intention is to continue with a similar arrangement of having regional workshops (most likely two over the three years of the Program) focused on regulatory issues of common interest, coupled with side meetings along other regional events such as the Danube Water Conference. Partnerships with ERRA, WAREG and other regional organizations will continue to be a priority to ensure the activities are contributing to creating a strong network of regulators in the region.			
A specific area of interes region given affordability	t that has been identified is the setting of concerns.	social tariffs, of gre	eat relevance in the
Contribution to Program	m Indicators, targets and progress to c	date	
	Indicator	Progress	Target
	s, higher-level technical and managerial staff that benefited from cross-country capacity	25	30*
[NUMBER] of female rep building activities.	resentatives that benefited from capacity	11	15
Team			
	d); Stjepan Gabric; Elvira Broeks vo Saltiel; Other team members pending		
	ation Center (PURC) Regional Association (ERRA)		



#### Timeline

- November 25-27, 2013: a first regulator' workshop took place in Florence to discuss the basic principles of regulation of public utilities.
- May 8-9, 2014: The team convened participating WSS sector regulators during the annual regional event in Vienna and used the opportunity to gauge their interest in further capacity building activities.
- February 2015: Based on regulators' input, a workshop focused on regulatory benchmarking was organized in Pristina, Kosovo.
- May 2015: another roundtable of regulators took place on the side of the 2015 Danube Water Conference.
- May 2017: another roundtable of regulators took place on the side of the 2017 Danube Water Conference and 3 regulatory agencies were supported to participate in IWA Performance Indicator Conference given relevance of subject for regulatory agencies
- Fall 2017/Spring 2018: regional workshop on tariff setting methodologies, with particular focus on social tariffs

#### Status

The first phase of the activity is completed, with two regional events in Florence and Pristina and three side events on the side of the annual conferences in Vienna in May 2014, 2015 and 2016. Planning for the next phase activities has not started yet, but is likely to involve again a mix of commissioner-level and technical-level activities. An initial topic suggested is tariff setting, given that many of the regulatory commissions in the region are struggling with effectively setting tariffs in a way that maintain efficiency incentives, allows for sufficient investment funding and remains affordable.

# Pillar III - Benchmarking

RC.III.1: Regional PI System Initiative (DANUBIS)			
Led by	World Bank / IAWD		
Objective			
	nformation, performance indicator and be he platform for use by responsible author ce information.		
Target audience	Line ministries, regulators, national wate	er utility associations	
Description and outcomes			
region, have launched under for utility services. Among of performance indicators for m Platform was launched in Ma Danube Water Program and comprised of representative collecting and validating exit	n partnership with regulatory authorities ar Phase 1 of the DWP DANUBIS, an online other things, DANUBIS ( <u>www.danubis.or</u> nore than 400 utilities from 14 different cou ay 2014 and continuously improved with the GIZ/Open Regional Fund, under the over s of institutions from most of the countries sting information and making it available nternationally accepted standards).	e repository of information on and g) includes a database of utility untries in the Danube region. The ne support financial support of the rall guidance of a Steering Group es in the region. The focus is on	
The current activity is to build upon the existing platform by developing a data collection interface DANUBIS DCM) that will allow managing institutions in participating countries to have utility companies upload performance data, to review and display such data, and to manage it for their own purposes. In parallel, more advanced utility benchmarking reports are also being developed to allow stakeholders to make the best possible use of the platform.			
Contribution to Program Ir	ndicators, targets and progress to date		
	Indicator	Progress Target	

[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.	+200 <sup>1</sup>	+200
[NUMBER] of participating countries that have implemented and are using a sector information system to track utility performance.	1	6*
Team		
Philip Weller (Lead)		
Patricia Lopez, Katerina Schilling		
Macroconsulting consultants		
Partners and responsibilities		
<ul> <li>National institutions in charge of data collection and processing in th (regulatory agencies, line ministries, waterworks associations etc.).</li> </ul>	eir respecti	ve countries
<ul> <li>Countries agreeing to use the platform are Montenegro, Serbia and Koso potentially joining the effort.</li> </ul>	vo with BiH	and Moldova
IB-Net		
Timeline		
August 2015: presentation of a draft concept of the data collection tool		
February 2016: workshop to validate early version of the platform		
<ul> <li>May 2016: Signing of the DANUBIS DCM MoU among managing institut</li> </ul>	· · /	
<ul> <li>June 2016: finalization of the data collection platform based upon the fee required by participating countries, training of MIs.</li> </ul>	uback and c	ustomization
<ul> <li>2016-2017: launch, further updates and dissemination of both the regional</li> </ul>		platform and
the data collection platform.		plationnana
Status		
The DANUBIS DCM platform has now been fully developed and operational. M four countries have signed the MoU to use DANUBIS DCM to collect and m performance data (FYR Macedonia, Kosovo, Montenegro and Serbia). R different Managing Institutions have been trained and the platform is being various countries. A steering committee meeting of the DCM MI took place virtual workshop was held to strengthen the use of DCM and assist the MIs i Kosovo has begun using the system, Macedonia has done training of Utilitie Serbia will begin using it in 2017. Institutions in BiH signed an arrangement to u and a program to secure upload of data is in preparation.	nanage their epresentativ launched fo in February n managing s in uploadi	water utility yes from the pr use in the 2017 and a the system. ng data, and

# RC.III.2: Benchmarking for Utility Improvement (EBC/Danube)

Led by

IAWD

### Objective

Carry out three cycles of a benchmarking process in the Danube Region to help participating utilities (approx. 40-60) improve their performance and to secure the long-term sustainability of the utility benchmarking activities in the region operated. Solidifying the financial and technical capabilities of the existing national utility associations to act as regional hubs for utility benchmarking.

Target audience	Interested utilities of the region; national water associations
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<sup>&</sup>lt;sup>1</sup> This includes utility records in various other program elements.



The utility benchmarking initiative will build upon the work completed in phase 1 of the DWP to create a group of utilities interested and active in utility improvement through benchmarking. The work will continue to develop the mechanism for achieving utility benchmarking utilizing the expertise of the European Benchmarking Cooperation and the four hubs that have been created in the Danube region (Bulgaria, Kosovo, Serbia, and Ukraine).

The utility benchmarking approach relies on a series of steps, described in the chart below, by which utilities data is collected, processed, reported back to utilities and then through discussions among utilities on their respective practices a full scale benchmarking exercise is initiated with support from a facilitator (EBC, in that case).



#### Source: EBC

The Danube Water Program's utility benchmarking initiative will involve maintaining and further developing the existing "regional hubs" within existing water utility organizations. Those organizations will receive support and further training from the Danube Water Program (EBC) to carry on the exercise but both the organization and the participating utilities will be expected to contribute significantly to the initiative as well to ensure long-term sustainability. Specific focus will be on securing an organizational based for the Ex Yu hub. IAWD will in the course of the project implement a business plan and financing plan together with EBC to ensure the long term sustainability of the activities together with all the partners. A key focus on the second stage of work will be on designing appropriate forum and mechanisms for achieving utility improvement.

Participating utilities will continue to be expected to pay a fee for participation in the program which will be used to establish a financial basis for the regional hubs. All utilities will also have to agree for their information to be provided and published in DANUBIS (RC.III.1) and IB-Net.

Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	30	60*
[NUMBER] of female representatives that benefited from capacity building activities.	11	20
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.	+80	+80*
[NUMBER] of water utilities that the project is supporting.	56	+40

#### Team

- Philip Weller (lead)
- Katerina Schilling

#### Partners and responsibilities

- The European Benchmarking Cooperation (EBC) will be a partner for this activity
- Water Utility Associations in the four countries of the region who have taken on the responsibility of acting as a local hub for the exercise.

#### Timeline

- October 2015: finalize the third benchmarking cycle and undertake further training and assessment of actions needed for the development of the Hub sustainability.
- End of October 2015: Participation of Hub Coordinators and selected utilities in the 2015 EBC yearly forum
- Early 2016: a workshop of participating utilities (or representatives of these) to establish a program of interaction among participating utilities and support for utility improvement.
- Early 2016: Recruitment of utilities for the 2016 cycle will take place



#### Status

The activity began in July 2014 and has involved the establishment of HUBs in Bulgaria, Kosovo (for Albania and Kosovo), Serbia (for ex-Yugoslavia) and Ukraine. The revised data platform has proceeded well and has been used for data upload in the 2015. Funding for this activity is also being provided by the ORF/GIZ Regional Benchmarking Initiative Grant.

A new cycle of data collection in Ukraine and former Yugoslavia was initiated in early 2016 and over 30 utilities have joined the program. In Bulgaria the Benchmarking activities are being linked to a World Bank funded project and are operating independently in 2016 from IAWD and the DWP. Kosovo and Albania has not yet initiated activities for 2016.

A meeting will be held with EBC to plan future actions and arrangements (see Leading Utilities initiative) in July 2016; this activity will however not be continued as such and will be merged into either national benchmarking efforts or the new *Benchmarking for Leading Utilities initiative* (RC.III.3).

A meeting of the HUBs took place in November 2017 and a potential agreement to continue the operation of the existing Hubs using the EBC platform was proposed. The financing for this arrangement using existing budgeted resources (and slight reallocation of resources from other areas) was developed. A proposal for continuing this activity in partnership with EBC and including the concept of a Danube Region Utility Benchmarking program has been developed (including the financing) and was discussed by the IAWD Board in March 20. The Hub Coordinators met in the Haag at the end of March to ensure the timely launch of the 2017 program. (See below RC.III.3 for further details).

In February 2017 a large amount of data from this program (40 utilities) was submitted to IBNET/DANUBIS from utilities not in other ways providing data to IBNET (Ukraine. Montenegro, BiH, and Bulgaria).

RC.III.3: IAWD Benchmarking for Leading Utilities		
Led by	IAWD	
Objective		
Present to the leading utilities of the Danube region the possibility to undertake regional benchmarking comparing themselves and using this comparison to achieve improvement in utility performance.		
Target audience         Leading utilities of the region		
Description and outcomes		
The utility benchmarking initiative will build upon the work completed in phase 1 of the DWP to create a		

The utility benchmarking initiative will build upon the work completed in phase 1 of the DWP to create a group of utilities interested and active in utility improvement through benchmarking. The work will continue to develop the mechanism for achieving utility benchmarking utilizing the expertise of the European Benchmarking Cooperation and focusing on the offer of utility benchmarking to larger and well operating utilities.

The IAWD leading utility benchmarking initiative will involve maintaining and further developing and expanding the existing pool of leading utilities participating in the "regional hubs" within existing water utility organizations. These utilities will receive support and further training, possibly from EBC, to carry on the exercise but both the organization and the participating utilities will be expected to contribute significantly to the initiative as well to ensure long-term sustainability. Specific focus will be on securing an organizational basis for maintaining and managing the program within IAWD. A business plan and financing plan will be prepared, together with EBC (or other platform) and with all the participating utilities to ensure the long term sustainability of the activities. A key focus on the second stage of work will be on designing appropriate forum and mechanisms for achieving utility improvement.

Participating utilities will continue to be expected to pay a fee for participation in the program which will be used to establish a financial basis for the program. All utilities will also have to agree for their information to be provided and published in DANUBIS (RC.III.1) and IB-Net.

#### Contribution to Program Indicators, targets and progress to date



Indicator	Progress	Target
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	0	30*
[NUMBER] of female representatives that benefited from capacity building activities.		15
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.		+ 30
[NUMBER] of water utilities that the project is supporting.		30
Teem		

Team

- Philip Weller (lead)
- Walter Kling (IAWD General Secretary)

#### Partners and responsibilities

- The European Benchmarking Cooperation (EBC) will be approached to be a partner for this activity and if not possible an alternative platform or coordinating organization will be engaged.
- Water Utility Associations in the region will be involved to support the leading institutions within their country.

#### Timeline

• Fall 2016: Recruitment of utilities for the 2016 data cycle will take place and the launch initiated.

#### Status

The activity is in development.

A proposal for a partnership between IAWD and EBC to manage this program for two years (2017-2018) building upon the existing Hubs has been developed and was discussed and agreed to by the IAWD Board in March 2017.

# **Pillar IV - Asset Management and Investment Planning**

RC.IV.1: D-LeaP Asset Management program		
Led by	IAWD	
Objective		
Create greater awareness about and improve asset management practices in leading utilities of the region including establishing a mechanism to secure long-term capacity to support and assist utilities in carrying out asset management related activities, in order to improve efficiency and transparency in managing water and sanitation infrastructure.		
Target audience	Interested utilities of the region; local government representatives; national water associations	



Public Utilities in SEE countries are experiencing greater than ever pressure to improve their overall efficiency and cost-effectiveness.

In the 1<sup>st</sup> phase, the project has been carried out in 17 utilities from 4 countries (BiH, Serbia, Macedonia and Montenegro). The Asset Management Service Centre, which has been established in Belgrade, leads the program capitalizing on the development efforts and knowledge built in the Belgrade Waterworks.

The utility pays a one-time fee for participation in the program of  $\in$ 1,000 (or 500 Euro for utilities under 20,000 PE). It is proposed that in the next phase this fee is paid to the hub (Water Association UTVSI) and used for additional activities of the program. The issue of fees for capacity building will be resolved in a unified manner as part of the IAWD capacity building initiative (D-LeaP).

The project has also supported an initiative of NALAS (with support from GIZ/ORF) to increase the understanding of local governance units of the importance of an integrated approach to monitoring, operating, maintaining, upgrading, and disposing of assets cost-effectively, while maintaining a desired level of service.

It is expected in the second phase of the project that the program would continue in the existing 4 countries with further support to those utilities which have not completed all steps, some level of support and involvement of those utilities which have done the key steps, and attracting some additional utilities (beginning with the process).

It is expected that a minimum of 5 Utilities per country would be supported and engaged in this process. Only in this way, awareness of the importance of AM practices can be achieved on the national level, and results can reach out local/national authorities and initiate required reforms – in terms that each utility is obliged to deploy AM practices.

In addition, it is expected that other DWP countries (Kosovo and Bulgaria), that have actively expressed their expressed interest in initiating the same program, can be supported. Establishment of the AM HUB in those countries will be supported as part of the D-LeaP initiative.

The development of the Asset Management program will be linked to the overall Capacity Building program of Water Utilities (activity RC.3) and decisions related to the initiative will be made in the context of the developments made in creating details and a business plan for capacity building.

Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
[NUMBER] of participating utilities that have completed an operational performance improvement program.	15	22
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	39	60
[NUMBER] of female representatives that benefited from capacity building activities.	14	20
[NUMBER] of water utilities that the project is supporting.	18	18
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.		25
<ul> <li>Team</li> <li>Violeta Wolff (lead)</li> <li>Philip Weller and Katerina Schilling</li> </ul>		



#### Partners and responsibilities

- Association for Water Technology and Sanitary Engineering (AWTSE) based in Belgrade, is the contracting partner and lead organization, which will team up with their existing partners and will carry out the work in cooperation with:
- Public Utility 'Belgrade Waterworks and Sewerage' (BWS), Belgrade
- Hydro-Comp Enterprises (HC), Nicosia
- Additional Hubs will be created in at least two additional countries (Albania and Bulgaria)
- Possible support from GIZ/ORF for this activity will be investigated and the relation with the work of NALAS to improve awareness among LGA will be determined.

#### Timeline

- In fall 2015 a proposal for future work of the existing Hub will be prepared and incorporated into the planning for this activity.
- A mechanism for ensuring continuation up to end of 2015 of effort of currently participating utilities will be considered based on the proposal from the Hub.
- January 2016 Contact with interested utilities
- February 2016 Planning & Utility Assessment
- May 2016 Setting up of IAWD-AM Hub detailed tasks and assessment of interest of Associations in offering the program.
- Summer 2016 Launch of contracting for the Technical Partner and Hub Agreements
- Summer 2016 December 2017: Regular Workshops Progress assessment of each Utility

#### Status

The program will be launched in the summer of 2016 after contracting of the Technical Partner and the definition of the Hubs and the overall launch of D-LeaP. A decision on the future program will be made in connection with the Capacity building concept and business plan. Interim steps to continue supporting the utilities involved in the program will be made.

This program launch was delayed until a cooperation arrangement (funding scheme) could be organized with GIZ who had secured funding to operate a more extensive IAM program.

An agreement for incorporating this into D-LeaP was made and arrangements for the launch of the program are underway in March 2017. IAWD will support Hubs in BiH and Serbia for this activity and it will be launched under the D-LeaP umbrella.

RC.IV.2: D-LeaP Utility Access to Financing program		
Led by	World Bank	
Objective		
Improve access to financing for utilities seeking commercial or other financing for their efficiency improvement projects		
Target audience         Interested utilities of the region; national water associations		



This activity comes from the realization that many of the on-going capacity-building activities result in the identification of medium-size investments (metering, energy efficiency, asset renewal), many of which are financially viable but are too large to be financed from the utilities own funds, and too small for typical large-scale sources such as EU funds or IFIs. Furthermore, achieving the Sustainable Development Goals (SDGs) will require a significant increase in funding for the water and sanitation sector, beyond public sector and concessional funding.

Under the activity first a market scoping study will be conducted to evaluate both the demand and supply side of commercial financing in particular for efficiency improvement projects, and the overall potential market to catalyze private/commercial investment through the use of a blended finance approach in countries with varying levels of financial market development. This includes countries where there is potential for service providers to become commercially sustainable, as well as less developed markets where the supply/demand mismatches are more extreme.

Specifically, the study will look at the legal and economic and financial feasibility of setting up a financing facility for efficiency-focused projects (non-revenue water losses reduction, energy efficiency and commercial efficiency improvements). Depending on the outcome, contacts will be taken with potentially interested financial institutions (IFIs and regional Banks) for the investment in such a financing facility based on due diligences offered by the World Bank/Danube Water Program; in parallel, a specific TA could be offered to interested utilities to develop their investment needs into bankable or grantable projects.

The overall outcome would be to help bridge the current market failure in particular for medium side efficiency-related investments. Partnerships with regional funds and/or financing institutions (Banks, funds) are envisioned.

The related capacity-building activities will fall under the D-LeaP framework and be closely coordinated with the Bank's on-going Financing Universal Access Facility, and which broadly envisages three types of activities (i) capacity building to highlight the opportunities and solutions that arise when capital markets are functioning well, prices are clear and transparent and subsidies are targeted; (ii) Building creditworthy service providers with knowledge and capacity building programs that are tailored to the specific needs of water service providers, such as a targeted utility finance course or credit worthiness academy, and will build on the approach to engage regulators and potential investors, explicitly focusing on efforts to increase the availability of financing for creditworthy providers; and (iii) transaction support to identify potential opportunities where commercial finance could be used to support water and sanitation related infrastructure and efficiency investments.

Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
[NUMBER] of policy makers, higher-level technical and managerial staff from 24 participating countries that benefited from cross-country capacity building activities.		
[NUMBER] of female representatives that benefited from capacity building activities. 13		
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries. 0 +10		
[NUMBER] of water utilities that the project is supporting. 0 5		
Team		
Patricia Lopez (lead)		
Joel Kolker, Philip Weller, Philippe Marin, Ivaylo Kolev, Elvira Broeks		
Timeline		
Fall 2017: Partnership search and design of financing facility		
Winter 2017: Market scoping study		
Spring/Summer 2018: Roadshow and investment decisions		



### Status

This is a new activity that is still at concept development stage. A preliminary capacity building program was offered at the DWC in May 2017 as a basis to explore interest and explain a potential offering. A review of the comments from this program are being evaluated to determine how to proceed with this offer under the D-LeaP Framework.

# **Pillar V - Service Efficiency Improvement**

RC.V.1: D-LeaP Energy Efficiency program		
Led by	IAWD	
Objective		
Create a long-term capacity utilities in achieving energy e	in the region (through National Water Utility Associations) to assist water efficiency improvements	
Target audience	Interested utilities of the region; national water associations	
Description and outcomes		
This initiative will build upon the phase 1 efforts to secure energy efficiency improvements in utilities in the Danube region through capacity building programs targeted at strengthening skills in energy auditing This program will be part of the overall offer of capacity building organized by IAWD and decisions related to its delivery will be made as part of the Capacity building activities.		
It is expected, however, that there will be organization of capacity building and wholesale technical assistance on energy efficiency to water and sanitation utilities, with a focus on helping those utilities developing and taking their efficiency improvement packages to the market for financing and implementation. On the basis of this program utilities will develop an energy audit and investment plan and, for those plans with strongest potential, follow-up support will be provided to seek access to financing. In addition, all utilities will have to agree to have their performance information collected and disclosed in DANUBIS and IB-Net.		
<ul> <li>The expected approach will be closely aligned with the overall D-LeaP framework and will be as follows:</li> <li>The existing energy efficiency program will be offered with the dual purpose of training experts to work in the national water utility associations addressing energy efficiency issues and in assisting utilities in carrying out energy efficiency improvements.</li> <li>Through the Danube Water Program's local partners (national water utility associations), interested utilities will be identified. Preference will be given to those utilities with strongest commitment to address their energy efficiency challenges, and appropriate conditions for an energy efficiency program.</li> </ul>		

- In each country, a series of technical training workshops will be organized, with follow-up by local consultants between workshops, with the aim of training and supporting the utilities in (a) realizing energy audits; (b) defining investment plans; (c) preparing a transaction for energy efficiency improvements, possibly following performance-based principles or ESCO schemes. Those workshops will be organized in close collaboration with national utility associations, which will build their capacity of replicating the approach in the country in the process.
- For those most promising transactions, additional hands-on support will be provided to ensure the transactions materialize, for example by connecting them with potential sources of funding (IFC or else) or helping bidding the transaction out. Use of existing Bank projects to finance some of the packages will also be considered, as well as the Clean Technology Fund (CTF or other climate change-linked grant resources.



Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
[NUMBER] of participating utilities that have completed an operational performance improvement program.		20
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.		60*
[NUMBER] of female representatives that benefited from capacity building activities.	23	30
[NUMBER] of energy audits conducted for participating utilities.	18	20
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.		+30
[NUMBER] of water utilities that the project is supporting.		20
<ul> <li>Philip Weller (lead)</li> <li>Patricia Lopez, Violeta Wolff, Katerina Schilling, Elvira Broeks</li> </ul>		
<ul> <li>Partners and responsibilities</li> <li>Technical Partner (Econoler)</li> <li>National Water Utility Associations</li> <li>Energy Sector Management Assistance Program (ESMAP) co-financing responses</li> </ul>	might be sou	ght again
Timeline		
<ul> <li>Up to end of 2015: development of the Capacity Building program conce</li> <li>2016: launch of the activity</li> </ul>	pt including tl	nis offering
Status		
The contracting for the launch of the CB program was initiated in summer 201	6 as part of t	the D-LeaP

The contracting for the launch of the CB program was initiated in summer 2016 as part of the D-LeaP initiative. The revised curriculum was completed and the initial training of trainers (12 persons) from 4 countries took place in March 2017. The preparation for Hubs are currently underway.

RC.V.2: D-LeaP Commercial Practices program		
Led by IAWD		
Objective		
Establish a capacity among national water utility associations for delivery of support to utilities in commercial efficiency practices.		
Target audience	get audience Interested utilities of the region; national water associations	



#### **Description and outcomes**

The activity will build upon and utilize the results of the Phase 1 activity targeted at creating improvements in commercial efficiency in utilities in the region through preparation of business plans addressing selected commercial issues (collection management, transparency, utility operation and customer relations) to improve utility efficiency and sustainability.

A decision about the delivery of this program will be made in the context of the decisions about the regional capacity building activities. It is expected, however, that in parallel to the training of individual utilities facilitators at the national level persons from each country will be trained to support the utilities in that country in implementing commercial efficiency improvements. These persons (persons from a utility) will be seconded by the Water Utility Association to provide utilities participating in the program support to be able to make improvement in a commercial activity and document those improvements in the Business (or Operational Improvement) Plan. Participating utilities will also have commitment to building capacity in the region related to good commercial management practices and be willing to share their good practices with others.

In-kind and cash contribution will be expected from participating utilities as per the D-LeaP overall framework; they will also be required to disclose their performance information into DANUBIS and IB-Net.

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	63	100*	
[NUMBER] of female representatives that benefited from capacity building activities.	19	30	
[NUMBER] of participating utilities that have completed an operational performance improvement program.	18	30	
[NUMBER] of utilities that have prepared business plans.	19	25	
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.	15	+ 30	
[NUMBER] of water utilities that the project is supporting.	19	30	

#### Team

- Philip Weller (lead)
- Violeta Wolff and Katerina Schilling

#### Partners and responsibilities

• The Water Utility Associations will be asked to support identification of utilities and secure the nomination of national expert to be trained and support other utilities in that country.

#### Timeline

- Nov/Dec 2015: a decision will be made on the steps to be taken in the regional training program delivery including this topic.
- Summer 2016: it is expected that the methodology for carrying out the work will be approved based upon the lessons learned from the Phase 1 program.
- In summer 2016: Call for interested utilities (through national water associations) as part of the D-LeaP initiative

#### Status

The activity will need to build upon the work completed under phase 1 of the program and planning for the launch will take place in summer 2016. Commitment of the National Associations to operate a hub under the D-LeaP launch will take place in Summer 2016 and contracting with the existing Technical Partner will be initiated.

A technical Partner (Valu Add) has been contracted and the draft curriculum has been delivered. The initial Training of Trainer program was held in March 2017.



RC.V.3: D-LeaP Risk Ma	nagement and Business Continuity program	ı	
Led by	IAWD/WB		
Objective			
-	ess among water utilities of the need and the tools fo	r risk manag	ement and
Target audience	Interested utilities of the region; national water ass	ociations	
Description and outcomes	;		
Following the floods in the Danube region in Spring of 2014 it became apparent that many utilities were not prepared for hazards and risks that could affect water services. This activity will organize capacity building and wholesale technical assistance on water safety planning and risk management to water and sanitation utilities in selected countries of the Danube Region, with a focus on helping those utilities developing and implementing water safety plans. On the basis of this program utilities will prepare and use water safety plans. Preparation and dissemination of training materials and methods to enhance the capacity of water utilities to respond to and prevent problems from unforeseen events and actions that may affect water services (floods, earthquakes, chemical spills etc.) will be undertaken.			
The decision on this activity schemes adopted under the	will be taken in the context of the decision on the oprogram.	overall traini	ng delivery
The expected approach will	be fully consistent with the overall D-LeaP framework	< and will be	as follows:
<ul> <li>The existing risk management and water safety programs will be evaluated and in agreement with potential partners (i.e. WHO, City of Vienna) will be offered with the dual purpose of training experts to work in the national water utility associations addressing water safety issues and in assisting utilities in carrying out water safety planning and risk reduction improvements.</li> <li>Through the Danube Water Program and national water utility associations interested utilities will be identified.</li> <li>A series of technical training workshops will be organized, with follow-up by local consultants between workshops, with the aim of training and supporting the utilities in (a) preparing risk assessments and water safety plans. Those workshops will be organized in close collaboration with national utility associations, which will build their capacity of replicating the approach in the country in the process.</li> </ul>			
commissions (ICPDR a	ergy with existing programs of other organizations and ISRBC) will be sought. Il governments will also be an important focus, par		
(through UPP or ORF)			
Contribution to Program Ir	ndicators, targets and progress to date	1	
	Indicator	Progress	Target
	s, higher-level technical and managerial staff from efited from cross-country capacity building activities.	0	75
	atives that benefited from capacity building activities.	0	20
[NUMBER] of water utilities that		0	25
	orted to IBNET/DANUBIS from participating countries.	0	+20
<ul> <li>Team</li> <li>Philip Weller (lead)</li> <li>Elvira Broeks (lead)</li> <li>Violeta Wolff and Kate</li> <li>Patricia Lopez (advisor</li> </ul>	r)		
<ul> <li>Partners and responsibilitie</li> <li>National Water Utility A</li> <li>WHO</li> <li>River Basin Commission</li> <li>A link to the UPP Program</li> </ul>	Associations	ored	



- November/December 2015: a decision about the delivery of this program will be made in the context of the overall decision on capacity building in the Danube region.
- Fall to end of 2016: it is expected that discussions will take place with potential partners.
- 2017 the Program curriculum will be fully developed and launched under the context of D-LeaP in those countries expressing specific interest.

#### • Status

Communication with potential partners has begun. Additional funds from the Global Facility for Disaster Reduction and Recovery (GFDRR) have been secured. The Program will be launched in the context of the D-LeaP Capacity Building initiative. The World Bank has taken over the responsibility for managing this program and has contracted the technical partner to develop the program. Discussions are on-going to formalize the hubs. The curriculum and accreditation of hubs will be finalized by end 2017, and the capacity building program is expected to be delivered in 2018.

RC.V.4: D-LeaP Non-Revenue Water management program			
Led by	Led by IAWD		
Objective			
	es about non-revenue water actions through the nation and best practices and to create long-tern ity associations.		
Target audience	Public Utilities in the region, involvement of WS	SS Associat	ions
Description and outcomes			
This activity will be part of the or and actions will be made in the	capacity building offer under D-LeaP. Final deci context of that discussion.	sions about	the delivery
The main activities of the program should be designed in a way to reach out to as many public utilities as possible, and make them aware of the importance of understanding the water losses (physical, commercial water losses, etc.) and of activities they have to undertake to decrease the water losses and consequently improve their operational and financial performance.			
Tools that should be developed	have to include, inter alia, the following topics:		
Knowing your water losse	s: the water balance		
Key steps for conducting a water balance and water balance components			
Understanding of physical and commercial losses			
	gy for creating a water balance	(nracaura m	anagamant
<ul> <li>Best methods, approaches and prerequisites for water losses reduction (pressure management, active leakage control, leak repairs).</li> </ul>			
6	ult in designing and implementing a water loss of	control prog	ram.
Contribution to Program Indi	cators, targets and progress to date		
	Indicator	Progress	Target
[NUMBER] of participating utilities that have completed an operational performance 0 10 improvement program.			10
[NUMBER] of water utilities that the	e project is supporting.	0	20
[NUMBER] of utility records reported	ed to IBNET/DANUBIS from participating countries.	0	+15
	igher-level technical and managerial staff from ed from cross-country capacity building activities.	0	30
[NUMBER] of female representatives that benefited from capacity building activities. 0 10			



#### Team

- Violeta Wolff
- Philip Weller and Katerina Schilling

#### Partners and responsibilities

- Each national water utility association and local government association(s) participates and provides input.
- Additional partners including GIZ/ORF will be sought.

#### Timeline

- Nov/Dec 2015: a decision about the program would be made in the context of the decisions on the regional capacity building program.
- In the first half of 2016: it is expected that RfP /ToR would be prepared.
- Fall 2016: Tendering and contracting done
- Until late 2017: Implementation

Depending on additional financial resources, some short-term measures are implemented as a follow up of the project

#### Status

The project launch has been delayed until the arrangements for D-LeaP have been finalized. The program would be initiated (contracting of a Technical Partner) in fall of 2016 with the expectation the program activities starting in 2017. Additional funding from GIZ is being sought for this.

After lengthy discussions with GIZ it was agreed that GIZ would not fund this Capacity Building program. A technical partner was selected (beginning of March 2017) and is working on the curriculum for the program . The program is expected to be offered to potential Hubs in fall 2017.

RC.V.5: D-LeaP: Performance-Based Contracting and Outsourcing program		
Led by	World Bank	
Objective		
Promote performance improver and other outsourcing approach	nent of WSS utilities through the use of Performance-Based Contracts	
Target audience	Utilities committed to improve their WSS operational performance	
Description and outcomes		
partnering with the private sect operational performance. The F while contracting out some port O&M) for a limited duration to t results (i.e. outputs) in terms deliverables (i.e. inputs such as out in 3 phases: (i) background with utilities self-assessment so bills collection, WWTP compliar term sheets for a few PBCs by t The PBC term sheets to be pro obtain funding from donors, bott and to finance the PBC activitie		
Contribution to Program Indicators, targets and progress to date		

Indicator

Progress Target



[NUMBER] of female representatives that benefited from capacity building activities.06[NUMBER] of participating utilities that have completed an operational performance improvement program.03[NUMBER] of water utilities that the project is supporting.05[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.0+9	[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	0	12
improvement program.05[NUMBER] of water utilities that the project is supporting.05	[NUMBER] of female representatives that benefited from capacity building activities.	0	6
		0	3
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries. 0 +9	[NUMBER] of water utilities that the project is supporting.	0	5
	[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.	0	+9

#### Team

- Stjepan Gabric (lead)
- Philippe Marin, Patricia Lopez, Philip Weller, Elvira Broeks

#### Partners and responsibilities

This activity will directly benefit from an activity carried out by the water PPP Community of Practice (CoP) of the Word Bank Water Global Practice that will be offered to the participants from the region. The activity will include (i) knowledge building workshop with presentation of global experience, and presentation of potential benefits and pitfalls; (ii) preparation of a template for PBC and DBO-BOT contracts with key contractual clauses.

Contact has been established with EBRD team working on a similar assignment with objective to organize a joint workshop (in October 2017), on PBC for NRW.

#### Timeline

- July 2017: Identification of interested participants and institutions
- September 2017: Knowledge building workshop and identification of utilities and institutions interested in further work on PBC
- January to April 2018: Preparation and dissemination of PBC template documents/contracts
- May 2018: decision of follow up activities (2<sup>nd</sup> phase)

#### Status

Team of presenters and program of presentations for the September 2017 workshop has been identified, and collaboration in principle agreed. The concept will build upon a similar program used during the 2016 World Bank Water Week.

#### **RC V.6: D-LeaP Management training program**

Led by	IAWD

#### Objective

The purpose of the activity is to offer a Utility Management training program to support senior utility managers in developing and improving skills in managing their utility.

Target audience	Senior managers of utilities
-----------------	------------------------------

#### Description and outcomes

The activity will involve delivery of a capacity building program as part D-LeaP for supporting senior managers in improving their skills and capacities for managing their utilities. A general curriculum will be developed and used but will be adapted with inputs of senior managers from other leading utilities in the region. Participating utilities will continue to be expected to pay a fee for participation in the program which will be used to establish a financial basis for the program, as planned under the overall D-LeaP framework.



Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	0	30*	
[NUMBER] of female representatives that benefited from capacity building activities.	0	10	
<ul> <li>Team</li> <li>Philip Weller (lead)</li> <li>Walter Kling (IAWD General Secretary)</li> <li>Violeta Wolff and Katerina Schilling</li> </ul>			
<ul> <li>Partners and responsibilities</li> <li>The program will be offered as part of the D-LeaP offering.</li> <li>A general curriculum will be developed by a Technical Partner</li> <li>IAWD will support the program with the involvement of senior managers of water utilities in the program delivery.</li> <li>A competitive grant (NC 2.15) for development of a national utility management training in Albania has been awarded to SHUKALB and it is expected that this activity could provide some elements of the needed curriculum and efforts will be made to maximize the synergy with the regional D-LeaP offering.</li> </ul>			
<ul> <li><b>Timeline</b></li> <li>Fall 2016: Contracting of the Technical Partner</li> <li>Launch of the Program in 2017.</li> </ul>			
Status			
The activity is in development and contracting of a Technical Partner to prepare the program is expected to take place in the fall of 2016.			
The planning for this activity is continuing and will build upon the products generated by one of the Competitive Grants (Albania) which is developing the first stages of a curriculum.			

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## RS REGIONAL KNOWLEDGE SHARING PLATFORM

RS.1: Danube Water Conf	erence		
Led by	IAWD		
<b>Objective</b> Offer a platform for regional a the Danube region on a yearly	nd cross-disciplinary dialogue on WSS sector basis.	r challenges a	nd solution in
Target audience	All sector stakeholders (continuation of laun	ch event)	
Description and outcomes			
An annual Danube Water Conference is planned for the years 2017 and 2018. The event will build upon the success of the 2013, 2014, 2015 and 2016 events and will involve dialogue between countries and persons from different sectors involved in the delivery of water services. Specific themes will be highlighted in each yearly event (i.e. State of the Sector, Public / Private partnerships & smart outsourcing, wastewater management, water sector and green growth) and additional partners (GIZ) it is hoped will cooperate in the convening of the Conference. Funding from the DWP for the conference is expected to be reduced year to year and a business plan for convening in following years will be developed.			
Contribution to Program Ind	icators, targets and progress to date		
IndicatorProgressTarget[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.270320*[NUMBER] of female representatives that benefited from capacity building activities.8190			
<ul> <li>Team <ul> <li>Philip Weller and Patricia Lopez (lead)</li> <li>Violeta Wolff, Katherine Wagner, Elvira Broeks and GIZ Project Manager</li> <li>All DWP team members involved in the content and delivery of the events</li> </ul> </li> <li>Partners and responsibilities <ul> <li>ORF/GIZ has expressed interest in participating in these events and in addition to overall support, assisting IAWD and the World Bank and in ensuring the active involvement of local government representatives (NALAS).</li> </ul> </li> </ul>			
<ul> <li><b>Timeline</b></li> <li>Fall of 2015: begin the p the region and beyond</li> </ul>	lanning for the fourth Annual Forum and invo May) the following conferences will be held.	blving 150 par	ticipants from
Status The 2017 conference has be specialist group conference. C	en successfully held, back to back with an l over 200 participants attended the Conferenc sed to guide further developments of the Con	e. A Conferen	ce report has

RS.3: Outreach and Comm	unication
Led by	IAWD / World Bank



#### Objective

Promote the program and provide mechanisms for dissemination of program activities and publications.

**Target audience** 

Regional stakeholders in the WSS Sector and beyond

#### **Description and outcomes**

The focus of this activity will be on the websites related to the DWP and on periodic newsletters. The DWP website, which was created at an early stage of the Program's first phase and is available at <u>www.danube-water-program.org</u>, will be revamped and will use the DWP corporate design. For easy maintenance, the new website will likely be based on the technology of the <u>www.iawd.at</u> or <u>www.danubis.org</u> websites.

The website will use a clear structure to present the Program's activities and results in the form of short reports, feature stories and blog posts by staff members or other stakeholders. Events organized by partner organizations and notable World Bank investments will be promoted, as well. The website will use internal and external links to present concisely the work of the Program and its ties with (regional) partners. Continuous updates by the communications associate will engage visitors and incentivize them to return regularly. To allow for results-based improvement of the website, traffic and used behavior will be monitored.

The periodic newsletter sent to stakeholders and the interested public will be continued with increased frequency (4 per year). The DWP and IAWD newsletters could be merged to strengthen the association (see RC.2). At the beginning and at the end of phase 2, revised program brochures along with flyers will be published and distributed. Thematic outreach material will accompany the brochures. To transform occasional contact between stakeholders into strong partnerships, the DWP will facilitate a social media network (either through Danubis or through an existing platform). The DWP will work with national and regional media outlets to increase the visibility of activities and events. DWP events will be documented thoroughly and timely.

IAWD will hire a communications associate to take responsibility for this activity, as well as for the operation and improvement of the IAWD website (in part RC.2), and of the DANUBIS water platform (RS.5), among other tasks as specified in the job's ToRs. The interim information manager has prepared a paper on which the DWP outreach and communication strategy will be based.

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
NA	NA	NA	
Team			
Katerina Schilling			
<ul> <li>all Team Members providing input</li> </ul>			
Partners and responsibilities			
Cooperation with NALAS and National Water Utility Associations			
Timeline			
<ul> <li>Continuously: updating of DWP, IAWD and documentation of activities</li> </ul>	I Danubis websites plus soci	al media platform,	
Every three months: distribution of newsletters			
<ul> <li>November 2015: post job offering and ToRs for communications associate</li> </ul>			
Late 2015: launch of social media platform			
<ul> <li>Fall 2015 and fall 2018: publish 1<sup>st</sup> and 2<sup>nd</sup> revised brochure and flyer</li> </ul>			



#### Status

The current DWP website was launched in September 2013 and has been updated periodically. Twice per year, informal newsletters have been shared with Program participants. GIZ/ORF has provided resources for IAWD, which can support some of the tools developed as part of the activities.

As of May 2016 IAWD has hired a knowledge management specialist (Katerina Schilling) to manage these activities and strategies devised to upgrade the newsletter and website and to secure the social media developments.

Major improvements and updates have been made to the website and regular newsletters are being sent out to the directory of persons interested in the program (over 1000).

RS.5: DANUBIS water platform development			
Led by	IAWD / World Bank		
Objective			
Develop and maintain the DAN water and sanitation utilities in t	UBIS water platform as an online he Danube region.	e repository of resource	ces for and about
Target audience	Regional stakeholders in the WS	SS Sector and beyon	d
Description and outcomes			
as the place to go for resources	ANUBIS.org platform will be furthe s on the sector. Partnerships and and scope of the content will also	linkages with the nati	ional partners will
Contribution to Program Indic	cators, targets and progress to	date	
Indi	cator	Progress	Target
NA	IA NA NA		
<ul> <li>Team</li> <li>Katerina Schilling (lead)</li> <li>Patricia Lopez, Philip Weller (overall guidance)</li> <li>all Team Members providing input</li> </ul>			
<ul><li>Partners and responsibilities</li><li>Cooperation with NALAS</li></ul>	and National Water Utility Associa	ations	
Timeline     Ongoing effort	· · · ·		
Status			
resources for and about water a	orm was launched in May 2014 and sanitation utilities in the Danub refer to activity RC.III.1); news a	be region. The platforr	m includes a local

resources for and about water and sanitation utilities in the Danube region. The platform includes a local version of the IB-Net dataset (refer to activity RC.III.1); news and events from the water sector, and resources about the sector in the region and beyond. Specific country portals have also been developed for Bosnia and Herzegovina, Kosovo, Serbia and Bulgaria in the respective languages. Recent developments include the possibility to subscribe to daily and weekly updates. The platform is now averaging around 180 single users per week.

Some efforts have been made to increase use of the Platform and these efforts will be intensified in spring of 2017 including a special session held on using the system as part of the Danube Water Conference. The feedback gathered from the Danubis.org Steering Committee and other stakeholders will be put into practice in the next few months to continue to promote its broad use in the region.

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## NA COUNTRY-LEVEL ANALYTICAL AND ADVISORY WORK

Led by	World Bank	World Bank	
Objective			
Provide targeted analytical ar level Capacity Development a		es actively engaging on	the regional policy
Target audience	WSS opinion leaders, po respective countries	WSS opinion leaders, policy makers and sector professionals in the respective countries	
Description and outcomes	·		
Refer to individual country act	ivity descriptions (annex 2).		
Contribution to Program Inc	licators, targets and progre	ss to date (refer to Anr	nex 2 for details)
Indic	ator	Progress	Target
[NUMBER] of target countries in which regulatory and policy recommendations have been discussed by decision makers.		4	4
[NUMBER] of sector regulation and policy reviews conducted		16	3
Team			
Refer to individual country act	ivity descriptions (annex 2)		
Partners and responsibilitie	S		
Refer to individual country act	ivity descriptions (annex 2)		
Timeline			
Refer to individual country act	ivity descriptions (annex 2)		
Status			
This activity's scope has been activity NA.3) as analytical and allocation and scope of work descriptions for further details	advisory activities are condunes has been agreed with gover	cted in a seamless, integ	rated manner. Initia



## NC COUNTRY-LEVEL CAPACITY BUILDING WORK

#### NC.2: Competitive Grant Window activities Led by IAWD alongside recipients (see individual activity sheets in Annex 2) Objective Support national and sub-regional activities which strengthen the technical and managerial capacity of the water sectors utilities, water associations and professional institutions through provision of grants for specified activities by organizations active in the water field. Target audience All regional, national and local stakeholders **Description and outcomes** The Call for Proposals (CfP) has been completed with a rough concept and outline of the proposed activities and budget thresholds (min. 40,000 Euro with the following financing modalities: IAWD contribution: 2/3 of the total amount, Beneficiary contribution: 1/3 of the total amount). The criteria for acceptance of the grants (Evaluation criteria) is based upon the following key elements: The grant application is coming from an institution active and involved in water supply and waste water treatment in the country or region. The grant application is supported by national WSS Associations • Connection of the proposed activity to other activities associated with improving water supply and • waste water treatment, or other activities of the DWP program (capacity building activities) The grant application has a regional character • The grant application will produce a material which can be applied (replicated) in other similar institutions/programs/initiatives The grant application must demonstrate long-term sustainability/impact on target groups (involved stakeholders) after completion of the action Contribution to Program Indicators, targets and progress to date (refer to Annex 2 for details) Indicator<sup>2</sup> Progress Target [NUMBER] of Competitive Grants completed as planned. 13 20 Team Violeta Wolff (lead) • Philip Weller Timeline Fall 2015: preparation of the Call for Application concept • January 2016: Call for Applications • March 2016: Evaluation of received applications and potential clarifications April 2016: Grant Agreements signed Maximum implementation time envisaged: 1 year • May 2017: end of first round of Grants May 2017: extension of some grants and launch of second Call for Applications, if additional

financial resources secured

<sup>&</sup>lt;sup>2</sup> For more indicators refer to the respective activities in Annex 2.



#### Status

All Competitive grants from the DWP Phase I have now been completed. The call for applications for the CGW window under Phase II has been launched and closed, and a total of 13 applications (out of 47) have been selected, and negotiations are on-going on their launch. See individual activity sheets in Annex 2 for more details.

### NC.III: Country-level Benchmarking Support

Led	by

World Bank

#### Objective

Support the creation or improvement of national benchmarking systems, and their linkages to the DANUBIS and EBC activities.

#### **Description and outcomes**

This activity will focus on supporting the development or improvement of a national benchmarking system, whether mandatory/regulatory or more focused on utility improvement, including the adoption of established standards, etc. It will be closely linked with the regional DANUBIS performance indicators system (RC.III.1) and utility-level benchmarking activities (RC.III.2).

Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
[NUMBER] of participating countries that have implemented and are using a sector information system to track utility performance.	0	5
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.	160	+150
Team		
Refer to individual country activity descriptions (annex 2)		
Partners and responsibilities		
National institutions in charge of benchmarking activities		

### Timeline

Refer to individual country activity descriptions (annex 2)

#### Status

Refer to individual country activity descriptions (annex 2)



# ANNEX 2: COUNTRY-LEVEL ACTIVITIES DETAILS

This annex presents country-per-country details of the country-level activities, which fall under one of the three following categories:

- Targeted analytical and advisory work for flagship countries (activities starting in NA.2); the overall cost and indicators of those activities are summarized under the "NA.2 Targeted Analytical and Advisory Work for flagship countries" activity in the main text (see page 46).
- National benchmarking systems support (activities starting with NC.III); the overall cost and indicators of those activities are summarized under the "NC.III National Benchmarking Systems Support" activity in the main text (see page 48).
- Competitive Grant Window activities (activities starting with NC.2); the overall cost and indicators of those activities are summarized under the "NC.2 Competitive Grant Window Activities" activity in the main text (see page Error! Bookmark not defined.).

An overview of all activities in each country is included under "Country Activities Overview" on page 9.



# **SUB-REGIONAL ACTIVITIES**

## NC.2.13: BiH, Me and Se Strengthening Capacity of Water Utilities with Benchmarking [COMPLETED]

Led by	Water supply utility "Bistrica" from Bijelo Polje

#### Objective

Improve the management of public utilities, all with the aim of improving the quality of services provided by the utility company to citizens in its service area.

-	3 utility companies from the neighboring countries – Gorazde
	in Bosnia and Herzegovina, Bijelo Polje in Montenegro and
	Prijepolje in Serbia

#### Description and outcomes

Ten different potential areas of improvement were assessed, six classified as management and technical, and four as financial areas. Such assessment was followed by benchmark and current performance, and afterwards with defining objectives and targets. Required actions to achieve the set objectives are listed with clearly delegated responsibilities and probable timeframe. At the end potential Key Performance Indicators are defined, with their possible values.

All three Utilities agreed that the following areas can be selected as priority ones, where the tangible results may be achieved during the project lifespan:

- Water supply network mapping it was concluding that all three Utilities need proper network maps as a basis to improve NRW (Non-Revenue Water (management, to establish DMAs (District Metering Areas) and metering by the zones, to improve network pressure management, so as support assets management. This activity includes both training and hands-on support for developing water supply primary and secondary network maps.
- Bookkeeping of fixed assets module it is necessary for improved assets management and appropriate software needs to be purchased for all the Utilities and their respective staff have to be trained for its use.
- New procedures, accompanied with required software and hardware, for meter reading and improved billing has to be introduced. It includes effective control over meter readings with nonexpensive developed tools, so as quick responsive invoicing and collection.

During the assessment, the Consultants collected available input values for calculation of the selected Key Performance indicators and prepared XLS tool for their automatic calculation to be used by the three utilities in the future period. It has to be underlined that the understanding of some of the needed input data for calculation of KPIs was not always appropriate and thus some of the values are not reliable and will need to get improved. Still the utilities are trained for use of the provided XS tool for evaluation of the KPIs, and are able to add numerous Boolean KPIs, with possible values only of 0/1 (or YES/NO).

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
[NUMBER] of utility records reported to IBNET/DANUBIS from 3 3 participating countries.			
[NUMBER] of participating utilities that have completed an operational 3 3 performance improvement program.			
[NUMBER] of Competitive Grants completed as planned. 1 1			
Team			
Philip Weller, Violeta Wolff, IAWD			
Pertners and recomposibilities			

- Partners and responsibilities
- Utility company "6. Mart" Goražde, Bosnia and Herzegovina.
- Utility company "Lim", Prijepolje, Republic of Serbia
- Hydro-Engineering Institute Sarajevo (HEIS)



- November 2103 award of proposal
- December 2013 Development of a more in depth proposals (pending)
- February 2014 contract signature and start of implementation.
- February 2015 end of the contract implementation
- February 2015 contract completion

#### Status

The activity is completed.

NC.III.7: Support to regional EBC/Danube hub for BiH, HR, Ma, Me and Se.			
Led by	IAWD		
Objective			
Promote the creation of a re Croatia, Macedonia, Monteneg			
Target audience	Utilities in the targeted coun	tries	
Description and outcomes			
This activity has supported the creation of one of the regional utility benchmarking hubs catering to utilities in Bosnia and Herzegovina, Croatia, Macedonia, Montenegro and Serbia. The hub itself is part of a regional network of hubs promoted by the Program in close coordination with the European Benchmarking Cooperation, as outlined under activity RC.III.2. The Hub has functioned effectively in attracting utilities to participate (Year 1 12 Utilities and Year 2 an additional 10 Utilities). At the end of phase 1, a business plan for sustainability will be prepared and the activities in phase 2 will focus on realizing this (self-sustaining financing from participating utilities). Critical for this HUB will be the need to clarify the role of the National Water Associations in managing and supporting the work.			
The upcoming 2016 program will be the last in the current hybrid form. At the end of 2016 there is a plan to transform this activity in national benchmarking and to integrate this activity into the Leading Utilities Benchmarking Program.			
Contribution to Program Ind	icators, targets and progres	s to date	
Indica	Indicator Progress Target		Target
[NUMBER] of utility records reported to IBNET/DANUBIS from 13 20 participating countries.		20	
[NUMBER] of water utilities that the program is supporting. 13		20	
<ul> <li>Philip Weller (lead)</li> <li>Violeta Wolff</li> <li>Patricia Lopez</li> </ul>			
<ul> <li>Partners and responsibilities</li> <li>EBC</li> <li>Utility associations in the related countries.</li> <li>Funding for this activity has been provided by ORF/GIZ under the Grant Agreement with IAWD.</li> </ul>			
<ul> <li>Timeline</li> <li>2016 the third cycle of benchmarking and ensuring the steps for sustainability will be taken.</li> </ul>			



#### Status

The activity is under implementation. Aleksandar Krstic is the consultant hired to develop the activity. Additional utilities (8) have joined in 2016. A sustainability plan has been prepared and this will be implemented in 2016.

A third cycle of benchmarking was completed and this effort is planned to be consolidated into the overall PI data collection and utility benchmarking program being offered by IAWD for the region that will combine national utility Benchmarking with regional leading utilities benchmarking.

NC.III.8: Support to regional EBC/Danube hub for Albania and Kosovo			
Led by	IAWD		
Objective			
Promote the creation of a regional utility benchmarking hub supporting Albania and Kosovo utilities.			
Target audience	Utilities in the targeted countries		
Description and outcomes			
This activity has supported the creation of one of the regional utility benchmarking hubs catering to utilities in Albania and Kosovo. The hub itself is part of a regional network of hubs promoted by the Program in close coordination with the European Benchmarking Cooperation, as outlined under activity RC.III.2. The Hub is working on development of a concept of sustainability and hopes to takes steps to achieve this in 2016 and beyond.			
Contribution to Program Indica	tors, targets and prog	gress to date	
Indicator		Progress	Target
[NUMBER] of utility records reported to IBNET/DANUBIS 12 12 12 12		12	
[NUMBER] of water utilities that the program is supporting.		12	12
<ul> <li>Philip Weller (lead)</li> <li>Violeta Wolff</li> </ul>			
Partners and responsibilities			
<ul> <li>EBC</li> <li>Utility associations in the related countries (Shukos and SHUKALB)</li> <li>Funding support for this activity has been provided by ORF/GIZ under the Grant Agreement with IAWD</li> </ul>			
Timeline•2016 the third cycle of benc	hmarking and ensuring	the steps for sustainabili	ity will be taken.



#### Status

The activity is under implementation with involvement of 12 utilities. A contract with SHUKOS to manage the program has been developed in July 2014 and two cycles of Benchmarking has taken place and a third cycle will take place in 2016. The HUB staff has been established but additional efforts will be needed to secure the sustainability of activities. In the course of the year the arrangements for the future will be determined. A sustainability plan was prepared after the completion of the second round of data collection. In 2016 additional support will be needed to solidify the basis for operation of the HUB in subsequent years. The expectation is that the program will evolve into national benchmarking with leading utilities joining the regional Utility Benchmarking Initiative of IAWD for leading utilities.

The program was not realized in 2016 but this effort will be continued in 2017 and integrated in the Regional Utility Benchmarking initiative under discussion by IAWD. The two Associations have seen this activity as a central part of the Capacity Building activities and as part of their Association Business plans.

# ALBANIA

NA.2.1: Water Supply and Sanitation Sector Support			
Led by World Bank			
Objective			
The objective of the project is to support the Government of Albania in the validation and implementation of the Water Supply and Sanitation (WSS) Strategy and associated Master Plan, and provide a platform for an effective and efficient sector-based support by the EU.			
Target audience	Key policy-makers and shap	ers in the WSS sector i	in Albania
Description and outcomes			
as a clear sector financing p missing and will be essential The activity would tentatively	ts of a sector-wide approach a olicy, and a framework for th to ensure large-scale investme involve the following activities;	e implementation of the ents in the sector yield	ne strategy, are still sustainable results.
administration as well as	ving the existing sector s with local governments. This the support of sector stakeho	activity will involve disc	
Developing key implementation instruments to improve the quality and effectiveness of sector investments including the development of (a) Sector financing strategy, (b) a long-term institutional arrangement for the management of wastewater services, and (c) a concrete plan to roll out for utility strengthening, consolidation and regulation efforts of the strategy in parallel with the infrastructure investments. The Sector Financing strategy will outline an incentive framework aimed at achieving a more efficient and affordable service provision while following cost-recovery principles. The development of an institutional framework for wastewater services will be aimed at resolving sustainability challenges faced in the sector as most utilities have been unable to assure that sufficient resources are available to cover O&M costs of recently built WWTP. In particular looking at different institutional alternatives and specific financing structures that will allow to internalizing negative externalities (water pollution) based in the <i>polluter payer</i> principle. The utility strengthening plan is expected to provide inputs for the Governments reform on utility consolidation and complement activities supported by other donors.			
The activity will be largely funded by a European Commission grant but will be complemented strategically by Danube Water Program resources.			
Contribution to Program Indicators, targets and progress to date			
Indic	ator	Progress	Target
[NUMBER] of target countries recommendations have been disc	in which regulatory and policy cussed by decision makers.	1	1
Team			
<ul> <li>Patricia Lopez (lead), Artan Guxho (members)</li> <li>COWI (lead consulting company for financing strategy)</li> </ul>			
<ul> <li>Partners and responsibilities</li> <li>National institutions (Ministry of Transport and Infrastructure, Water Secretariat, Water Regulatory Agency)</li> <li>Other donors, led by European Union Delegation</li> </ul>			



- August 2014: Development of Concept Note
- Fall 2014: Negotiation of EU funding
- Winter 2015: EU trust fund setup, preparation of ToRs, validation with Government
- Summer 2015: Recruitment of Consultant
- Fall 2015: begin of work
- Winter / Spring 2016; results validated with Government
- Summer/Fall 2017: Phase II (development of policy instruments) launched

#### Status

A consulting company in charge of collecting the data, creating the model and providing the inputs into the financial strategy, has now been recruited and has completed the assignment (development of the financial model and review of scenarios and preliminary development of policy recommendations for a comprehensive sector financing policy). It is expected that the new Government to be in place after June 2017 will validate the policy and confirm the launch of a second phase focused on further developing and implementing concrete proposals and policies for sustainable water services as part of ongoing reform efforts.

## NC.2.11: Western Balkans Training Center - Framework & Business Model [COMPLETED]

Led by Water Supply and Sewerage Association (SHUKALB)
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#### Objective

Develop, in sufficient detail, the Framework and Business Model for a Regional Training Center based in Albania and initially serving the Western Balkans.

Target audience/group	Water Associations under the Western Balkans Partnership and
	beyond



#### **Description and outcomes**

SHUKALB will use a portion of the Grant Funds to support the Partner Associations of the Western Balkans to play an active role in a Project Work Group that will help to support the inventory and documentation efforts on existing regional resources that could late support the Regional Training Center concept. The Work Group will also serve as a Project platform for reviewing and commenting on the Framework and Business Plan throughout its development. The philosophy of the Training Center will focus on training delivery and not to create fixed assets for training. Therefore the Training Center will be looking to locate and enter into arrangements with existing facilities, such as universities, vocational training institutes and other public facilities that have the capacity to accommodate traditional classroom instruction.

Working through the Western Balkans Partnership, the Training Center will also screen and select member utilities that could provide facilities and support for practical, hands-on training for specific technologies or management practices.

Exploring the development of contemporary, distance-learning technologies within the Framework and Business Model will be a key element of the Project in an effort to make training accessible and a part of the routine activities of a utility, without having to travel to distant locations. The Center will adapt its courses to suit the local languages of its audience and produce supporting materials in the local language of its audience.

The output of the proposed Project will be in the form of a report on the Framework and Business Model:

- The Framework of the Regional Training Network defines the form of commitment that the four
  water associations choose to take under this Regional Training Network, based on the findings of
  the survey on regional training environment, as well as based on models of similar initiatives
  elsewhere in the world. The Framework defines the vision, mission objectives of the Regional
  Training Network, as well as the functions required to be fulfilled by each water association in the
  Network.
- The Business Model builds upon the approach of the Framework and includes an "actionable" Business Plan with timetables, milestones and budgets, based on the specific functions of the network as defined in the Framework.

Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
[NUMBER] of Competitive Grants completed as planned.	1	1
Team		
Philip Weller, Violeta Wolff, IAWD		
Partners and responsibilities		
Association of Public Services Providers of the Re	epublic of Macedonia (AD	KOM)
<ul> <li>Water Supply Advancement and Treatment of (WSWAM)</li> </ul>	Waste Drainage Assoc	iation of Montenegro

• Water and Wastewater works Association of Kosovo (SHUKOS)



Note: Project has been extended till end of February 2015.

- November/December 2013: award of concept proposal, start of development of a more in depth proposals.
- January 2014 contract signature and start of implementation.
- January / February 2014 Preparing ToR, Hiring of core consultants.
- March 2014 Establishment of the Regional Project Work Group.
- June 2014 Develop inventory of existing National and Regional sustained training initiatives, and document training environment, nature, structure.
- August 2014 Conduct workshop of Project Work Group to consider regional training models and discuss the findings of the survey on regional training environment.
- August 2014 Develop First Draft of the Regional Training Center Framework Report.
- September 2014 Conduct workshop of Project Work Group to reach consensus on the approach for the Regional Training Network based on models of similar networks elsewhere in the world, and start development of the business plan.
- September 2014 Develop First Draft of the Regional Training Center Business Model Report.
- November 2014 Conduct workshop of Project Work Group to review and finalize the Business Plan of the Regional Training Center Business Model Report.
- December 2014 Receive feedback on the Business Plan Model from the Project Working Group.
- January 2015 Compile Final Draft of the Regional Training Network Framework and Business Model.

#### Status

The activities under this project have been completed. A final report, summarizing the work and findings of the International Expert and the Local National Expert on the Framework and Business Model has been received.

## NC.2.12: Training Course for Business Planning for Water Utility Associations [COMPLETED]

Led by	Water Supply and Sewerage Association (SHUKALB)

#### Objective

Develop a formal, fully documented, training course that can be used to strengthen the capacities of national water associations by providing formal training and a reference manual in the preparation of a Five-Year Strategic Business Plan, and the process for the annual review and updating of the Plan

Target audience         National Water Associations	
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#### **Description and outcomes**

The outputs of the proposed project will be a fully documented training course containing the Trainee's Manual, the Trainer's Guide, and the supporting Power Point presentation for the delivery of the training modules. All of the training materials will be prepared in English and they can be translated by the interested associations in their national language.

The course material, as it will be developed in the Trainee's Manual, will start out by first challenging the training course participants in examining the boundaries of potential water association functions, activities and programs. In this regard, it will look at theoretical, ideal associations, as well as specific case studies of existing associations, and their programs and activities. Based on this broad awareness of what can and what is being done, the trainees will then conduct their own SWOT (Strengths, Weaknesses, Opportunities and Threats) analysis as a starting point for their current condition.

The actual Five-Year Strategic Business Plan will be presented as a highly defined model with typical structural elements, to be refined during the Project process but that likely would include the following:

- Vision and Mission Statements
- Strategic Objectives
- Senior Management Overview
- Strategic Goals
- Governance and Organizational Structure
- Communications Plan
- Knowledge Sharing Plan
- Budget Forecast and Revenue/Funding Sources
- Fully Integrated Spreadsheet Workbook
- Action Plans

The Project will also include an element to develop an initial cadre of trainers who can deliver the course throughout the Danube Region.

Given that the training course targets all the water associations within the Danube region, SHUKALB will seek to assemble a Work Group of interested associations that could assign someone who could participate in periodic review workshops during the development of the Strategic Business Plan structure and the training course materials.

Contribution to Program Indicators, targets and prog	gress to date	
Indicator	Progress	Target
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	11	8
[NUMBER] of female representatives that benefited from capacity building activities.	4	4
[NUMBER] of Competitive Grants completed as planned.	1	1
Team		
Philip Weller, Violeta Wolff, IAWD		
Partners and responsibilities		
Water Utility Associations in other Western Balkan	s countries.	



Project has been extended till end February 2015.

- November/December 2013: award of concept proposal, start of development of a more in depth proposals
- January 2012 contract signature and start of implementation.
- January/February 2012 Preparing ToR, Hiring of core consultants, development of concrete course
- March 2014 Collect existing relevant Business Plans for Water Associations and draft Outline of Trainee's Manual
- October 2014 Develop First Draft of Trainee's Manual
- December 2014 Incorporate Comments and develop Final Trainee's Manual
- December 2014/January 2015 Develop Final Draft of Trainer's Guide
- December 2014/January 2015 Develop Final Power Point Presentations
- February 2015 Training of trainers

#### Status

The activities under the project have been completed and a final report, summarizing the training and material has been received.

## NC.2.15: Developing a Utility Management Training Program Curriculum

Led by	Water Supply and Sewerage Association (SHUKALB)
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#### Objective

Develop a Training Program on Water Utility Management for the top managers and commercial managers of water and wastewater utilities in the Danube River Catchment Area.

#### **Description and outcomes**

The specific objective is development of the Training Program Curricula, and defining the most effective delivery method, across the region, for the Training Program. The activities foreseen would include:

- Establishment of an International Group of Subject Matter Experts who will be engaged with the development of the Training Program Curricula
- Establishment of an Advisory Group of distinguished Water Utility Directors in the Danube Region to review and comment on the Training Program Curricula
- Establishment of an Advisory Group of recognized academics in Management and Public Administration Faculties, who would review and comment the Training delivery methods that should be considered
- Collection of curricula currently being used by recognized faculties and institutes in Europe and other developed countries
- Development of detailed Curricula for the Training Program, with details on the specific topics to be covered, contact hours per each topic, and total contact hours for the Program
- Development of a recommended delivery method for the Training Program

To ensure full sustainability of the project, the following activities – which are beyond above included as the grant activities – need to be implemented:

- Development of the full Training Program Material, to include all course materials and instructor (trainer) guides, as well as the supporting visual aids
- Development and training of the national instructors (trainer), to facilitate the training in the local languages of the Danube region.



## Team Violeta Wolff, IAWD • Partners and responsibilities Water Utility Associations in the Danube region Timeline \_ October - November 2016: Identification of potential international experts and academics to be part of the Expert Advisory Committee December 2016: Research background documentation on the training needs of water utility directors, existing models of public administration/utility director training programs January - February 2017: Develop first draft of the report, with supporting analyses, for a recommended training program institutional structure. Consultation with the Expert Advisory Committee March - April 2017: Develop individual course narratives description with learning objectives and course outlines. Consultation with the Expert Advisory Committee April - May 2017: Develop and recommend a training delivery model. Develop the Final Summary Project Report Status

Cooperation Agreement has been signed on September 15<sup>th</sup> 2016. Implementation ongoing.



### NC.2.16: Improving service quality and efficiency in Korce regionalised service area

Led by	Korce Water Supply and Sewerage Company
LCU Dy	Noice Water Supply and Sewerage Sompany

#### Objective

Develop an integrated asset inventory that includes the existing infrastructure and newly added one in order to cover the whole service area, keep track of the asset changes and improve the water service and bring it to the acceptable standard.

Target audience	Korca Utility who additionally provides services for the city Korca and Turan and Ciflig villages, which are under the jurisdiction of municipalities of Drenova and Bulgarec. With the new administrative reform implemented, the service area will be extended with 7 new communes bringing the need of Korca Utility to provide the same level of services to the new extended area.
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#### Description and outcomes

The Korca Water Supply and Sewerage Company is the biggest entity of the southeastern part of Albania. Since July 2015 there have been changes on the way the territorial divisions of the administrative centers are organized. This administrative reform brought the Korca Utlity in fron of a big challenge: to offer the same qualitative and cost effective services also to the new rural areas, investing and managing the water and sewer networks in this area.

For this reason, Korca Utility need to develop GIS system in order to use it for diverse tasks, in particular for preparing a complete asset management for the whole service area. The GIS system is planned to be developed in a step-by-step approach with specific activities related to collecting the raw data concerning the existing infrastructure networks, system building and implementation of investment plan.

The GIS will be web-based tool for collecting, storing and viewing harmonized geodata for the Korca region. The main objectives of the system architecture should be:

- Integrating the existing and future information data sources for the Korca region
- Increase the effectiveness of the offered services
- Building up an integrated asset inventory
- Costs optimization
- Better investment planning

Part of the project will be also building up a reliable client database and communication with customers and stakeholders (sharing information through embedded maps on website, community education, integration with customer information systems).

Public information campaign is envisaged as well to deliver a credible and understandable message that influence the behavior of the audience towards the water and sewerage services (providing printed information material and informing via local media).

Contribution to Program Indicators, targets and	progress to date	
Indicator	Progress	Target
Pending negotiations		
Team		
Violeta Wolff, IAWD		
Partners and responsibilities		
There are no partners envisaged in implementation	of grant activities.	



- October/November 2016: Preparing the forms for raw data collecting, training the field staff on data collection, filling the maps and tables
- October 2016/August 2017: Updating the customer database with all collected data; annual maintenance of the system
- November 2016/August 2017: Identification of the suitable software and training of the staff to use the programme
- October 2016/April 2017: Information campaign using printed materials (brochures, posters) and local media

#### Status

Cooperation Agreement has been signed on October 1<sup>st</sup> 2016. Implementation ongoing.



# **BOSNIA AND HERZEGOVINA**

Led by	World Bank		
Objective	·		
Sustain the dialogue on adva	ancing Benchmarking Activities	in Bosnia and Herzego	ovina
Target audience	BiH Institutions involved in E	Benchmarking, utilities	
Description and outcomes			
outcomes that is aimed for platform has been signed in currently have any benchma	the establishment of an eventuunder this technical assistance May 2017 by Bosnia and Herzer rking scheme in place, this activithe cycle 2014-2016, as well a rking activities in BiH.	e component. The Mo govina representatives /ity will finance the colle	bU to use the DCN . Since BiH does no ection of a first set o
Contribution to Program Ir	dicators, targets and progres	ss to date	
Ind	cator	Progress	Target
	ntries that have implemented and	0	1
•	ystem to track utility performance. ported to IBNET/DANUBIS from	40	+40
Igor Palandzic Partners and responsibiliti	es		
National and Entity-lev	el institutions and AQUASAN		
<ul> <li>establishing a system of</li> <li>January 2015, June 20</li> <li>Summer 2015: begin of</li> <li>Fall 2015: first round of</li> </ul>	signature with AQUASAN to of performance indicators 15: continued workshops to dis f data collection among 40 utiliti f utility performance indicator an ne institutional and financial setu MOU	cuss institutions setups ies nd benchmarking comp	s
Status			
utilities participating. Further Herzegovina are also progre	nentation and a first year of da more, discussions on long-term ssing, with several models discu ne most viable institutional and l	n benchmarking possib ussed in the latest worl	oilities in Bosnia and shop (March 2016)
for PI data collection and l important basis for the succ	on how this work can be integr Jtility Benchmarking. The signi cess of this activity and its roll supported under this activity.	ing of the DCM MOU out (including further	in May 2017 is an data collection and



## NC.2.6: Editing DVGW Technical rules / guidelines in Bosnian language [COMPLETED]

Led by	Vodovod i kanalizacija" d.o.o. ViK Sarajevo
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#### Objective

Edit and publish technical regulations in order to enable their safe and effective implementation in BiH's water supply companies and compliance with the current EU technical regulation, knowledge and experience. This will stimulate other activities in the water supply companies such as capacity building, trainings and asset management. At the same time, conditions for the establishing of technical safety management (TSM) in the near future will be made.

Target audience/groupNational Water operators (BiH)
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#### Description and outcomes

Technical rules for drinking water supply will be translated, edited and adapted to the BiH's technical practice and terminology. For this purpose, working groups will be established with members from all partners of this project and under guidance and consulting of IGT (this company has already got the license from DVGW for transfer of their documents in the field of gas into the legislation of the region).

Once the editing and publishing of technical rules into Bosnian language based on technical rules of DVGW started, also networking between different partners will be established.

Partners of this project will orderly inform target groups (ministries and agencies at different levels of authorities responsible for water in BiH) through the common meetings and presentations of their works. To some extent, technical rules are connected to private sector and partners of water supply companies and due to this reason partners of this project will orderly inform these stakeholders about their works and their future rights and obligation in the field of water supply.

Within the 1st phase of the project framework, there are 22 technical rules to be translated documents from the below list according to the following methodologies:

- translation of original documents from German language,
- consideration of all mentioned standards in the original document (technical rule)
- consideration of all accompanying regulations in the original documents (laws, directives, etc.)
- consideration of all regulations of professional associations in the original documents
- consideration of all other regulations (secondary and tertiary) in the original documents
- consideration of possibly required discrepancies from technical contents of the original text
- consideration of institutions, commissions and other bodies mentioned in original document, finding of similar home institutions and bodies, and their comparison,

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
[NUMBER] of Competitive Grants completed as planned.	1	1	
Team			

### • Philip Weller, Violeta Wolff, IAWD

#### Partners and responsibilities

- IGT- R&D Centre of Gas Technology
- Deutscher Verein des Gas- und Wasserfaches e.V. Technisch-wissenschaftlicher Verein
- Employers Association utility company in FBIH
- Association of water in BiH
- Aquasan network BiH

#### Timeline

- November/December 2013: award of concept proposal
- September/October 2014 start of development of a more in depth proposal, contract signature and start of implementation.
- Preparing ToR, Hiring of core consultants, development of concrete course
- 15 September 2015 grant completion



### Status

Γ

This activity has been completed.

	Led by UC Waterworks and sewerage j.s.c. East Sarajevo		
Objective	·		
Develop a GIS water and sewage network installations and forming an users databat and sewage network users, particularly notification of the point of connection to the	ase) to contribute to improved of in the area of occurrence of ill	code of condu	ct among water
Target audience / group         Water Users in East New Sarajevo, East Sarajevo and Trnovo			
Description and outcomes			
For the efficient management of water sup a detailed examination of the pipelines a also will form a good basis for further hyd	ind locations and number of co		
Forming a GIS database (registry of underground installations), data on water and sewerage systems will be consolidated in one place, which will significantly improve the management of water supply and sewerage system both in terms of leakage reduction and in terms of planning expansion of water supply and sewerage networks.			
In the first phase of the project, procurement of devices and working tools were carried out. The geodetic equipment was purchased (16,200 euro), which allows geodetic survey of the water and sewage networks. At the same time, the purchase of servers for data was conducted (5,700 euro), and licensed GIS software MapInfo Professional 12.0 was purchased. In the period until September, the available analog and digital documentation of the existing water supply and sewage system of the city of East Sarajevo was collected. A huge part of digital documents previously was made dwg format (ACAD), as well as in shape format (ESRI). In the previous period, the collected data is converted from DWG and shape format in tab format GIS software MapInfo Professional.			
well as in shape format (ESRI). In the pre-	evious period, the collected data	made dwg for	mat (ACAD), as
well as in shape format (ESRI). In the pre-	evious period, the collected data MapInfo Professional.	made dwg for	mat (ACAD), as
well as in shape format (ESRI). In the pressure of the shape format in tab format GIS software I	evious period, the collected data MapInfo Professional.	made dwg for	mat (ACAD), as
well as in shape format (ESRI). In the pressure format in tab format GIS software I Contribution to Program Indicators, tag	evious period, the collected data MapInfo Professional. rgets and progress to date	made dwg for a is converted	mat (ACAD), as from DWG and
well as in shape format (ESRI). In the presshape format in tab format GIS software I Contribution to Program Indicators, tag Indicator [NUMBER] of utility records reported to IBN	evious period, the collected data MapInfo Professional. rgets and progress to date NET/DANUBIS from participating	made dwg for a is converted Progress	mat (ACAD), as from DWG and Target
well as in shape format (ESRI). In the presshape format in tab format GIS software I <b>Contribution to Program Indicators, tau</b> Indicator [NUMBER] of utility records reported to IBN countries. [NUMBER] of participating utilities that h	evious period, the collected data MapInfo Professional. rgets and progress to date NET/DANUBIS from participating have completed an operational	made dwg for a is converted Progress 1	mat (ACAD), as from DWG and Target 1
well as in shape format (ESR). In the presshape format in tab format GIS software <b>P</b> <b>Contribution to Program Indicators, tau</b> Indicator [NUMBER] of utility records reported to IBN countries. [NUMBER] of participating utilities that h performance improvement program.	evious period, the collected data MapInfo Professional. rgets and progress to date NET/DANUBIS from participating have completed an operational as planned.	made dwg for a is converted Progress 1 1	mat (ACAD), as from DWG and Target 1 1

- November 2013: award of concept proposal,
- December 2013 start of development of a more in depth proposals
- February 2014 contract signature and start of implementation.
- February 2014 Preparing ToR, Hiring of core consultants
- March 2014 Server, Licensed software and Geodesic equipment procurement
- March 2014 Engaging professional consultants in the field of GIS
- June 2014 Renting car
- April 2014 Collection and processing of analog and digital documentation, installation of computer network with SQL server
- June 2014 Organization of spatial layers with the formation of attribute structures, mapping consumers and drafting of specific tools for field data collection
- December 2014 Collecting field data and entering spatial data for water supply and sewage network of consumers in the GIS database
- December 2014 March 2015 Training of management for the use of GIS analysis tools and project presentation.

#### Status

All of the project activities are completed and a final report has been received.

#### NC.2.17: Center for monitoring and reduction of losses in Banja Luka Utility

#### Led by

JSC Vodovod Banja Luka

## Objective

Systematic monitoring of measurement zones and reduction of technical losses based on the knowledge gained through the program for infrastructure assets management.

Target audience	Pending negotiations
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#### Description and outcomes

Utility Banja Luka has participated in the DWP supported Asset Management capacity building program. Ultimate commitment of the Utility is to continue to use the acquired knowledge in this program and therefore a significant part of the financial and operational capacity has been focused on improvements applying integrated asset management approach. This has already resulted in update of cadastral maps, amendment of technical and commercial databases, geo-referencing of the consumers connected to the network and establishment of DMA zones. Based on the above achieved results, a good foundation was built for creating investment plans as well as systematic monitoring and reduction of losses by monitoring the DMA zones. At the same time, it has been recognized that increase in number of DMA zones and their monitoring on a daily basis, requires amendment of the existing software solution related to the register of infrastructure assets with the additional module for water losses management. Model will use information from the existing technical and commercial databases. It is estimated that that establishment of a centralized monitoring will significantly contribute to more efficient work as well as to significant reduction of technical water losses.

Finally, achieved results will be presented to other water utilities in Bosnia and Herzegovina.

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
Pending negotiations			
Team			
Violeta Wolff, IAWD			





#### Partners and responsibilities

Pending negotiations

#### Timeline

- August November 2016: Field preparations for defining additional 7 DMA zones, procurement and installation of flow and pressure meters
- September December 2016: Geo-referencing of the consumers: field work to check and update technical and commercial databases. Database supplemented with approximately 5000 users.
- November 2016 April 2017: Procurement and installation of the water losses management software, training of the staff, trial run in 7 DMA zones. Analysis of results achieved.
- May 2017: Presentation of the project and results achieved to minimum 15 other water utilities in Bosnia and Herzegovina.

#### Status

Cooperation Agreement has been signed on 1<sup>st</sup> July 2016. Implementation ongoing.



#### NC:2.18: Active control of losses in WSS of East Sarajevo

Led by	UC VIK, East Sarajevo

#### Objective

Water losses in the water supply system managed by the Utility Company of East Sarajevo are about 50%. Therefore, some of the basic identified strategic objectives and priority actions for reducing the high percentage of NRW are:

- GIS development
- Reduction of water losses in the system in order to provide sufficient quantities of water from existing sources
- Creating a hydraulic model of the water supply system
- Introduce SCADA remote control system

Target audience	All customers of water supply and sewerage system in the municipalities covered by the services of the Utility Company East Sarajevo: East New Sarajevo, East Ilidza, Trnovo and part of the		
	Novi Grad municipality in the Federation of Bosnia and Herzegovina. There are in total about 35,000 customers.		

#### Description and outcomes

Utility Company East Sarajevo has implemented several projects to modernize and strengthen its capacity. Despite these projects, and because of generally low investments and inadequate maintenance, condition of the water supply system is still not satisfactory, resulting in a high percentage of the NRW.

Utility Company has not developed continuous system for monitoring and control over the system. After implementation of the project "Development of GIS for water and sewerage networks in East Sarajevo", funded by the IAWD through DWP, and the formation of a GIS database, the first prerequisite for improving the management of water supply and sewerage system both in terms of reduction of water losses and planning of water and sewerage network operation and maintenance, has been established. The project has enabled connection of GIS database with commercial database, which enabled important analysis to be carried out.

The next logical step in the development and modernization of the water supply system is the active control of water losses, which will be implemented with the necessary equipment to be purchased: equipment for continuous monitoring of flow and pressure in the district metering areas (DMAs).

All DMAs will be defined using IWA methodology, and will contribute to the system modelling, optimization, and finally – active control of losses. For this project, one pilot zone will be defined in the settlement with 5,000 house connections and approximately 3,000 inhabitants. The settlement has been chosen due to its variety of consumers: residential houses, office buildings and small factory for wood processing. Working in the pilot DMA, hydraulic model will be tested, which will be also contributing to its further expansion to the whole system.

Utility Company East Sarajevo is aware that smaller neighboring Utilities have no possibility to finance equipment for active control of water losses, and that they are generally very poorly equipped when it comes to even basic pressure and flow meters. Therefore Utility Company East Sarajevo will organize a demonstration training to the other interested utilities in Bosnia and Herzegovina, hoping to give an impetus to these companies to actively tackle the issue of NRW reduction in their daily work.

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
Pending negotiations			
Team			
Violeta Wolff, IAWD			



#### Partners and responsibilities

Municipalities of East New Sarajevo, East Ilidza and Trnovo I n the Republic of Srpska as well as part of the Novi Grad municipality in the Federation of Bosnia and Herzegovina.

#### Timeline

- October 2016: Procurement of flow and pressure measuring equipment, noise logger with necessary software for data transfer; procurement of water meters
- October 2016: Collection of the monitoring parameters (flow and pressure) in the DMA zone
- January 2017: Replace defective valves and hydrants
- February 2017: Replacing oversized water meters with accuracy class water meters for residential buildings
- February 2017: Upgrading existing GIS database

World Bank

- May 2017: Process measurement within the DMA zone (night flow, step test, etc.)
- June 2017: Organization of demonstration training/seminars for water utilities from the region on the subject of active control of losses; definition of DMA zones and establishment of the GIS database

#### Status

Cooperation Agreement has been signed on 1<sup>st</sup> July 2016. Implementation ongoing.

### NA.2.11: BiH policy support

#### Led by

#### Objective

Support the governments in Bosnia and Herzegovina in the development of a WSS services modernization vision to provide sustainable water and sanitation services for all.

Target audience         State and Entity governments and line ministries in BiH	
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#### **Description and outcomes**

This activity will build on the Bank's existing portfolio in water services (primarily wastewater management) as well as the DWP Phase I engagement on utility benchmarking (NC.III.2: BiH Support to Benchmarking Activities) to help the Government at State and/or Entity levels develop a more comprehensive but realistic sector modernization strategy. Further details will be determined upon discussions with the Government. Study should identify main legal, institutional and financial Water Supply and Sanitation (WSS) sector challenges, recommend corrective policies and actions to improve sustainability of the Water Utilities and WSS sector in BiH in general, and support meeting of the succession requirements of the European Union (EU). A comprehensive overview at the sector is important to inform the government responsible agencies on the required evidence - based policies to help the local self-government units and WSS utilities to observe their mandate and improve their efficiencies. It would be necessary to inform decision makers at the higher level on necessary actions that should be taken in order to secure sustainable services and successful alignment with EU requirements, as well as, on actions to strength institutional capacities to absorb funding available for the water sector. In order to address development challenges in the BiH WSS sector, a comprehensive set of institutional and legal interventions is required. Furthermore, 2016 and 2017 events have been successfully held. Discussions have taken place with GIZ on their involvement in the Conference in 2017-2018. Drafting a program for 2017 has begun and planning initiated. The proposed activity will help decision makers to implement Water Management Strategies, which underline necessity of water protection by increasing coverage and improving effectiveness of waste water collection and its treatment which is currently threatened due to weak institutional, financial and legal framework.

#### Contribution to Program Indicators, targets and progress to date

TBD



Indicator	Progress	Target
[NUMBER] of target countries in which regulatory and policy recommendations have been discussed by decision makers.	0	1
[NUMBER] of sector regulation and policy reviews conducted.	0	1
<ul> <li>Team</li> <li>Igor Palandzic (lead)</li> <li>Iyad Rammal, Sana Al-Nimer, Susanna Smets, Patricia L</li> </ul>	opez	
<ul><li>Partners and responsibilities</li><li>To be determined</li></ul>		
• Fall 2017		
Status		
So far, first draft of the legal framework of the water services s socio-economic and financial aspects, with a special focus on e Consultant is collecting data needed for analyses from Utiliti guestionnaire, and in cooperation with antity. Associations	ntity and cantonal regulation regulation of the second s	lations was done. . This is done by

questionnaire and in cooperation with entity Associations of Municipalities and Cities in BiH. Furthermore, face to face meetings were organized in four municipalities. Working meetings were organized also with Ministries and Water Agencies. First draft of the Review is expected to be prepared by June 30 2017, after which consultations would be carried out. This assignment is a Bank Executed and would be completed on September 30, 2017.



# **BULGARIA**

## NC.2.4: Utility Benchmarking in Bulgarian water sector [Completed]

Led by	Bulgarian Water Association-BWA
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#### Objective

Create a regional benchmarking hub in the framework of EBC's activities in SEE in order to establish an environment for effective Utility benchmarking and improve communication and sharing experiences and best practices and procedures among water operators, the regulatory commission, and the Bulgarian Water Association

Target audience	National	Water	operators,	and	Bulgarian	Water
	Associatio	n				

#### Description and outcomes

The benchmarking project will include WSSCs willing to participate on a voluntary basis. Data collected will be kept confidential, but analysis on the aggregated data at specific type of activity (e.g., best practices of detecting hidden leaks) will be shared and presented to the participants.

The participants of the project will form a working group that will develop a benchmarking processes matrix following the best practices of IWA and EBC. The project covers the following activities:

- Creation of benchmarking of processes matrix following the best practices of IWA with the active participation of the WSSCs.
- Collection and verification of processes and procedure data.
- Comparative analysis of different approaches and results achieved to identify the best practices and processes.
- Sharing utilized best practices and processes in functional areas.
- Creation of excellence task force to visit WSSCs (based on the need and upon request) and share good practices.
- Assistance in establishing of system of internal and external control mechanisms in WSSCs (based on the best practices and processes).
- Establish common rules, reporting process, verification of data and baseline on specific functional areas of practices and processes.
- Identification of problem areas in WSSCs, where they may need to introduce new or to change the existing practices and processes.
- Establishment of data base, presentation of the results, collaboration of data, knowledge and skills sharing.

This activity will be closely coordinated with the regional utility benchmarking (EBC/Danube) activity (RC.III.2).

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.	12	12	
[NUMBER] of Competitive Grants completed as planned.	1	1	
Team			
Philip Weller, Violeta Wolff, IAWD			
Partners and responsibilities			
European Benchmarking Cooperation			
Bulgarian Waterworks Association			



- November/December 2013: award of concept proposal, start of development of a more in depth proposals
- January 2014 contract signature and start of implementation.
- February 2014 Preparing ToR, Hiring of core consultants
- March 2014 Creation of benchmarking of processes matrix following the best practices of IWA with the active participation of the WSSCs
- June 2014 Collection and verification of processes and procedure data.
- December 2014 Processing of data; establishment of data base, presentation of the results and knowledge sharing
- December 2014 Creation of excellence task force and share best practices
- December 2014 Assistance in establishing of system of internal and external control mechanisms in WSSCs.

#### Status

This activity has been completed but will be continued as a self-financed program of the BWA with short term support from the Ministry of Environment and potentially the Danube Water Program (see activity NC.III.9).

The program has continued in 2017 and efforts are being made to have this program continue in 2018 and integrated into the Regional Utility Benchmarking initiative of IAWD.

NC.III.9: Formalizing a Self-Financing Utility Benchmarking Program			
Led by	BWA		
Objective			
Pending negotiations			
Target audience	Pending negotiations		
Description and outcomes			
This program is a formalization of the Utility Benchmarking initiative that was begun by BWA in the Phase 1 of the Danube Water Program utilizing a Competitive Grant. It was anticipated that funding would initially be needed to continue the program with additional utilities and higher fees to create a self-sustaining program. The Ministry of Environment and the World Bank have, however, provided funding for 2016 to further develop the program and this activity will proceed without DWP funding until 2017 when DWP resources may be needed to secure the long-term sustainability and self-financing character of the activity.			
Contribution to Program Indicators, targets and progress to date			
Indicator		Progress	Target
Pending negotiations			
<ul> <li>Violeta Wolff, IAWD</li> <li>Philip Weller, IAWD</li> </ul>			
Partners and responsibilities			
Pending negotiations			
<ul> <li>Funding will not be needed in 2016 nor 2017 because this is being funded by resources from the Ministry of Environment. The funding will be evaluated for 2018.</li> </ul>			



## Status

Pending negotiations this activity would be continued in 2018 and beyond and additionally be integrated into the Danube Leading Utility Benchmarking program.

NC.2.19: Design of DMAs for the city of Stara Zagora (CANCELLED)			
Led by	VIK EOOD Stara	Zagora	
Objective			
n/a			
Target audience	n/a		
Description and outcomes			
<b>Reasons for cancellation</b> : In March 2016, Utility of Stara Zagora has developed Application for the DWP Competitive Grant Window. At the time, they have not been aware of the plans of the Ministry of Regional Development to assign consultants to prepare feasibility studies and elaboration of investment projects for application for EU funds for 14 water operators – including Regional Water Company of Stara Zagora.			
Almost at the same time when they v regarding the tasks of the consultants within the Grant.			
As a result, the Utility of Stara Zagora informed the IAWD on the newly arisen status, and cancelled implementation of the Grant activities, as these would be appearing as ineligible costs a "items already financed in another framework".			
Contribution to Program Indicator	s, targets and prog	gress to date	
Indicator		Progress	Target
n/a			
Violeta Wolff, IAWD			
Partners and responsibilities			
Timeline			
n/a			
Status			
n/a			

NC.2.20: Improvement of the asset management in Sofiyska Voda Utility	
Led by Sofiyska Voda JSC	
Objective	
Improve the Company's Asset Evaluation Methodology and optimize the Company's asset register.	



Target audience	The project's target groups can be separated into internal target group that consists of the departments of Sofiyska Voda, which are responsible for the overall asset management. All the rest of WSS Utilities in Bulgaria are defined as external target group which will be informed as
	defined as an external target group, which will be informed on project results and encouraged to use it.

Sofiyska Voda JSC uses methodology for assets valuation which was created years ago and recommendations were made many times from the Municipality of Sofia to develop a new methodology to assess in a greater detail and in a more objective manner the condition of assets under management. Furthermore, the evaluation methodology and the outputs should be closely related to the planning of the Company's annual investment repair and rehabilitation programs.

It should be noted that as part of the ongoing reform in the water sector in Bulgaria, the World Bank participates in in the drafting of the new tariff setting model which should reflect all needed costs for maintaining the existing and future assets. As part of its job, the Bank developed a Methodology for revaluation (in terms of value but not physical condition) of the public assets under management of water companies.

The new Assets Valuation Methodology of Sofiyska Voda JSC is targeting to improve the assessment pf the physical condition of assets under operation and respectively to facilitate the decision-making process regarding which assets should be renovated first.

In addition, the Methodology will have a direct impact on the Bulgarian water sector. Currently, performance based contracts for management of public water infrastructure are signed between the water operators and the regional water associations, which are in charge of the municipal / state infrastructure.

The outputs of the project will be disseminated among the rest water operators and can be a basis for the development of their own methodologies for evaluation of the condition of assets managed by them (currently a requirement in their performance based contracts). In this way, the project will significantly contribute to the implementation of the water reform in the country, which successful completion is one of the EU's preconditions for allocation of funds in the Environment sector.

Development of the new Methodology will be based on theoretical and practical approach for the evaluation of both surface and underground facilities based on site visits, pipe sample analysis and CCTD survey of the pipes.

Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
[NUMBER] of Competitive Grants completed as planned.	0	1
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	41	30
[NUMBER] of female representatives that benefited from 22 15		

Team

• Violeta Wolff, IAWD

#### Partners and responsibilities

Bulgarian Water Association (BWA), partner of the project is a non-profit organization. Its members are WSS Utilities, design, construction, production, and trade companies, as well as individuals who have interests in water and sanitation sector. BWA represents Bulgaria in many international organizations, like IWA, EWA, EUREAU and IAWD.

## Timeline

- October 2016: Organization and conducting of the Initial Seminar
- October 2016 January 2017: Selection of the Consultant
- January 2017 July 2017: Elaboration of the following methodologies:
  - o Methodology for valuation of over-ground facilities
  - Methodology for valuation of buildings
  - o Methodology for valuation of the water supply network
  - Methodology for valuation of the sewerage network

#### Status

Cooperation Agreement has been signed on 1<sup>st</sup> September 2016. Implementation ongoing.





# CROATIA

Led by World Bank			
Objective			
Support Croatian Governme	nt in the process of upcoming rest	ructuring of water util	ity sector.
Target audience	Ministry of Environmental Protec	tion, Croatian Waters	
Description and outcomes			
investments in the water and of those investments, and th that, will require much strong Government of Croatia, thro Council, is currently preparir currently 158 municipal utilit in-depth study commissione 2012, that provides a clear r	Union on July 1 <sup>st</sup> , 2013, Croatia h d wastewater sector to meet the <i>ac</i> e continued operation and mainten per technical and financial utility co bugh the Ministry of Agriculture, ( ing a fundamental water utility restries into around 20 regional, more ed by Croatian Waters with World ationale for regionalization of utiliti roatian context. The work will also A.2).	cquis comunautaire. The nance of the resulting mpanies than today. I Croatian Water and the ructuring reform focus efficient utilities. This I Bank financing, and es, but does not provide the set of	The implementation infrastructure after For that reason, the he Water Services ing on merging the work builds on an I completed in late de a single answer
At this juncture, the Croatian government is interested in defining and implementing a new regional water utility governance model that would result in more efficient, stronger water utility sector that would operate newly developed infrastructure. Implementation of the reform is expected to start in early 2014. This specific activity will provide technical advice on regional utility governance issues and regionalization models.			
5	dicators, targets and progress	to date	
-	dicator	Progress	Target
[NUMBER] of target countries in which regulatory and policy 1 1 1 recommendations have been discussed by decision makers.			
Team			
Patricia and Stjepan G	abric (lead)		
Partners and responsibilit	ies		
Water Services Counc	il, Croatian Waters, Ministry of Env	vironmental Protection	า
<ul> <li>October 2014: policy workshop on water sector reform in the context of international experience on utility sector reform involving around 40 participants from utilities, various ministries and local governments discussing international good practices presented by Italian, Hungarian and Romanian counterparts, whose countries have gone through similar processes in recent years.</li> <li>Following period of instability, new Minister and Croatian Water management has been nominated in June 2017, further activities to be determined following reengagement with the new Government water sector management planned for September 2017</li> </ul>			
Status			
The first phase of this activity is completed. Discussions on a follow-up support to sector reform in Croatia are still on-going but would be undertaken only once the new Government has been appointed and a clear policy vision emerges.			



## NC.2.21: Leak Detection Competition

Led by	Croatian Water and Wastewater Association

#### Objective

Main aim of the project is to present relevance and importance of continuous education in specific environment of friendly competition. Final goal is to extend competition events regularly, at least once a year in Croatia, and then to expand the concept in other neighboring countries in the region.

### Target audience

Water Utilities in Croatia, students of high schools and universities, and public in general through promotion of the importance of public water sector

### Description and outcomes

Leak Detection Competition – organization of annual event where water utility employees responsible for leak detection activities gather and participate in competition: find leaks with best possible accuracy as fast as possible. At the location of the competition event, a section of the water distribution network with one of few known but invisible leaks will be prepared / selected. Exact location of the leak(s) will be known only to competition organizers (who are excluded from competition itself). Each team participating in the competition will use its own equipment for leak detection.

Concept of the competition is the following:

- each team will have limited period for leak survey and will receive the same documentation related to survey area (maps, valves location, pipe material, etc.)
- when the team finds leak location result and time will be notified in team's file
- when all teams are finished with leak surveys, leak site excavations will be performed as well as evaluation of each team results

Leak Detection Competition event will be preferably organized as part of the overall program of annual gathering of all Croatian water and sanitation utilities – within one planned for May 2017.

After completion of the practical competition, technical presentations about new knowledge and/or new technologies related to leak detection and water loss management will be organized.

This project has also a promotional character – promotion of the concept among educational institutions in Croatia, presentation to professional associations of water utilities in other countries of the region and to the public in general via public statements, web portal and media announcements.

#### Contribution to Program Indicators, targets and progress to date

······································	5	
Indicator	Progress	Target
Pending negotiations		
Team		
Violeta Wolff, IAWD		

#### Partners and responsibilities

The project will be implemented jointly by Croatian Water and Wastewater Association, who will be host and organizer of the annual event, and an independent consultant for water loss management – Mr. Jurica Kovac and his company Aqua Libera Ltd. (preparation of the competition, rules and regulations, supervision, presentations, and promotional activities).



#### Timeline

- December 2016 January 2017: Preparation of the survey area for leak detection; preparation of rules and norms for competition to be disseminated to participants before the event
- February 2017 March 2017: Preparation of presentations / education material that will be presented at the event. Preparation of the detailed logistics, schedule of the event, establishment of teams communication and coordination of participants
- May 2017: Event implementation, preparation of necessary documents, evaluation of the event
- June 2017 July 2017: Preparation of the material for promotion among water utilities in the Western Balkan region, educational institutions in Croatia and the Western Balkan countries. Promotional material will be available in printed version and online (websites of HGVIK, DWP, various Utilities and WSS Associations in the region).

#### Status

Cooperation Agreement has been signed on 1<sup>st</sup> October 2016. Implementation ongoing.



## **KOSOVO**

NA.2.4: Review of current PPP policy framework in Kosovo [COMPLETED]			
Led by	World Bank		
Objective			
Assess the legal framework and opportunities for PPP in the Kosovo water sector to support development of a pilot PPP deal focused on efficiency improvements			
Target audience	Government of Kosovo; Kosovo regional water companies		
Description and outcomes			
The need for private sector participation in the Kosovo water sector was identified as one of the main challenges to long-term improvement of the sector development and sustainability of investments. In light of this, the Inter-ministerial Water Council established by the government of Kosovo has requested the team to provide support in assessing the legal framework and environment for private sector participation in the Kosovo water sector.			
Depending on the availability of funding from such sources as the World Bank's Public-Private Infrastructure Advisory Facility (PPIAF), or select municipalities and regional water companies, the activity plans to support development of a pilot PPP deal focused on Non-Revenue Water (NRW) reduction.			
Contribution to Program Indicators,	targets and progress	to date	
Indicator		Progress	Target
[NUMBER] of target countries in which regulatory and policy 1* 1 recommendations have been discussed by decision makers.		1	
Team			
David Michaud (lead)			
Philippe Marin, Fabio Garzon (Co	onsultant)		
Partners and responsibilities			
Inter-ministerial Water Council, lea	ading utilities		
Timeline			
<ul> <li>October 2014: Workshop Reducing NRW in Kosovo RWCs: How the Private Sector Can Help; visits to RWC Pristina and Peja</li> <li>November 2014: Follow-up mission to RWC Pristina and Peja</li> </ul>			
Status			
The first phase of the activity (preparation of the IWA Water Balance for both companies) has been concluded. A customized report has been provided to both water companies (Peja and Pristina) on the potential for a PBC contract in those companies. At the moment, no follow-up activity has been requested nor discussed.			

NC.2.10: Development of Young Professionals Network [COMPLETED]	
Led by	Water and Wastewater Association of Kosovo (SHUKOS)
Objective	
Increase the number and capacity of young water professionals (here in after referred as the YWP), who both enter the water sector and continue to develop, professionally, thereby adding the capacity and competence of the water sector of Kosovo	



Water and Wastewater Association of Kosovo, 7 Regional Water Companies, University of Pristina- Civil Engineering Faculty, Governmental body that
monitors RWCs and Education

Activities in this Assignment:

- Kosovo's YWP Group continued its activities with the availability and willingness to professional • development in order to provide input to the water sector in Kosovo. During the period September-December 2014, the group has held four meetings on the preparation of project proposals for the operation and activities of the group, participation in Balkan joint conference "Water & Energy" organized jointly by water associations of Kosovo - SHUKOS and Albania - SHUKALB.
- SHUKOS has created databases of registration of all members, based on the completed • registration forms to join the YWP. SHUKOS also received new requests for membership, the group is now very strong and in continuous development.
- Lectures on water related themes with invited speakers from the Universities (Vienna, Tirana etc.)
- Study tour to an Austrian Water Utilities (possibly Vienna Water Utility or YWP of Austria and BOKU – University of Applied Sciences / Water Engineering department.)

Contribution to Program Indicators, targets and progress to date			
Indicator Progress Target			
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.			
[NUMBER] of female representatives that benefited from capacity building activities.	6	6	
[NUMBER] of Competitive Grants completed as planned.	1	1	
Team			
Philip Weller, Violeta Wolff, IAWD			
Partners and responsibilities			
Boku University, YWP of Austria			
Timeline			
November/December 2013: award of concept proposal			
January 2014 start of development of a more in depth proposal			
February 2014 contract signature and start of implementation.			
<ul> <li>Preparing ToR, Hiring of core consultants, development of concrete course</li> </ul>			
Status			

The activities have been completed.

NC.2.22: Commercial efficiency improvements in Hidrodrini Peja		
Led by	Hidrodrini JSC Peja	
Objective		
In the period 2014 – 2015, Hidrodrini Peja actively participated in the Business Planning and Commercial Efficiency Program supported by the Danube Water Program. During this project, a set of tools were implemented at analytical and management levels such as billing analyses, age-debt reporting in the area of collection, prioritization of large customer meters for improving meter accuracy and similar. As the outcome, a set of specific actions were outlined for future implementation that aim to bring integrity within commercial cycle of the company. Exactly these actions grouped within a project are subject of the current project.		
Target audience         Consumers covered by the Hidrodrini JSC Peja		



During the Business Planning and Commercial Efficiency Project, supported by the Danube Water Program, it became clear that Hidrodrini has already implemented some good practices that would facilitate future implementation of commercial – efficiency measures within small pilot projects. The billing system was considered quite flexible and functionalities could be derived from the already established link between the billing and the GIS system.

The following actions are subject of the current project:

- Installation of combination meters: It was identified that a selection of particularly highconsumption users (including public customers) have potential for improved metering accuracy through implementation of higher-accuracy combination meters. The project aims to develop detailed consumption profiles for the ten largest consumers and then to install new meters
- Pilot trial with automated meter reading and PDA-based readings: On one side a water company has a small number of highly important (in a sense of revenue generation) consumers. These are considered being worth covered in a system for automated meter reading. At the same time, water company typically has a vast number of small domestic clients with low average consumption where it is economically inefficient to install a telemetry based system. This project aims to pilot-test in real conditions both systems. It is to be noted that after completion of the project these two systems will remain in the company
- Deriving a dynamic NRW balance: Hidrodrini is one of the very few companies in the region that has a dynamic link between its GIS and billing systems. It is planned to integrate commercial metering with zonal bulk metering to derive NRW balances
- Pilot trial with outsourced collection: Outsourcing of services is not a common practice in Kosovo water sector. However, it is considered of importance to outsource a portion of the old debt. In that way, Hidrodrini can utilize the experience of partners with specific focus on debt analysis and collection.

Contribution to Program Indicators, targets and progress to date			
	Ĩ .	Torgot	
Indicator	Progress	Target	
Pending negotiations			
Team			
Violeta Wolff, IAWD			
Partners and responsibilities			
Popov and partners: Bulgarian company that focuses on implementing sound organizational practices and corporate development in the water sector.			
Tom Consult: Bulgarian company with proprietary solutions for telemetry based meter reading, data analysis, etc.			
Timeline			
- October 2016: Procurement of equipment for measuring the flow and pressure and software for data transfer			
- December 2016: Procurement of bulk water meters			
<ul> <li>January – March 2017: Installation of water meters; remote reading and monitoring on a daily or weekly basis</li> </ul>			
- April 2017: Identification of DMA zones and construction of measuring points			

- April 2017: Upgrade to GIS software; creating interface for connecting existing billing software and new AMR bulk and household meters
- May 2017: Pilot trials with AMR and PDA based online solutions; pilot trials with outsources collection (debt analysis and collection)
- June 2017: Organization of demonstration training / seminar for all staff of the Hidrodrini Utility Company



## Status

Cooperation Agreement has been signed on 20<sup>th</sup> September 2016. Implementation ongoing.

## FYR MACEDONIA

NC.III.4: Support to Benchmarking Activities [COMPLETED]			
Led by	ADKOM		
Objective			
developing of training mate	data collection for the year 2014, erials and facilitation of trainings for t bis.org.mk", and promotion of the IT	he PCU on how to op	perate with the data
Target audience	Utility companies in FYR Macedonia	а	
Description and outcome	es		
Data was collected by PCUs ADKOM's members in water sector (45 PCU) in accordance with the questionnaire and guidelines provided by ADKOM. The collected data shall be prepared to be uploaded into the DANUBIS platform.			
Contribution to Program	Indicators, targets and progress t	o date	
	Indicator	Progress	Target
	[NUMBER] of participating countries that have implemented and are 1 1 1 using a sector information system to track utility performance.		
[NUMBER] of utility records reported to IBNET/DANUBIS from +40 +40 +40			+40
Team			
Philip Weller, IAWD			
Partners and responsibilities			
Supported with funding and active involvement from GIZ.			
Timeline			
Begun in July 2015 and completed in fall of 2015.			
Status			
Project Completed in fall of 2015 and data delivered to IBNET.			

# NC.2.8: Capacity Development for Utilities: Regulation, Efficiency and Quality [COMPLETED]

Led by ADKOM (association of communal public enterprises)			
Objective			
Increase capacities of high level managers from local public water supply / sanitation companies in Macedonia on the aspects of regulation, quality and efficiency. Eventually, the action will provide ADKOM's members with the required knowledge, tools and mechanisms to support, but also to challenge in case of need, central and local governments when developing or amending sector policy and contribute in taking informed policy decisions.			
Target audience         Utility companies from Macedonia responsible for water supply / sanitation services represented by high level managers; ADKOM represented by it			

Board members; Local governments represented by local administration and elected officials (Mayor and Council members);



The project will be increasing ADKOM's capacities and knowledge on water services' efficiency, quality and regulation. To address these topics, the project will use both domestic and international expertise through a series of trainings / workshops organized in the country and abroad. Also, knowledge products, i.e. two policy reviews- one on quality and efficiency, the other on regulation - will be prepared. Two national workshops / trainings for ADKOM members and a study tour to Turin (Italy) for theoretical and practical insights on regulation in water sector were organized. Representatives from 21 Water Utilities from Macedonia were participating on both national workshops. In order to support and monitor companies' performance (even when the project is over) a purchase of minor goods (hardware and software) to establish sector information system is carried out. To achieve project objectives in the best possible manner, the Turin School of Local Regulation (Italy) has provided theoretical and practical expertise on regulation aspect.

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
[NUMBER] of target countries in which regulatory and policy recommendations have been discussed by decision makers.	1	1	
[NUMBER] of sector regulation and policy reviews conducted	1	1*	
[NUMBER] of participating countries that have implemented and are using a sector information system to track utility performance.	1	1*	
[NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities.	19	10*	
[NUMBER] of female representatives that benefited from capacity building activities.	7	5	
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.	40 <sup>3</sup>	40	
[NUMBER] of Competitive Grants completed as planned.	1	1	

#### Team

• Philip Weller, Violeta Wolff, IAWD

#### Partners and responsibilities

• Foundation for the Environment (Italy) / Turin School of Local Regulation

## Timeline

- November/December 2013: award of concept proposal
- January/February 2014 start of development of a more in depth proposal, contract signature and start of implementation.
- July 2014 Preparing ToRs A) for developing efficiency and quality indicators; B) for two trainings / workshops in Macedonia and policy review development on efficiency / quality in water supply sector; c) for organizing Study tour to Italy (Turin) and policy review development on regulatory in water supply and d) for establishing sector information system to track utility performance
- April 2014 Defining the set of efficiency and quality indicators in the business processes of water supply / sanitation services and Establishing performance baseline
- July 2014 Study tour in Turin (Italy)
- November and December 2014 Two trainings/workshops organized in Skopje
- November 2014 establishing sector IT system to track utility performance and Operational Manual developed.
- January 2015 Policy and regulatory review related activities

### Status

The activities under the project have been completed and a final report received.

<sup>&</sup>lt;sup>3</sup> This number is also reflected in the results framework of NC.III.4



NC.2.9: Reduction of NRW in PUC Vodovod [COMPLETED]				
Led by	PUC Vodovod – Kumanovo			
Objective				
	ation of the reasons and establishment of the efficience Water (NRW) in PUC Vodovod Kumanovo for			
Target audience	PUC Vodovod – Kumanovo			
Description and outcome	S			
The proposed actions to rea	ach the objective are the following:			
<ul> <li>Apply sustained effo equipment.</li> </ul>	rts and employ ACTIVE leakage detection usin	ig modern m	nethods and	
	e network, analyze findings and replicate that to o	ther areas of	the network	
Set annual targets for				
Specifically target illeg this may equate to 25	gal connections, meter inaccuracies and water loss % of the total amount of water losses.	ses on the pri	ivate side as	
<ul> <li>Provide a sound reliable activities.</li> </ul>	ole IT based information and data capture system t	o support lea	kage control	
Relay distribution mai	ns and service pipes in non-corrodible materials for	or example po	olyethylene.	
Reduce leakage to an	economic minimum target.			
	of greatest need and prioritize.			
<ul> <li>Adopt a policy to install meters on the network and to sub-divide the network into District Metered Area's.</li> </ul>				
Additionally the following activities will be considered:				
• Developing/implementing of survey in order to identify as possible as precisely all (even hidden) reasons, including administrative (subjective) reasons for NRW in PUC;				
<ul> <li>Renewing of the water balance in accordance to the standards set by International Water Association (IWA);</li> </ul>				
<ul> <li>Establishment of efficient system for control and monitoring of the NRW within PUC management activity which will guarantee significant reduce of such costs, up to 10% in the implementation period;</li> </ul>				
Meeting the significan	t training requirements/needs for example:			
<ul> <li>Awareness seminars for Senior staff and stakeholders (possibility to raise public awareness should be considered)</li> </ul>				
Training workshops for engineering and technical staff				
Continuous practical training for field technicians				
<ul> <li>Identifying advanced mechanisms to reduce NRW and their incorporation into PUC regular operations as well as drafting internal development documents/long term strategies and business plans involving adequate (tailor made) policy for NRW;</li> </ul>				
<ul> <li>Developing guidance for accountable and transparent project implementation process, including rising of public awareness for effects of NRW trough access to project information on PUC website.</li> </ul>				
Contribution to Program I	ndicators, targets and progress to date			
	Indicator	Progress	Target	
[NUMBER] of participating util improvement program.	ities that have completed an operational performance	1	1	
			1	
			1	
			1	
Team				

• Philip Weller, Violeta Wolff, IAWD



#### Partners and responsibilities

#### Timeline

- November/December 2013: award of concept proposal
- January/February 2014 start of development of a more in depth proposal, contract signature and start of implementation.
- February 2014 Preparing ToR, Hiring of core consultants,
- February 2014 Division of the network in DMA's
- March 2014 Flow and pressure campaign (all network)
- March 2014 IWA Water Balance (all network) IBNET Questionnaire
- June December 2014 Applying Water Loss Methodologies on selected DMA
- December 2014 Preparing Strategy for water loss reduction (short and long term activities)
- June December 2014 Training of the Utility staff
- January 2015 Increasing awareness of illegal water use
- February 2015 Presentation in Kumanovo Utility and National workshop presentation

#### Status

The activities of the project are completed and a final report has been received.

NC.2.23: Capacity development for business planning				
Led by	ADKOM			
Objective				
<b>Objective</b> Government of the Republic of Macedonia proposed a new "Law on the setting of prices for water services", which has been adopted by the Macedonian Parliament in January 2016. The new Law requires, <i>inter alia</i> , that Public Communal Enterprises (PCEs) prepare Business Plans on a multi-annual basis and that these plans form the basis of a tariff adjustment system overseen by an independent regulator (The Regulator will be integrated into the current Energy Regulatory Commission. This brings the preparation of Business plan as a top priority for the PCEs providers of water services in the country.				

Target audience	The PCEs providers of water services, which are not involved
-	in the other country programs or projects related to assistance
	in preparation of Business Plans.



The Managing Board of ADKOM identifies as a high priority to organize capacity building workshops on business planning for the utilities which are not included in this project. Taking into consideration that different approaches for developing Business Plan exist, ADKOM will coordinate application of the same approach in each PCEs, based on templates and approach as approved by the Regulator.

The following three major activities have been foreseen:

- ADKOM will organize several technical capacity building workshops on business planning (with an emphasis on requirements of the "Law on the Setting Prices for Water Services"). Those workshops will be organized on country regional level based on agreed approach and templates as approved by the Regulator. It is expected that this activity will involve approximately 30 Utilities
- ADKOM will support six selected Utilities (from participating utilities in the capacity building workshops) in preparing draft business plans. Selection of those utilities will be by ADKOM selection committee (which will be established for the needs of the project), based on previously established selection criteria
- ADKOM will organize final conference for presentation of the project results and overview of the developed utility's Business plans at country level.

Contri	Contribution to Program Indicators, targets and progress to date			
	Indicator	Progress	Target	
[NUMBER] of Competitive Grants completed as planned. [NUMBER] of policy makers, higher-level technical and managerial staff from participating countries that benefited from cross-country capacity building activities		1 +30	1 30	
Team ● ∖	/ioleta Wolff, IAWD			
Partne	ers and responsibilities			
There are no partners envisaged in implementation of activities.				
Timeli	ne			
<ul> <li>October 2016: Developing the ToR and procurement of consulting services</li> </ul>				
- December 2016: Coordination of the consent for Business Planning approach on national level				
- December 2016: Training material developed				
<ul> <li>January – April 2017: Implement a capacity building program – delivering 5 regional workshops for more than 30 Public Communal Enterprises</li> </ul>				
- April 2017: Six PCEs to be assisted in developing of the Business Plan selected				
<ul> <li>April – July 2017: Direct assistance to six (6) selected PCEs into preparation of Draft Business Plans</li> </ul>				
- August 2017: Organization of the closing Conference				

Cooperation Agreement has been signed on 1<sup>st</sup> September 2016. Implementation ongoing and has led to successful training of utilities and strengthening of the role of ADKOM



NA.2.15: Water utility sector policy support				
Led by	World Bank			
Objective				
Improve legal framework for organiza	ation, and regulation	of water services.		
Target audience		Ministry of Environment and Physical Planning, Energy (and Water) Regulatory Agency		
Description and outcomes				
Activity will support strengthening of legal and organizational framework for water service provision, and assist in capacity building and establishment of water service regulation. Activity will be prepared in close cooperation with ADKOM as a national water utility association.				
Contribution to Program Indicator	s, targets and proo	gress to date		
Indicator		Progress	Target	
To be defined				
Team				
Stjepan Gabric				
Partners and responsibilities				
ADKOM Association of Public Utility Service Providers of the Republic of Macedonia.				
Timeline				
<ul> <li>October 2017 – discussion with stakeholders, and definition of activities</li> <li>December 2017 – hiring of consultants and start of activity</li> <li>May 2018 - completion of activity</li> </ul>				
Status				
Following period of instability, new G				

Following period of instability, new Government has been elected in May 2017, further activities to be determined following engagement with the new Government, and definition of water sector policies, are planned for October 2017. This activity has included support to ADKOM in the roll-out of the DCM including its promotion and the training of utilities in its use and data uploading and validation processes.



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## **MOLDOVA**

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ed by	Ivioidavian vva	ater Association	
Dbjective			
mprove the education level and skills of m	nanagers, engineers	and specialist of Utilit	y companies
arget audience	All national an	nd local stakeholders	
escription and outcomes			
raining of the target group consisting of 12 operation of water supply and sewerage s take positions of chief engineers and cl roup includes only those who are alrea ccordance with the program of the Techn	ystems <sup>®</sup> to enable so hief engineers to rep ady working in the	me of specialists with place managers in the Water Utilities. The	the second degree future. The targe
Curriculum for vocational retraining in " eveloped in two ways:	Operation of water	supply and sewerage	ge systems" were
<ul> <li>On the basis of higher technical education other than "operation of water supply and sewerage systems" with total duration of 12months (including lectures, seminars and laboratory works)</li> <li>On the basis of higher non-technical education with total duration of 18 months</li> </ul>			
trengthening the institutional capacity of oost operational practice of the water util			
Contribution to Program Indicators, targets and progress to date			
Indicator		Progress	Target
[NUMBER] of Competitive Grants completed as planned.		1	1
eam			
Philip Weller, Violeta Wolff, IAWD			
artners and responsibilities			
Institute of Advanced Training in the	Field of Water Supp	ly and Sewerage	
imeline			
November/December 2013: award o			
<ul> <li>January/February 2014 start of developmentation signature and start of implementation</li> </ul>		i deptri proposal, coop	eration Agreemen
<ul> <li>January/February 2014 Preparing ToR, Hiring of core consultants</li> </ul>			
February, March 2014 The beginning of retraining of people with higher technical education			
• April 2015 Cycle completion of retraining, including state exams and diploma project of 23 people with higher technical education.			
February, March 2014 The beginning of retraining of the group of people with higher non-technical education			
September 2015 Cycle completion of group of people with higher non- tecl	nnical education.		oma project for the
October 2015 Preparation and provid	aing a Activity Comp	netion Report	
i <b>tatus</b> The activity has been completed.			

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NC.2.24: AMAC members traini	ing for customer	relation services [	On hold-negotiating]
Led by	AMAC		
Objective			
Pending negotiations			
Target audience	Pending negotiation	ons	
Description and outcomes			
Pending negotiations			
Contribution to Program Indicator	s, targets and prog	gress to date	
Indicator		Progress	Target
Pending negotiations			
Team			
Violeta Wolff, IAWD			
Partners and responsibilities			
Pending negotiations			
Timeline			
Pending negotiations			
Status			
Pending negotiations.			

NA.2.12: Moldova policy support			
Led by	World Bank		
Objective			
Consolidate dialogue on rural water and sanitation services and on sector wide strategic financial planning with a view of preparing a water supply and sanitation masterplan (including rural areas), and support the government in the mobilization of other resources such as EU grants.			
Target audience	Ministry of Environment		
Description and outco	mes		
This activity will help – together with APASAN and the Steering Committee on Rural WSS Services – to disseminate the findings of the RWSS study to a wider audience. Assuming government interest, this activity will facilitate the development of water supply and sanitation masterplan including rural areas.			
Contribution to Program Indicators, targets and progress to date			
	Indicator	Progress	Target
[NUMBER] of target countries in which regulatory and policy 0 1 recommendations have been discussed by decision makers.		1	
Team			
<ul> <li>Susanna Smets (le</li> </ul>	ead)		
Patricia Lopez			
Elvira Broeks			



#### Partners and responsibilities

- Ministry of Environment
- APASAN project (financed by ADA and SDC)

#### Timeline

• March 2017 onwards, depending on government interest

### Status

The World Bank has begun discussions with the Ministry of Environment on how best to channel its support. It has been agreed that the World Bank team will provide the support of an international consultant to develop the Terms of Reference (detailed content) of a water and sanitation masterplan including rural areas, which will go to the level of pre-feasibility studies. Along this process, the World Bank will also facilitate the mobilization of other resources such as an EU grant for the actual development of the master plan.



## **MONTENEGRO**

NC.III.5: Support to Bench	marking Activities		
Led by	World Bank		
Objective			
Sustain the dialogue on advar	cing Benchmarking Activities in Montenegro.		
Target audience	Montenegro Institutions involved in Benchma	arking, utilities	6
Description and outcomes			
Montenegro does not currently have any benchmarking scheme in place, and this activity has focused on collection of a first set of utility performance data, as well as promoting the clarification of institutional responsibilities for benchmarking activities in the country. Establishment of an eventual link/feed to DANUBIS is one of the key outcomes expected under this activity. A data collection effort has taken place (with funding from GIZ) involving 12 utilities and the data will be loaded up to DANUBIS and a workshop is planned to review how to proceed further on this action.			
The Government of Montenegro has expressed support for the development of a customized platform for data collection and is participating in the DANUBIS working group on this.			nized platform
Contribution to Program Ind	icators, targets and progress to date		i
	Indicator	Progress	Target
	ies that have implemented and are using a sector	1	1
information system to track utility performance. [NUMBER] of utility records reported to IBNET/DANUBIS from participating +30 +5 countries.			+5
Participating water utilitie	sociation of Montenegro –coordination of acti es in Montenegro – data collection and input		-
<ul> <li>Ministry of Sustainable Development and Tourism - coordination of activities and serving as a hub in the second phase</li> </ul>			
	es in Montenegro – data collection and input	ata collection	and input
<ul> <li>NBC National Benchmarking Coordinator – assistance to utilities in data collection and input</li> <li>RBC Regional Benchmarking Coordinator – data analysis and report preparation</li> </ul>			
<ul> <li>Timeline</li> <li>Apr 2015: Technical Wo (approx. 75% data collect</li> <li>Jun 2015: Drat Report p</li> </ul>	orkshop – preliminary findings presentation, c sted) reparation, and delivery to utilities for final cor	liscussion abo	
<ul> <li>Jul 2015: Sectorial Workshop – presentation of Draft report and discussion on follow-up activities in National Benchmarking</li> <li>Jun 2015: Decision of WAMNE on further methodology of National benchmarking initiation in</li> </ul>			
<ul> <li>Fall 2017: Next cycle (second phase) of collection and verification of data for 2015 and 2016 adopted to MNE conditions and Government plans. A decision on the next steps has been taken in coordination between the Ministry and Association, using a customized data collection portal as part of DANUBIS</li> </ul>			
<ul> <li>May 2017: Sectorial Wo on follow-up activities in</li> </ul>	rkshop – presentation of Draft final benchma National Benchmarking	rking report a	nd discussion



#### Status

Implementation of activity has started with introductory **Orientation and Training Workshop** that was held in Podgorica on December 17th, 2014, and had the objective to familiarize utility representatives with proposed benchmarking approach and methodology. The workshop was attended by representatives from: Budva, Cetinje, Kolašin, Kotor, Nikšić, Plav, Podgorica, Rožaje and Ulcinj, including representatives from the Regional Waterworks Montenegrin Coastal Area, Vodacom and Utility Association. During the workshop participant were familiarized with benchmarking concept based on IB-Net, working materials, plan of activity, and role and responsibilities of activity team in each of participating institutions. Next steps have been collection and input of benchmarking data that needs to be completed by mid-May, and was followed by data verification and analysis. The results of this exercise have been presented on 11 September 2015.

Continuation of benchmarking activity in Montenegro will be done in a form of customized data collection that will collect both, operational and regulatory indicators, and by using DCM platform, developed as part of DANUBIS, under responsibility of Ministry of Sustainable Development and Tourism, and in close cooperation with Association of Water Utilities.

Next round of benchmarking activities is planned to start in September 2017.

NC.2.25: Preparation for implementation of reforms in the area of utility services		
Led by         Ministry of Sustainable Development and Tourism		
Objective		
of other countries in the Danube Bas	ces and by-laws, and the transfer of knowledge and experiences sin, to enable implementation of reform of utility services in r organizing activities in this area in such a way as to ensure ion of utility services.	
Target audience	Staff of the Ministry of Sustainable Development and Tourism, future regulatory body (current Energy Regulatory Agency) and Association of Water Supply and Sewerage Companies	



In 2013, the Government of Montenegro adopted a document entitled "Priorities in Utility Services – Reform Agenda". The main objective of the reform of utility services is to establish a system of organizing activities in this area in such a way as to ensure effective, sustainable and quality utility services, since the current system has shown a lot of shortcomings, and because most local governments cannot adequately respond to all challenges in this area. Measures proposed in the Action Plan are largely based on the solutions that must be defined by the new Law on Utility Services and by-laws, the drafting of which is planned in the second half of 2016 and in 2017. The by-laws that should be prepared need to create a legal basis for implementation of the reform around utility services. Therefore, the Ministry of Sustainable Development and Tourism, which is responsible for the area of utility services, requires assistance and transfer of the experience of other countries in the Danube region, particularly regarding the establishment of a regulatory body, establishment of benchmarking and a pricing (tariff) methodology at the national level.

Drafting the by-laws in the area related to the establishment of the regulation of water supply and sewerage services in Montenegro: The Ministry will establish a working group which will be supported by the external experts. Workshops where experience of the Regulators from the several countries of the Danube region will be presented, are planned as well.

Drafting the by-laws on establishing the national benchmarking: The Ministry will also establish working group which will work under the guidance of the external expert to ensure transfer of the experience of the other countries in the region. The expert will also prepare guidelines for application of the national benchmarking.

Drafting the by-laws related to the establishment of a tariff policy and methodology: In the same way as for the above described activities, the Ministry will establish working groups to be supported by the external experts who will ensure transfer of the experience of the other countries of the Danube region. Result of this activity will be the tariff policy and methodology per the Law on Utility Services.

Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
Pending negotiations		

Team

- Violeta Wolff, IAWD (lead)
- Stjepan Gabric, World Bank

#### Partners and responsibilities

Ministry of Sustainable Development and Tourism is the line institution in Montenegro responsible for policy in the field of public utilities, and has a Directorate which deals only with the issues of utility services. In addition to these target Institutions, future Regulator (current Energy Regulatory Agency) and Association of Water Supply and Sewerage Companies, experts from similar institutions of the Danube basin countries, with their rich experience on the project topics, are expected to be involved.

#### Timeline

- October December 2016: Hiring experts to establish regulation in the water supply and wastewater sector. Establish Working Group within the Ministry
- October December 2016: Hiring experts to assist in establishment of benchmarking in the water supply and wastewater sector. Establish Working Group within the Ministry
- October December 2016: Hiring experts to assist in establishment of pricing policy and methodology. Establish Working Group within the Ministry
- December 2016 March 2017: Experts on all three topics are carrying out their tasks
- March 2017 July 2017: Organizing workshops to transfer knowledge on regulatory issues, benchmarking and pricing policy and methodology from the other countries of the Danube region
- August 2017: Experts on all three topics are delivering their final reports
- September 2017: Preparation of brochures and promotion material



## Status

Cooperation Agreement has been signed on 1<sup>st</sup> October 2016. Implementation ongoing.

NA.2.13: Montenegro policy support			
Led by	World Bank		
Objective			
Improve legal framework for organization and regulation of water services.			
Target audience	Ministry of Sustainable Development and Tourism, and secondary water utility service providers in Montenegro		
Description and outcomes			
Activity will support strengthening of legal and organizational framework for water service provision in Montenegro, and assist in capacity building and establishment of water service regulation. Activity will be prepared in close cooperation with WAMNE as a national water utility association. The activity will also be closely linked with the Competitive Grant received by the Ministry (refer to activity NC.2.25).			
Contribution to Program Indicator	s, targets and pro	gress to date	
Indicator	Indicator Progress Target		Target
To be defined			
Team			
Stjepan Gabric (lead)			
Partners and responsibilities			
	Ministry of Sustainable Development and Tourism		
WAMNE Waterworks Associati	on of Montenegro		
<ul> <li>Summer 2017 – discussion with stakeholders, and definition of activities</li> <li>December 2017 – hiring of consultants and start of activity</li> <li>May 2018 - completion of activity</li> </ul>			
Status	-		
DWP and Ministry are in close conta needs. With activity NC.2.25. under i and implemented before summer 20 supported under this activity is sched	mplementation, it c 018. A meeting with	an be expected that the new sector authoritie	his activity will be defined



# ROMANIA

Γ

NC.2.3: Strengthening capacity of th [COMPLETED]	he water Training Center and	water utili	ties
Led by	ARA / Water Training Center		
Objective			
Boost the operational practice of the wat Water Training Center and the transfer of i members from young water professionals	nternational good practice and kno		
Target audience	25 regional water utilities		
Description and outcomes			
The project will support the WTC in their prepare 4 updated curricula for trainings in human resources and non-revenue water, middle management of water utilities who WTC in each specific area.	n the following areas: communication. The aimed target group is 25 peop	on, wastewa	ater treatment, perational and
Additionally 20 young water professionals s their personal communication skills which s the visibility of the WTC in common activiti	shall bring them closer to the water	sector as we	
The training curricula developed initially for DEX summer school assembles and integrates postgraduate course material of different specialists from leading research groups around the world. This was subsequently translated and adapted by the trainers – two selected YWPs in order to offer a broad and thorough overview on biological waste water treatment processes and practices to 23 Romanian Young Water Professionals.			
Contribution to Program Indicators, targ	gets and progress to date		
Indicator		Progress	Target
[NUMBER] of utility records reported to IBNET/D	[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries. 0 20		
[NUMBER] of participating utilities that have co improvement program.	[NUMBER] of participating utilities that have completed an operational performance 0 20 improvement program.		
[NUMBER] of Competitive Grants completed a	s planned.	0	1
Team			
Philip Weller, Violeta Wolff, IAWD			
Partners and responsibilities			
ARA     Motor Training Contor			
Water Training Center			
<ul> <li>Timeline</li> <li>November/December 2013: award or</li> </ul>	foroposal		
<ul> <li>January/February 2014 start of deve start of implementation.</li> </ul>		al, contract	signature and
<ul> <li>June 2014 attendance of the DEX su</li> <li>December 2014 training delivery by s</li> <li>Preparing ToR, Hiring of core consul</li> <li>February – April 2014 delivery of fou</li> <li>Beginning of May 2015 – completion</li> </ul>	selected YWPs to 23 Romanian Yo tants, development of concrete cou r thematic courses	-	Professionals
Status			
The project progress experienced slight d staff. Out of four planned trainings, only on			



NA.2.14: Romania policy support			
Led by	World Bank		
Objective			
	n rural water and sanitation services, ide gagement (RAS or lending)	ally with the objective	e of developing a
Target audience	Ministry of Environment		
<b>Description and outcomes</b> This activity will support a comprehensive diagnostic underway by the World Bank Water GP of the Romanian water sector, covering all sub-sector i.e. WSS services, irrigation and water resources management. In particular, with regards to the analysis of access to the services in rural areas, it will build on the findings of the RWSS study ( <i>RA.5: Services beyond the public utility service areas</i> ) and seek to develop a deeper engagement on how the Government of Romania can address the significant disparities in service access and quality between urban and rural settlements.			
	In Indicators, targets and progress to		
TBD			
	Indicator	Progress	Target
To be determined	To be determined NA NA		
<ul> <li>Team</li> <li>Susanna Smets (le</li> <li>Patricia Lopez, Elv</li> <li>Partners and responsi</li> </ul>	vira Broeks		
<ul> <li>Ministry of Environ</li> <li>Others TBD</li> </ul>			
Timeline			
	or finalization of the Diagnostic		
Status This diagnostic is well underway and will be finalized in September 2017. Preliminary results will be presented and discussed with other stakeholders, including the EC (DG Regio, DG Env, Jaspers) and IFIs (EBRD, EIB) to ensure synergies with other ongoing initiatives in the country.			



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# SERBIA

Led by	World Bank		
Objective			
Support the Serbian Government in developing an EU accession negotiation position for the Water Supply and Sanitation (WSS) sector by providing just-in-time expertise, access to international experience and targeted analytical support.			
Target audience	Key policy-makers and shapers in the	ne WSS sector in Se	erbia
Description and outcome	S		
negotiations between Serb	an initial engagement centered aro ian and the EU and in particular the the Ministry of Agriculture, has expre y points:	expected conseque	ences for the WSS
<ul> <li>A rapid review of current bulk water pricing practices and potential for adjustment, with a perspective of generating additional funding for the convergence process with the EU Water Framework Directive and daughter directives;</li> <li>Awareness raising activities around the challenges and opportunities of the EU accession process for the water and sanitation sector, based on the experience of neighboring countries and a rapid review of specificities of the Serbian water sector.</li> </ul>			
It would be expected that based on those initial actions, further activities could be developed to involve limited analytical work helping the Serbian delegation to prepare its negotiation position for chapter 27 and more specifically the WSS sector, as well as complementary sector reforms. Such follow-up activities would however have to be discussed separately and additional funding would have to be mobilized accordingly.			
mobilized accordingly.		additional funding	
mobilized accordingly. Contribution to Program	nave to be discussed separately and	additional funding	
mobilized accordingly. Contribution to Program [NUMBER] of policy makers,	nave to be discussed separately and	date	would have to be
Mobilized accordingly.Contribution to Program[NUMBER] of policy makers, staff from participating count capacity building activities.[NUMBER] of target count	nave to be discussed separately and Indicators, targets and progress to Indicator higher-level technical and managerial	date Progress	would have to be Target
Mobilized accordingly.         Contribution to Program         [NUMBER] of policy makers, staff from participating count capacity building activities.         [NUMBER] of target count	Indicators, targets and progress to Indicator higher-level technical and managerial ries that benefited from cross-country ries in which regulatory and policy	date Progress 0	would have to be Target 20
mobilized accordingly.         Contribution to Program         [NUMBER] of policy makers, staff from participating count capacity building activities.         [NUMBER] of target counting recommendations have been of the target counting activities.         Team         • Patricia Lopez (lead)	Indicators, targets and progress to Indicator higher-level technical and managerial ries that benefited from cross-country ries in which regulatory and policy discussed by decision makers.	date Progress 0 0	would have to be Target 20
mobilized accordingly.         Contribution to Program         [NUMBER] of policy makers, staff from participating count capacity building activities.         [NUMBER] of target counting recommendations have been and the second s	Indicators, targets and progress to Indicator higher-level technical and managerial ries that benefited from cross-country ries in which regulatory and policy discussed by decision makers.	date Progress 0 0	would have to be Target 20
mobilized accordingly.         Contribution to Program         [NUMBER] of policy makers, staff from participating count capacity building activities.         [NUMBER] of target countrecommendations have been accommendations have been accommendation have been accommendatin have been accommendation have been accommendation have been acc	Indicators, targets and progress to Indicator higher-level technical and managerial ries that benefited from cross-country ries in which regulatory and policy discussed by decision makers.	date Progress 0 0	would have to be Target 20



#### Status

The first phase of the activity was completed with the submission of draft reports on the proposed decrees for water services pricing, and the impact of the new methodology on tariffs and affordability. Subsequent activities will be based on feedback from the counterparts, which has been very delayed. In June 2016, the Water Directorate reiterated its interest for the support on this area as well as others, and discussions are on-going on next steps.

NC.III.6: Serbia Support t	o Benchmarking Activities	5	
Led by	World Bank		
Objective	·		
Sustain the dialogue on advar	ncing Benchmarking Activities	in Serbia	
Target audience	Serbia Institutions involved i	in Benchmarking, utiliti	es
Description and outcomes			
For a number of years, Serbia's Ministry of Urban Planning and Public Works and more specifically its Inspection Directorate have collected utility data manually, in a limited manner and without apparent direct use. Under this activity, the Ministry will partner with the Chamber of Commerce and the Water association to transform this ad-hoc process into a more institutional one.			
Contribution to Program Inc	licators, targets and progres	s to date	
Indic	ator	Progress	Target
[[NUMBER] of participating countries that have implemented and are using a sector information system to track utility performance.     0     1		1	
[NUMBER] of utility records reported to IBNET/DANUBIS from +220 +220 +220			+220
<ul> <li>Patricia Lopez (lead)</li> <li>Philip Weller, Ninoslav Petrovic, Elvira Broeks</li> </ul>			
Partners and responsibilitie			
<ul> <li>Ministry of Construction, Transport and Infrastructure</li> <li>UTVSI</li> </ul>			
Serbian Chamber of Co	mmerce		
<ul> <li>Timeline</li> <li>September 2014: discussions with key sector counterparts to agree on course of action</li> <li>October 2014: selection of national consultant, start of work, workshop at the Chamber of Commerce</li> <li>February 2015: utility association / chamber of commerce / national government discussions on launching benchmarking process</li> <li>Spring / Summer 2015: data collection</li> <li>Fall 2015: final report preparation and final workshop</li> <li>Winter 2016: launch of 2<sup>nd</sup> benchmarking cycle</li> <li>May 2016: signature of the DANUBIS DCM MoU</li> <li>2016-2017: further benchmarking cycles.</li> </ul>			



#### Status

The first phase of this activity has completed and Performance data has been collected from a record 111 utilities with the close support of the Ministry. The data has been analyzed, checked for inconsistencies and made available to IB-Net. The final reports to the Ministry and the participating utilities have been delivered through a final workshop in November 2015. Subsequently, a 2<sup>nd</sup> benchmarking was launched in February 2016 and data collection is currently on-going. Support in the launching of the DCM, including capacity building for the utilities and supervisory entity on its use and data validation processes has been agreed upon with UTVSI and will be implemented in 2017.

## NC.2.14: Performance improvement of the water utilities in South Serbia [COMPLETED]

Led by

PUC Naissus

#### Objective

Form the Association for water preservation and protection in the South of Serbia in order to improve the performance of Water Utility companies.

Target audience	V	٨
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Water Users in South Serbia

### Description and outcomes

Public Utility Company "Naissus" as a leading partner will be in charge of attracting interested public from all 26 local self-governments, where informative meetings will be held about establishment of the Association. PUC "Naissus" will provide premises for the Association work.

The main activities of the Association will be to promote work performance of the local waterworks, as well as protection of the natural resources in the South of Serbia. The Association will also work on promotion of the integrated water management, to enforce measures regarding the promotion of the energy efficiency of the water regime and protecting water from the pollution.

In order to perform efficient communication and information exchange, interactive website will be created, containing all relevant information regarding drinking water quality status in the territory of South Serbia, among other information.

Within educational campaign for the occasion of promoting the World Water Day, exhibition of elementary schools pupils' on a subject "Water – the spring of life" will be carried out.

Founding Assembly of the Association is planned for March 2015, preceded with the activities like drafting the founding Association acts and the Statute.

#### Team

Philip Weller, Violeta Wolff, IAWD

Contribution to Program Indicators, targets and progress to date		
Indicator	Progress	Target
[NUMBER] of Competitive Grants completed as planned. 1 1		
Partners and responsibilities		
Aarhus center of the South and East Serbia		
Faculty of sciences, Nis, Serbia		



#### Timeline

- November/December 2013: award of concept proposal
- January/February 2014: start of development of a more in depth proposal, contract signature and start of implementation.
- Preparing ToR, Hiring of core consultants, development of concrete course
- Refurbishment of the future Association premises
- March 2015: Founding of the Association
- May 2015: completion of the contract

#### Status

The activity is completed.

## NC.2.5: DVGW technical rules Training of Trainers [COMPLETED]

Led by	Association for water technology and sanitary engineering (UTVSI)
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### Objective

Translate into Serbian language German Standards and norms for water supply and initiating a discussion on these documents within Serbia and with neighboring countries. Share knowledge and exchange with water supply experts speaking similar languages. Publish technical regulations in order to enable their safe and effective implementation in compliance with the current European technical regulations and experiences.

Target audience	Serbian water utilities, water sector professionals in four
	former republics of Yugoslavia with similar languages.

#### **Description and outcomes**

- Technical rules for drinking water will be translated, edited and adapted to the Serbian technical practice and terminology. Within the project framework, there are 11 technical rules to be translated.
- Informing of the responsible authorities on the new technical regulations harmonized with EU directives, regulations and standards on drinking water.

Contribution to Program Indicators, targets and progress to date			
Indicator	Progress	Target	
[NUMBER] of Competitive Grants completed as planned.	1	1	
Team			

• Philip Weller, Violeta Wolff, IAWD

### Partners and responsibilities

DVGW

#### Timeline

- January/February 2014: start of development of a more in depth proposal, contract signature and start of implementation.
- Preparing ToR, Hiring of consultants, development of concrete course
- Up to the end of March 2015: Contract has been extended for three months -
- February / March 2015: printing of ca. 200 copies of each technical standard

#### Status

The activity has been completed.



## NC.2.26: Introduction of technical safety management in Serbian water utility companies

Led by	Enginee		tor	vvater	Technology	and	Sanitary
1 - 11		A	<b>6</b>	14/-1	<b>T</b>		0

### Objective

The aim of the action is to develop the capacity of UTVSI for implementation of Technical Safety Management – TSM – and awareness of the need for TSM among water utilities to provide safe water supply.

Target audience	Target audience can be divided in the following groups: 1)
	interested water supply utility companies in Serbia, 2) UTVSI
	experts and 3) interested water supply utility companies in the
	Danube region

### **Description and outcomes**

DVGW Technical Safety Management – TSM for water supply companies is a specific technical safety management tool which refers to all related legislation / regulation, all related technical rules and standards which should be respected by a water supply company. As a reliable technical safety tool, it is also being implemented in wastewater, gas and electricity sectors. TSM represents a management measure to guarantee correct implementation of the Technical Standards. The main aim of the TSM is to support supply companies in legal certainty of their organizational structure and operational processes and to guarantee a safe and hygienic water supply. The TSM inspection certificate documents the success of this process and fulfillment of requirements of technical safety.

Action is planned in the following 6 steps:

- Preparation phase for introduction of TSM will be executed with the intention to improve risk based process oriented management in all phases of water supply chain through the implementation of the DVGW extended WHO Water Safety Plans
- Translation of TSM relevant DVGW Technical Rules for drinking water in Serbian language. With the remark that out of 70 for TSM relevant documents, majority had been already translated and published in Serbia and Bosnia and Herzegovina, with the support of the Danube Water Program
- Training and certification of TSM experts of UTVSI who would be capable to provide training, consultancy, and advisory services for TSM both at national and regional level. Mentoring and training of selected UTVSI experts would be provided by DVGW experienced staff with the final examination of UTVSI experts.
- Establishing and development of the new consultancy and training modules for TSM within the UTVSI Competence Education Centre for Serbia and the region
- Execution of pre-assessment survey among water supply utilities in the Danube region based on a tailored questionnaire regarding expectations and interests for TSM implementation

Contribution to Program Indicators, targets and progress to date					
Indicator	Progress	Target			
Pending negotiations					
Team					
Violeta Wolff, IAWD					
Partners and responsibilities					

Main partner in the project is DVGW (Deutscher Verein des Gas- und Wasserfaches) which is one of the most respected intuitions in the water sector worldwide. DVGW has edited more than 400 technical rules for drinking water which set the standard in both Germany and within Europe for the high safety combined with the best possible efficiency. Among its numerous activities, DVGW develops and implements TSM in both gas and water sectors. Currently, TSM is implemented in 436 water supply companies, 420 gas companies, 13 wastewater utilities and 306 electricity companies in Germany.



#### Timeline

- September November 2016: Selection of the Technical Safety Management (TSM) relevant documents
- March August 2017: Translation, editing, proof-reading and preparation of print-ready TSM documents
- June 2017: TSM training selection of UTVSI trainees and carrying out the training
- March August 2017: Development of the TSM guide in Serbian language (translation of DVGW TSM guide, adaptation of documents with Serbian legislation and regulations)
- August 2017: Awareness raising of TSM in Serbian water utilities

### Status

Cooperation Agreement has been signed on 31st August 2016. Implementation ongoing.



## UKRAINE

NA.2.7: Support regulat	ory capacity building in Ukrai	ne	
Led by	World Bank		
Objective			
Support the organization of	a training event on utility regulation	under the existing le	gal framework
Target audience	Ukrainian water sector regulator,	utility managers	
Description and outcomes	6		
Ukrainian water sector regulation between the Portuguese an expert (e.g. Sanford Berg from the sector of the secto	port an activity aimed at develop lator that was recently established. d Ukrainian water regulators or off om the Public Utility Research Cent frastructure Project 2 (UIP2) to del	The activity may faci er training by an inter ter) to utility managers	litate an exchange national regulatory
Contribution to Program I	ndicators, targets and progress t	to date	
Ir	ndicator	Progress	Target
	higher-level technical and managerial es that benefited from cross-country	40	20*
	ntatives that benefited from capacity	Tbc	tbc
Spring 2015: renewed	<b>ies</b> Fucture Project 2 Intry discussion on the details and t discussion by UIP2 Bank team wit op in Kiev for regulatory staff	•	
agenda in the fall of 2014, be of the UIP2 team and the continue benchmarking sup	delayed because of a complete ch ut a second attempt to implement it training workshop finally took plac port in Ukraine under the second p sharing best practices for improve 017.	took place early 2015 ce late August 2015. phase of the Program	under the initiative Mutual interest to continues to exist
NC.III.10: Support to na	tional EBC/Danube hub for U	kraine	
Led by	IAWD		
<b>Objective</b> Promote the creation of a se	elf-sustaining national utility benchm	narking hub supporting	g Ukrainian utilities
in performance improvemer	)t.		

Target audience	Utilities in the targeted countries
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This activity will support the creation of one of the regional utility benchmarking hubs catering to utilities in Ukraine. The hub itself will be part of a regional network of hubs promoted by the Program in close coordination with the European Benchmarking Cooperation, as outlined under activity RC.III.2.

### Contribution to Program Indicators, targets and progress to date

Indicator	Progress	Target
[NUMBER] of utility records reported to IBNET/DANUBIS from participating countries.	0	7
[NUMBER] of participating utilities that have completed an operational performance improvement program.	0	8
[NUMBER] of water utilities that the project is supporting.	8	8

#### Team

- Philip Weller (lead)
- Violeta Wolff

### Partners and responsibilities

- EBC
- Ukrainian utility association

#### Timeline

FA first cycle of utility Benchmarking has been organized in 2015 with 8 utilities participating and will be completed in fall 2015. Recruitment of additional utilities for 2016 is underway and plans are been developed to expand the HUB work in 2016.

#### Status

End of 2015 planning for a second cycle of Benchmarking will begin. The Hub has 8 utilities in the program for 2015 and reports are being generated.

The program was supported again in 2016 and led to a larger number of utilities participating (14). A trip of these utilities to Germany to view German practices in WS S was also supported by the Bavarian Government. It is planned that this program will be continued in 2017 as part of the Regional Benchmarking program of IAWD. Additional utilities are planned to be recruited and further steps to achieve sustainability taken.

## NC.2.27: Improvement of customer service level in Ivano-Frankivsk Utility

Led by

Ivano-Frankivskvodoekotekhprom

#### Objective

The "Ivano- Frankivskvodoekotekphrom" Utility strategic task is to become the organization with high level of trust to the quality of water supply and wastewater treatment services that meet European standards. Implementation of the Quality Management System ISO 9001 should become one of the steps towards this goal. This will significantly increase the level of customer service that in turn will help to reduce operating costs and the number of personnel.



	and the other outdated enterp of view. Tech improvements enterprise – co implementation Frankivskvodoe action plan for	Ukrainian utilities. Uk prises both from technical inical modernization we without modernization prporate development. The of Quality Manageme ekotekphrom" Utility without	odoekotekphrom" Utility krainian utilities remain al and management point vill not bring essential of management of the That is why the efficient ent System by "Ivano- Il allow developing an in experience exchange oriented changes.
Description and outcomes			
A number of measures shall be taker	n for the implemer	ntation of Quality Manag	ement System:
<ul> <li>Training of the personnel to requirements of ISO 9001- representatives of non-gover</li> </ul>	2000 shall be c	conducted: cycle trainin	ng - consultations with
<ul> <li>Identification of all level of cus measuring of the level of satis of consumer's suggestions</li> </ul>	•	<b>e e</b> .	
- Standards of service quality s	shall be set as we	Il as introduction of corp	orate culture
<ul> <li>Internal audits of quality man the officials who will be response.</li> </ul>			ng for internal auditors of
<ul> <li>Implementation of a system of incoming-outcoming correminize the "human factor"</li> </ul>			
<ul> <li>Implementation of a "single convenience of consumers development</li> </ul>			
<ul> <li>Access to information about procedures shall be given.</li> </ul>			
improved			
Contribution to Program Indicators	s, targets and pro	ogress to date	
· ·	s, targets and pro	1	Target
Contribution to Program Indicators	s, targets and pro	ogress to date Progress	Target
Contribution to Program Indicators	s, targets and pro	1	Target
Contribution to Program Indicators Indicator Pending negotiations	s, targets and pro	1	Target
Contribution to Program Indicators Indicator Pending negotiations Team	s, targets and pro	1	Target
Contribution to Program Indicators Indicator Pending negotiations Team • Violeta Wolff, IAWD	Utility belongs to t ) projects have be	Progress	e Utility has 36 structural
Contribution to Program Indicators Indicator Pending negotiations Team • Violeta Wolff, IAWD Partners and responsibilities "Ivano- Frankivskvodoekotekphrom" units and 633 employees. Around 30	Utility belongs to t ) projects have be reatment Plant rea	Progress the local community. The een implemented within construction.	e Utility has 36 structural
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Smart policies, strong utilities, sustainable services

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